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## USPS Files for Higher Prices to be Effective July 14

On the afternoon of Tuesday, April 9, the Postal Service submitted a filing with the Postal Regulatory Commission proposing a price increase on market dominant products. Since taking office in mid-2020, Postmaster General Louis DeJoy has pursued aggressive semi-annual price increases; including the recent proposal, those increases exceed 32.6%.

The size of the additional “density” and “retirement” adders were calculated by the USPS last year and confirmed by the PRC in the *Annual Compliance Determination*.

In its filing, the Postal Service detailed the factors contributing to the proposed increase:

- Accumulated 6-month CPI-Based Authority: 1.622%
- Unused Authority from Previous Filings:

Class	Unused Authority
First-Class	0.001%
Marketing	0.001%
Periodicals	0.000%
Package Services	0.001%
Special Services	0.001%

- Density Rate Authority: 4.312%
- Retirement-Based Rate Authority: 1.820%
- Rate Authority for Non-Compensatory Classes: 2%

These factors established the total USPS rate authority:

Class	CPI	Bank	Density	Retirement	Noncompensatory	Total
First-Class	1.622%	0.001%	4.312%	1.820%	n/a	7.755%
Marketing	1.622%	0.001%	4.312%	1.820%	n/a	7.755%
Periodicals	1.622%	0.000%	4.312%	1.820%	2.000	9.754%
Package Svcs	1.622%	0.001%	4.312%	1.820%	n/a	7.755%
Special Svcs	1.622%	0.001%	4.312%	1.820%	n/a	7.755%

Of that total, the Postal Service chose to use all available authority, leaving nothing in the “bank” for the next filing:

Class	Average Increase (%)	Unused Authority (%)
First-Class	7.755%	0.000
Marketing	7.755%	0.000
Periodicals	9.754%	0.000
Package Services	7.755%	0.000
Special Services	7.755%	0.000

The total price increases recently imposed on ratepayers is far from encouraging the continued use of mail:

Class	Aug '21	Jul '22	Jan '23	Apr '23	Jan 24	Jul 24	Total
First-Class	6.814	6.506	4.200	5.378	1.970	7.755	<b>32.623</b>
Marketing	6.815	6.500	4.203	5.381	1.962	7.755	<b>32.616</b>
Periodicals	8.806	8.540	4.200	8.122	1.959	9.754	<b>41.381</b>
Pkg Svcs	8.806	8.511	4.197	5.379	1.961	7.755	<b>36.609</b>
Special Svcs	6.808	6.442	4.198	5.429	2.169	7.755	<b>32.801</b>

### Details by class

The Postal Service’s filing offered details of how the class level increases were being distributed among component rate categories and the reasons for some pricing decisions.

- **First-Class Mail.** “... the 4-cent stamp and meter differential is unchanged from prices set in Docket No. R2024-1. The Postal Service is increasing the gap between AADC Automation Letters and 5-Digit Automation Letters from 4.0 cents to 4.8 cents and is setting the passthrough at 98.0%.”

“The First-Class Mail Full-Service Intelligent Mail barcode (IMb) incentive is increased from \$0.003 to \$0.005 per piece, and the First-Class Mail Seamless Acceptance Incentive is increased from \$0.001 to \$0.002 per piece. These incentives were increased to further encourage the use of barcodes and efficient mail entry and verification.

“The Postal Service is also making a change to the price structure of domestic First-Class Mail Flats. Currently, and for some time, Flats have been priced by the ounce, with a base price for the first ounce and a single price for each additional ounce. That is, the price differential from one ounce to the next is constant.

“Under the proposed price structure here, the Postal Service would price each ounce independently, so the price differential from ounce to ounce may vary. This structure should provide greater flexibility in pricing First-Class Mail Flats.”

Product	Average Increase (%)
Single-piece (overall)	7.674
Stamped	7.400
Metered	7.800
Presorted (letters/cards)	7.629
Automation Mixed AADC	8.900
Automation AADC	8.400
Automation 5-digit	7.500
Flats (overall)	9.684
Outbound Single-pc FCM International	6.334
Inbound Letter Post	0.567

- **Marketing Mail.** “The Postal Service is increasing Marketing Mail prices by 7.755 percent overall. ...

Cost coverage

“In the FY 2023 Annual Compliance Determination, the Commission found that Marketing Mail Flats and Carrier Route did not cover their costs. ... Accordingly, ... the Postal Service must raise prices for these two products by a minimum of two percentage points above the class average. The Postal Service is, therefore, raising prices 11.708% for Flats and 9.918% for Carrier Route. The Letters product, which provided 62.7% of Marketing Mail revenue in FY 2023, is receiving a slightly below-average increase.

“Most flat-shaped nonprofit products will receive above-average price increases. Nonprofit Flats (16.2% price increase), Carrier Route (20.1%), and High Density/High Density Plus Flats (17.3%) were priced above average to address their low cost coverages.

Product	Average Increase (%)
Letters (overall)	6.958
Flats (overall)	11.708
Parcels (overall)	7.790
High-Density/Saturation Letters	7.327
High-Density/Saturation Flats & Parcels	7.903
Carrier Route (overall)	9.918
EDDM – Retail	9.852

“The Marketing Mail Full-Service Intelligent Mail barcode (IMb) incentive is increased from \$0.003 to \$0.005 per piece, and the Marketing Mail Seamless Acceptance Incentive is increased from \$0.001 to \$0.002 per piece. These incentives were increased to further encourage the use of barcodes and efficient mail entry and verification.

Changes to piece/pound rate structure

“In 2022, the Postal Service was faced with an anomalous situation, occasionally recurring, in which it was mathematically impossible to price some flat-shaped Marketing Mail pieces in compliance with [PRC regulations]. Passthroughs for those pieces, which have per-piece and per-pound price components, could vary widely because of large fluctuations in volumes and weights. Accordingly, the Postal Service applied for a waiver [of the PRC rule.] The Commission granted the waiver ...

“Therefore, in 2023, the Postal Service developed a new pricing paradigm, currently in use. ... Though the Postal Service has used this paradigm for the prices approved in the last two rate cases ... and though this paradigm solved the problem it was designed to solve, the Postal Service is nevertheless aware that the paradigm has some limitations.

“First, because pound prices do not vary by dropship entry point, the current pricing methodology reduces incentives for mailers to dropship flat-shaped pieces weighing more than four ounces closer to their delivery destinations.

“Second, the discounts derived under the current methodology do not reflect the avoided costs of delivering flat-shaped Marketing Mail pieces as closely as they could. The discounts given for pieces weighing more than four ounces are too small relative to their actual avoided costs, and the discounts given for pieces weighing four ounces or less are too large.

“The Postal Service has addressed these limitations by revising the paradigm and deriving prices for flat-shaped Marketing Mail pieces at or below the four-ounce breakpoint (‘lightweight pieces’) separately from the pieces above the breakpoint (‘heavy-weight pieces’).

“As to lightweight pieces — mailers will continue to pay only a per-piece price; and dropship discounts will be given on these per-piece prices, so per-piece prices will still vary based upon entry (origin, DNDC, DSCF, or DDU).

“And for heavyweight pieces — prices will continue to have per-piece and per-pound components; pound prices will again apply to the entire weight of a piece, not just to the pounds above the breakpoint; and the Postal Service will reintroduce per-pound dropship discounts, and so the per-pound prices will again vary by dropship entry point.

New catalog discount

“The Postal Service is introducing a new incentive intended to improve reporting and analysis of catalog data within Marketing Mail (except EDDM-Retail) and Package Services. This incentive will provide a \$0.001 per-piece discount for mailers that identify catalogs to the Postal Service on their mailing statements, i.e. by filling in appropriate lines.

“A qualifying catalog is 12 or more pages long; bound or fastened along one edge (e.g., stapled, glued, sewed, etc.); and any shape (letter, flat, or parcel).

“A qualifying catalog must also provide an organized, illustrated, descriptive listing of the products or services offered for sale; prices or a method to determine prices; fulfillment information and options (e.g., available shipping methods or pickup options); and enough information to allow an order to be placed (e.g., an order form, mailing address, telephone number, web address, or means to access a web address such as a QR code). These requirements will be set out in an amended DMM § 601.10.0.

“For Marketing Mail, this new Catalog Incentive will be offered for qualifying catalogs in all products except Every Door Direct Mail – Retail.

Simple Samples eliminated

“In 2011, the Postal Service transferred Commercial Standard Mail Parcels from the market-dominant to the competitive product list. ... This moved ‘fulfillment’ parcels, by which merchants filled some commercial orders, to the competitive Parcel Select product, while ‘marketing’ parcels, by which merchants tried to entice sales by sending product samples to prospective customers, remained in what was then still called Standard Mail.

“In 2013, in an attempt to secure a greater part of what was estimated to be a \$5 billion market for the distribution of samples, the Postal Service introduced lower prices for high-volume shipments of ‘Simple Samples,’ which were (and are) price categories within the High Density and Saturation Flats/Parcels and the Carrier Route products.

“In 2017, in addition to changing the ‘Standard Mail’ name to ‘USPS Marketing Mail,’ the Postal Service adjusted Simple Samples pricing and reduced the number of volume tiers to two, above and below 200,000 pieces. ... Today, Simple Samples is a moribund rate category within both High Density and Saturation Flats/Parcels and Carrier Route. In FY 2023, the total volume of Simple Samples across both products was 3,685 pieces. Given that Simple Samples is now all but unused, the Postal Service proposes to eliminate the relevant price cells ... .”

- **Periodicals.**

Product	Average Increase (%)
Outside County (overall)	9.758
Within County (overall)	9.701

“The Governors have decided to maximize the use of cap space on Outside County piece prices, after resolving workshare discount compliance. Within County prices are increased to meet workshare passthrough requirements.

- **Package Services.** “In the FY 2023 Annual Compliance Determination, the Commission determined that Media/Library Mail is a non-compensatory product in a compensatory class, and so its prices must be increased by at least 2 percentage points above the class.

average. To improve Media Mail/Library Mail's cost coverage, the Postal Service is applying an above-average rate increase of 9.867%, more than two percentage points above the class average. This rate increase should improve Media/Library cost coverage.

"This rate increase uses much of the cap space available for Package Services, such that Alaska Bypass Service, Bound Printed Matter Flats, and Bound Printed Matter Parcels will all receive rate increases well below the average rate increase.

Product	Average Increase (%)
Alaska Bypass Service	4.771
Bound Printed Matter flats	5.696
Bound Printed Matter parcels	5.806
Media Mail/Library Mail	9.867

"As explained ... above, the Postal Service is introducing a new incentive that will provide a \$0.001 per-piece discount for mailers whose mail pieces qualify as catalogs and are sent as Marketing Mail or Bound Printed Matter. The Catalog Incentive applies to six of the seven Marketing Mail products and to Bound Printed Matter Flats and Bound Printed Matter Parcels in Package Services. The requirements for the incentive are otherwise identical between the two classes."

- **Special Services.** "In the FY 2023 ACD, the Commission found that Special Services as a class covered its attributable costs and that all products in the class were compensatory.

Product	Average Increase (%)
Ancillary Services	9.197
International Ancillary Services	4.849
Address Management Services	11.939
Caller Service and Reserved Numbers	9.152
Credit Card Authorization	0.000
International BRM Service	5.700
Money Orders	12.228
Post Office Box Service	0.000
Stamp Fulfillment Services	8.641

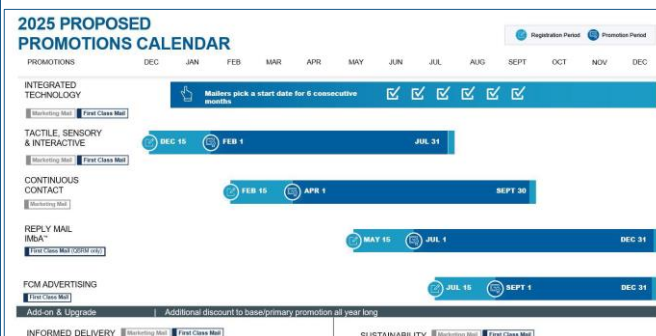
"The Postal Service plans on introducing a range of different price adjustments to Special Services products, with an average increase of 7.755%. Several products and price categories, such as Certified Mail, Money Orders, and Return Receipts, will receive price increases of about 10 to 12%.

"In contrast, Insurance will receive a price reduction of 10% in response to volume declines, consumer sensitivity, and competitor insurance pricing. Post Office Boxes will also receive no price adjustment to further enhance the value of the product, and the Postal Service is continuing to closely monitor product performance and analyze future design enhancements.

"The Postal Service is introducing a new per-piece price for Qualified Business Reply Mail (QBRM) Intelligent Mail Barcode Accounting and is eliminating the Annual Account Maintenance and Quarterly fees for IMbA customers. The goal is to increase participation in the IMbA program, which reduces invoicing and accounting costs to the Postal Service. ... New QBRM customers are automatically onboarded to the IMbA program. Existing Business Reply Mail customers who onboard to the IMbA program coordinate with the Postal Service Mailing and Shipping Solutions Center to ensure that the permit account, payment method, barcode, and mail piece design requirements are met.

- **Incentives.** "The Postal Service will again offer the First-Class Mail and Marketing Mail Growth Incentives in CY 2025. Their effective dates will be January 1, 2025, and the incentive period will run through December 31, 2025. The terms of both incentives will not change from what they are in 2024.
- **Promotions.** "The Postal Service is implementing several material changes with promotions for CY 2025, the first of which is in the introduction of "Add-On/Upgrade" Promotions. These provide mailers additional discounts for satisfying further requirements if

they are already receiving an eligible "Base/Primary" Promotion, some of which are the ordinary promotions from previous years. In CY 2025, the Postal Service is offering the Informed Delivery Promotion and the Sustainability Promotion as Add-On/Upgrade Promotions, both of which apply to First-Class Mail and Marketing Mail pieces.



"The Postal Service is also offering five Base/Primary Promotions in CY 2025: Tactile, Sensory, and Interactive Mailpiece Engagement; Integrated Technology (rebranded from the Emerging and Advanced Technology Promotion); Reply Mail IMbA; First-Class Mail Advertising; and Continuous Contact. The Tactile, Sensory, and Interactive Mailpiece Engagement and Integrated Technology Base/Primary Promotions apply to First-Class and USPS Marketing Mail pieces. The Reply Mail IMbA and First-Class Mail Advertising Base/Primary Promotions apply only to First-Class Mail pieces. The Continuous Contact Base/Primary Promotion applies only to USPS Marketing Mail pieces.

- The Informed Delivery Add-On/Upgrade Promotion offers an additional 1% discount for mailings that incorporate best practices and techniques in their Informed Delivery campaigns and a 0.5% credit for the mail preparer. First-Class Mail automation letters, cards, and flats and USPS Marketing Mail automation letters and flats that meet the promotion's requirements are eligible. The promotion can be used in addition to any Base/Primary Promotion, except for the Reply Mail IMbA Base/Primary Promotion, and it can be stacked with the Sustainability Add-On/Upgrade Promotion. The Postal Service plans to offer the promotion from January 1, 2025, through December 31, 2025.
- The Sustainability Add-On/Upgrade Promotion encourages mailers to adopt a higher level of recyclable paper in their mailings by offering an additional 1% discount to mailers who prove their printer is using one of several approved certifications. First-Class Mail automation letters, cards, and flats and USPS Marketing Mail automation letters and flats that meet the promotion's requirements are eligible. The promotion can be used in addition to any Base/Primary Promotion, except for the Reply Mail IMbA Base/Primary Promotion, and it can be stacked with the Informed Delivery Add-On/Upgrade Promotion. The Postal Service plans to offer the promotion from January 1, 2025, through December 31, 2025.
- The Tactile, Sensory and Interactive Engagement Base/Primary Promotion encourages mailers to drive customer engagement with the mail using advanced print innovations in paper and stock, substrates, inks, interactive elements, and finishing techniques. By incorporating these print elements in a mail campaign, mailers may increase brand recognition and message recall by creating a multi-sensory experience for customers. First-Class Mail letters, cards, and flats and USPS Marketing Mail letters and flats that meet the promotion requirements are eligible for a 4% discount off of postage during the promotion period from February 1, 2025, to July 31, 2025.
- The Integrated Technology Base/Primary Promotion (formerly labeled as the Emerging and Advanced Technology Promotion)



encourages mailers to incorporate mobile and other technologies into their mail pieces. First-Class Mail letters, cards, and flats and Marketing Mail letters and flats that incorporate qualifying technologies will be eligible for a 3% discount. Mailers will select a start date for a six-month promotion period within CY 2025.

- The Reply Mail IMbA promotion will provide a 3% discount for mailers that use static IMbA on the qualifying postage for First-Class Mail single-piece QBRM letters and postcards sent during the established period. Mailers receive a 6% discount if they use serialized IMbA. Mailers must enroll to participate. The promotion will run from July 1, 2025, through December 31, 2025.
- The First-Class Mail Advertising Base/Primary Promotion will provide a 3% discount for mailers that promote their other offerings within their First-Class mailings. First-Class Mail letters and flats that meet promotion requirements are eligible for the discount, and the Postal Service plans to offer the promotion from September 1, 2025, through December 31, 2025.

- The Continuous Contact Base/Primary Promotion will provide a 3% discount for mailers who send qualifying USPS Marketing Mail letters and flats to a household two or more times within the promotion period. Following the first mailing to a household, mailers will receive the discount on all subsequent mailings within the promotion period. The content of each mail-piece must be iterative or complementary, not duplicative. The promotion will run from July 1, 2025, to December 31, 2025.”

Comments from interested parties will be accepted by the PRC through May 9.

As members of the commercial mailing community know, the commission is responsible for assuring the proposed prices are mathematically correct and comply with the relevant statutes and commission regulations. The PRC cannot evaluate the prudence of the Postal Service’s pricing practices nor can it reject the filing except for mathematical errors or noncompliance. If approved, the new prices would take effect on July 14, 2024.

## OIG Examines USPS Scanning Compliance

*Scanning Compliance and Oversight of Dock Operations*, a report issued April 12 by the USPS Office of Inspector General, focused on how consistently postal employees perform required in-process scans to support the Postal Service’s Surface Visibility technology. As the OIG noted:

“Surface Visibility provides real-time scanning of barcodes and reports mail movement from origin to final destination allowing the Postal Service to measure its performance. Oversight of scanning processes performed by logistics and processing employees helps ensure all scans are performed accurately. Scanning accuracy is critical to achieving real-time visibility and providing the Postal Service with a competitive market advantage and long-term stability within the mailing industry.”

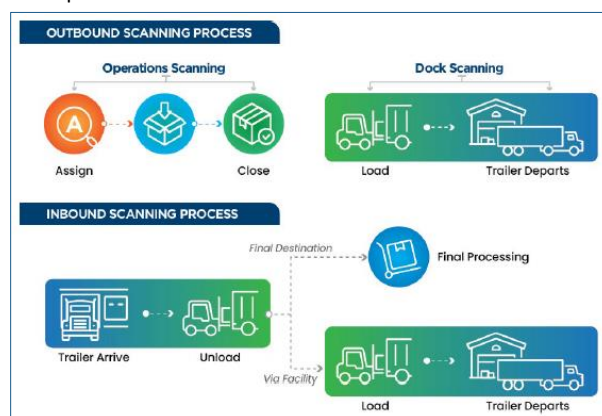
The report included background about the scanning process:

“... Postal Service facilities use the Mail Transport Equipment Labelers (MTEL) application to print barcoded placards and affix them to containers that are used to transport mail and packages. MTEL placards display checkboxes intended to be marked by employees to record when scans are performed as mail moves from the origin to final destination. These checkboxes can be used as a tool to help employees ensure required scans are performed and to help supervisors monitor scanning compliance. Employees use handheld scanners connected to the Container Tracking System to scan the MTEL placards and to scan trailer barcodes affixed to trailers.

“There are six required SV scans to achieve end-to-end visibility, including:

- Operations Scans
  - SV Assign (assign): The “assign” scan associates an MTEL placard to a container.
  - SV Close (close): The “close” scan signals a container is ready to be sent to its destination.
- Dock Scanning
  - SV Load (load): The “load” scan records the loading of a container onto a trailer and helps calculate the trailer utilization.
  - SV Trailer Depart (depart): The “depart” scan is performed when the trailer is ready to leave for its destination.
  - SV Trailer Arrive (arrive): The “arrive” scan is performed when the trailer arrives at a facility.
  - SV Unload (unload): The “unload” scan records the unloading of a container from a trailer.

“Any containers unloaded at their final destination undergo final processing, while containers at a via facility must be loaded onto an outbound trip. When mail moves through a via facility, it requires an ‘arrive’ and ‘unload’ scan and then a subsequent ‘load’ and ‘depart’ scan when moving to the next facility. When the mail arrives at the next facility, another ‘arrive’ and ‘unload’ scan are required until the container reaches its final destination.



### Findings

The OIG summarized its three findings:

“While the Postal Service has improved scanning compliance since FY 2021, we found the Postal Service has an opportunity to further improve scanning compliance and oversight of scanning operations. Specifically, we found some scans were not consistently performed. This occurred because employees did not always follow scanning policies and procedures, or record completed scans on placards. Additionally, management did not always review scan data or spot check placards to ensure required scans were performed.

“We also found the evaluation of scanning performance was not aligned to the responsible logistics and processing groups. This occurred because the Postal Service data used to determine scan compliance could not be separated by service type and the processing group was not evaluated on all scans under their area of responsibility.”

The OIG noted that management “generally agreed” with its findings.

## Senate Committee Holds Hearing About USPS Service, Network Changes

On April 16, the Senate Homeland Security and Governmental Affairs Committee held a hearing focused on the Postal Service's ongoing network changes. During the statements of committee members and their later questions, legislators



were often conveying the concerns and complaints of constituents about delivery, the condition of local post offices, or the potential impact of processing facility changes in their states on postal workers and service performance.

### Witnesses



Postmaster General Louis DeJoy was the first to speak. As could have been predicted, he reprised his usual theme that the Postal Service was in disarray before his arrival, that the Plan he developed is the only path to making the agency financially viable, and that any issues related to the ongoing network changes are short-term problems that soon will be resolved and lead to improved delivery performance.

Following the PMG was USPS Board of Governors chairman Ramon Martinez IV. He expressed full support for the PMG's Plan and repeated DeJoy's contention that more time is needed before its benefits are realized. Martinez also argued that reported USPS losses were tied to retirement costs and restrictions on how the agency can invest, both matters beyond management control.

Next was Postal Regulatory Commission chairman Michael Kubayanda, who described his panel's reviews of service change requests and the contents of the recently-released *Annual Compliance Determination* that found serious service challenges. Unfortunately, Kubayanda didn't take the opportunity to note that, among the restrictions on his agency's authority, it cannot require the Postal Service to implement the PRC's advisory opinions, including those issued about service changes.

Last to testify was Tammy Hull, the Postal Service's Inspector General. She echoed Kubayanda's concerns about USPS service and related the results of several of her agency's recent

audits, including about the activation of the Richmond (VA) Regional Processing and Distribution Center. She also cited the disproportionate impact of the Postal Service's Optimized Collections initiative on patrons of rural post offices.

### Questions

Aside from their back-home concerns, legislators were skeptical about whether the PMG's 10-Year Plan was properly formulated and achieving its objectives.

Committee members' concerns ranged from whether it was prudent to convert 150,000 "pre-career" workers to full-time status to decreased service performance as a result of the changes to the network. Particularly, legislators questioned whether the USPS was continuously reviewing and adjusting its Plan, especially after the challenges of the RPDC activations in Richmond and Atlanta.

Notably, nearly all panelists were displeased that the PMG had not responded to their written communications asking for more information about activities related to The Plan. (Sen Gary Peters (MI), chair of the committee, noted how his own letters weren't answered; see the March 25 issue of *Mailers Hub News*.) One senator pointed out to DeJoy that it was unwise to ignore correspondence from the panel with oversight jurisdiction over the USPS.

Similarly, committee members complained about the lack of transparency by the PMG and the USPS, leaving citizens, employees, mailers, and the legislators themselves uninformed about Postal Service decisions and actions.

### Observations

DeJoy has often displayed his contempt for those who would question or interfere with his Plan, once commenting to the effect "do I care if I'm called to a committee hearing?", but such brash bravado was visibly subdued when he was sitting in the committee's presence.

The majority of the committee's questions were directed to him, and his answers reflected his discomfort at being in the spotlight when he didn't always have a suitable response. He consistently deflected any allegation that his Plan wasn't working or needed adjustment, assuring legislators that more time was needed and that promised service performance would be rendered.

DeJoy regularly fell back on his script to reply – citing the 2006 postal reform law and mismanagement by his predecessors the for condition in which he found the USPS in 2020, as well as the absence of alternatives to his Plan, the need for "painful" actions" to achieve his Plan's success, and the resistance of unnamed parties to changing the status quo. Financial results were less than expected because of inflation and Congress' failure to provide retirement fund relief. Thus well-prepared to offer stock answers as excuses, DeJoy was usually able to evade pointed questions, and committee members seldom pressed further.

The opening statements and a video recording of the nearly 2½-hour hearing can be downloaded from the committee website at <https://www.hsgac.senate.gov/hearings/oversight-of-the-united-states-postal-service/>.

## DeJoy's Alternative Reality – Commentary

After listening to the recording of the April 16 hearing before the Senate Homeland Security and Governmental Affairs Committee (see p. 5), it's notable how the comments and responses from Postmaster General Louis DeJoy, and Board of Governors chair Ramon Martinez IV, differed from the statements and responses from the other panelists – Postal Regulatory Commission chairman Michael Kubayanda and Postal Service Inspector General Tammy Hull.

The media, the public, postal customers, and commercial ratepayers are all aware of the real-world situations and challenges surrounding the Postal Service, but the testimony of DeJoy and Martinez – especially DeJoy – spoke of the same situations from what only can be described as a viewpoint from another self-perpetuating alternative reality.

### His statement

His 18-page formal statement was abbreviated when delivered in person, but still provided classic DeJoy assertions:

- “... the Postal Service had been in a financial death spiral for the 14 years prior to my arrival in June of 2020 and had no plan to curtail these losses ...”
- “For years, the organization was merely managing its own decline with the active participation of our many stakeholders.”
- “... the damage inflicted on the organization by failing to react, evolve, or engage has produced an organization that was defeated and locked into strategies of the past that proved self-destructive ...”
- “Prior to the DFA Plan, it had essentially been left adrift through a combination of obstruction from entrenched interests, oversight and regulatory delay, and managerial inaction.”

To him, again, everyone in charge since the passage of the 2006 postal reform law was incompetent, yet some of the same senior executives who served under his predecessors are still in his inner circle. The bus continues to run over Jack Potter, Pat Donahoe, and Megan Brennan, likely driven by bitter individuals who now have a PMG who will take their advice and do what his predecessors wouldn't.

### The Plan

Even though DeJoy knew nothing of the USPS before he became its chief executive, in only a few months he somehow gained such a comprehensive understanding of the agency that he was able to diagnose all of its problems, and prescribe just the right solutions, with unshakable confidence.

Regardless of how and with whose input DeJoy developed his 10-Year Plan, he – and his supporters on the Board of Governors – are wedded to it with an almost religious conviction. Like sectarian zealots, they're unwavering in their faith despite alarming events around them; any suggestion that The Plan's premises, formulation, content, or implementation ever were, or ever could be, less than 100% correct is rejected. Non-believers are cast as obstructionists, uninformed resisters, and parochial opponents unwilling to recognize past errors and accept change.

To DeJoy, The Plan is a unitary and immutable truth, and any hint of compromise – that parts may need review, updating, or adjustment – is heretical.

For better or worse, one thing DeJoy does very well is stay on message. No matter how much listeners may question

what he says, he keeps saying it anyway, over and over. He embodies the political axiom that if you allege something, and keep repeating it, eventually it will be accepted as fact.

Fortunately for DeJoy, while many people with combined centuries of experience in the USPS and mailing industry know the difference between reality, history, and facts, and the skewed, misleading, and self-serving alternatives he broadcasts, few in the media – and fewer in Congress – know or care to learn that difference. As a result, DeJoy can continue to proselytize from his alternative reality without fear of being seriously challenged or knocked from his pulpit.

### Disconnects

But setting aside DeJoy's increasingly tedious lectures, and even accepting his broad perspective that he walked into a mess and had to act to fix it, doesn't extend to validating how accurately he's assessing the current situation.

On its face, DeJoy's pet claim that his predecessors sited processing facilities randomly is silly and absurd. Similarly bizarre is his fixation on full trucks – a term he's never defined – and why that objective tops others – like service.

DeJoy continues to obsess about self-sufficiency, but does so without questioning whether the agency should, or could reach that condition; it's a *public service*, not a business. His Plan called for a surplus in FY 2024, while real results are heading for a \$6.6 billion loss, blamed not on faulty, rosy projections, but on inflation and Congress' failure to alter retirement fund rules. And he's yet to control labor costs – the generous pay and benefits that have been agreed to for decades, including by his own current Deputy – or get more productivity out of his expanding career workforce.

Though he recognizes the declining value of his agency's monopoly over certain hard-copy mail, he supports the increasingly anachronistic (and costly) universal service obligation it was supposed to fund. He agreed to enshrine six-day delivery and universal service in the 2022 postal reform law, but now complains about the cost, and rejects the annual public service appropriation that, since his arrival, could have provided him with billions in revenue.

Instead, and to placate the clerk and carrier unions who would be impacted by less delivery or fewer post offices, he seeks aggressively higher prices from commercial ratepayers – but forgets that they have non-paper alternatives. The consequences of his unbalanced fixation on self-sufficiency is encouraging them to quit the mail.

In discussing the widely-reported issues resulting from changes to the processing and delivery networks, he minimizes problems, repeats old criticisms about past inaction, and refuses to admit that maybe – just maybe – his allegedly happy and engaged staff isn't actually being pushed to implement facility activations without adequate planning or resources. If they told him he was rushing, would he listen?

At this point, DeJoy has again escaped any action by a dysfunctional Congress; they checked the box. The PRC and OIG continue to cite serious concerns about his Plan, but they lack the statutory power to do more. Luckily for DeJoy, the governors – who alone could act to redirect his Plan – remain impotent in the thrall of his alternative reality.



## OIG Report Criticizes Activation of South Houston Facility

An April 10 report by the USPS Office of Inspector General, *Mail Conditions at South Houston Local Processing Center*, found widespread issues in the facility's operation.

The facility was opened in November 2023 as a peak season annex supporting the North Houston P&DC. As the OIG stated as background:

"Although the South Houston LPC was opened as a peak season annex with temporary, peak season staff, management employed an undocumented contingency plan and decided to keep the facility open beyond peak season. On January 2, 2024, the facility stopped processing packages bound for the immediate area and began processing packages coming from the local area to the rest of the nation. Currently, the South Houston LPC is operating as an interim processing facility, but later this year it is expected to shift operations to a traditional LPC processing letters and flats.

"... We conducted an unannounced site visit at the South Houston LPC during the week of January 28, 2024. We found the mail conditions and postal operations in the facility necessitated alerting Postal Service management. Although we briefed multiple levels of management immediately, this report memorializes what we witnessed at the facility and information we gathered through subsequent interviews with management responsible for operations at South Houston LPC."



### Findings

- **"Finding #1 – Processing Delays.** During our site visit on Sunday, January 28, 2024, we observed approximately 1,000 containers of delayed mail that needed to be processed. Specifically, we estimated approximately 160,000 pieces of delayed mail at the South Houston LPC in need of processing. The delayed mail consisted primarily of packages, including Priority Mail Express, Priority Mail, Ground Advantage, airmail sacks, and large packages that require special handling. We also saw delayed collection mail from local delivery units.

"Several factors caused the high amount of delayed mail awaiting processing. Specifically, postal management:

- Moved operations from the North Houston P&DC to the South Houston LPC, but South Houston was not equipped to process the facility's volume. ...
- Staffing resources were not aligned to meet operational needs for the facility. As of January 30, 2024, the facility did not have an assigned employee complement. During our observations, there was one logistics supervisor in charge of all three work shifts, covering a 24-hour period. ...
- The delayed mail was improperly reported in the MCV application for the South Houston LPC because Postal Service regional management directed the facilities to report all three Houston-area plants as one campus, which is not aligned with policy. ...

- Management stated weather-related delays for two days the week of January 14, 2024, increased the delayed mail volume due to low employee availability and transportation gridlock.

- **"Finding #2 – Inadequate Transportation.** During our site visit the week of January 28, 2024, the South Houston LPC had approximately 1,400 containers of mail awaiting transport to other facilities. Specifically, we estimated approximately 224,000 pieces of delayed mail waiting to be dispatched to other locations across the nation. ...



"The cause for delayed mail awaiting transport to other facilities was a lack of management oversight. Postal Service management failed to evaluate and adjust the logistics schedule to align with the dispatch needs of the South Houston LPC during the transitional time after peak season. ... Instead of a logistics schedule based on transporting mail locally, the facility needed transportation schedules to the other two Houston plants and long-haul trips to facilities outside the Houston metropolitan area.

"The delayed mail was not reported due to a lack of communication among facility management. Processing management stated they were not aware of the responsibility to report delayed dispatch volume and were under the impression that logistics management reported the totals. ...

"The lack of transportation planning impacted transportation performance. ... Extra trips increased from 216 to 278 trips, or about 29%. Late trips increased from 474 to 663 trips, or about 40%. However, as a percentage of total trips, they increased from 17.7% to 47.4%. Canceled trips – trips that are scheduled and no longer needed for operational reasons – increased from 45 to 183 trips, or about 307%."

- **"Finding #3 – Facility Conditions.** During our observations, we found safety and security concerns, as well as maintenance issues at the South Houston LPC.



"The safety and security concerns included blocked fire extinguishers, no safety mirrors to cover blind spots for motorized

equipment operators, egresses to exits were not marked, and mail staging areas in front of machines were not clearly marked. Dock staging lanes were congested and hindered mail flow to and from processing machines.



“Property maintenance concerns included a lack of running water on the facility floor, requiring the use of portable restrooms located inside the entrance of the facility next to the break area. ... Further, the facility had insufficient electrical infrastructure for operations and was relying on generators to power the machines.

- **“Finding #4 – Informing Stakeholders.** The Postal Service did not communicate its operations or service impacts related to opening and operating the South Houston LPC to its stakeholders. The South Houston LPC garnered significant media attention around delayed packages. However, the Postal Service did not announce its plans for the facility or subsequent delays through its typical channels. Specifically, the Postal Service did not announce the opening of the facility or the shift from peak season annex to interim processing facility.

“The Postal Service announced the upcoming shift to become the South Houston LPC on March 7, 2024, nearly four months after the facility began operations. Additionally, the Postal Service did not report any delays at the facility in its Industry Alerts emails or its Service Alerts reporting page.

“Postal Service Headquarters management stated that they did not report delays through the Industry Alert process because those are typically reserved for temporarily suspended operations. Additionally, processing operations management did not report delays at the facility on the Service Alerts website because they did not have a method to communicate delays to the team that manages the website.”

### Recommendations

The OIG offered six recommendations:

“... assess the current backlog and determine whether temporary staffing is necessary to work through the backlog; develop a facility complement; and hire to fill both management and staff positions at South Houston Local Processing Center.

“... report delayed mail in the Mail Condition Visualization for the South Houston Local Processing Center separately from the North Houston Processing and Distribution Center and confirm its accuracy on an ongoing basis.

“... develop a process to communicate with and solicit feedback from local managers when developing and implementing changes to the South Houston facility as it shifts from a peak annex to a Local Processing Center.

“... analyze current transportation schedules at the South Houston Local Processing Center and implement appropriate changes to reduce dock congestion, minimize delayed mail, and facilitate safety on the workroom floor.

“... develop a comprehensive list, prioritize, and address the safety, security, and maintenance issues identified at the South Houston Local Processing Center.

“... reiterate the process for using existing channels to report significant processing delays to Postal Service customers.”

The OIG also detailed how USPS management responded:

- “Management noted that at the time of the OIG visit, the Postal Service had already implemented actions to address the conditions in South Houston. Management further stated that the Postal Service has continued to improve conditions in South Houston over the last few months. Regarding Finding #1, the Postal Service agreed with the finding and the associated recommendations. The target implementation date for Recommendation 1 is August 31, 2024, and the target implementation date for Recommendations 2 and 3 is April 30, 2024.
- “The Postal Service agreed with [Finding 2] and the associated [fourth] recommendation. The target implementation date is April 30, 2024.
- “The Postal Service agreed with this [Finding 3] and the associated [fifth] recommendation. The target implementation date is April 30, 2024.
- “The Postal Service agreed with this [Finding 4] and the associated [sixth] recommendation. The target implementation date is April 30, 2024.”

In each case, the OIG found stated it “considers management’s comments responsive to the recommendation.”

### Observations

As fortunate as it was that the OIG team popped in to audit the facility in late January, and as positive as management’s responses may be, readers are left to wonder what the situation at the South Houston LPC would be if the OIG hadn’t visited it and made its report.

It’s well-known that Postmaster General Louis DeJoy resents any oversight of activities related to his 10-Year Plan, and has criticized the OIG, the PRC, Congress, and mailing industry stakeholders accordingly for “interfering” or “resisting.”

At the same time, however, those same parties can see – in Richmond, Atlanta, and South Houston, if not elsewhere – the results of apparent poor planning and implementation of changes to postal processing facilities. To borrow the old expression, it’s looks like “shoot, ready, aim.”

Time and again, there’s evidence in mailer experience, OIG reports, and other stakeholder observations to suggest that, despite DeJoy’s stock assertions that everything is running smoothly, the opposite is often the case. In the hurry to activate facilities, basic process management is apparently not in use, resulting in – as in Houston – a dearth of employees and managers, communications and training inadequacies causing unnecessary – and avoidable – problems, and fundamental resources – like running water, bathrooms, and adequate electricity – not being stabilized until months after the facility was activated.

The lack of transparency is a trademark of Louis DeJoy’s Postal Service: everything is nobody’s business. The problem with that attitude, of course, is that not wanting to report or acknowledge problems doesn’t mean they’re not glaringly obvious for all to see.



## OIG Examines “Local Transportation Optimization”

The Postal Service’s recent changes to outgoing mail collection were the topic of *Impacts Associated with Local Transportation Optimization in Richmond, Virginia*, an audit report released April 12 by the Postal Service’s Office of Inspector General. As the OIG explained:

“The Postal Service deployed a major change to operations within the Richmond, VA, area on October 28, 2023, when it implemented its Local Transportation Optimization initiative. The initiative is designed to reduce the overall number of transportation trips to and from select Post Offices and increase the amount of mail transported on each trip. In this new initiative, the Postal Service will no longer transport mail collected at select delivery units to the Richmond Regional Processing and Distribution Center (RPDC) the same day it is collected. Rather, the mail will remain at the unit until the next day, delaying its entry into sorting operations.”

The OIG added that, as part of Postmaster General Louis DeJoy’s 10-Year Plan, the Postal Service intends

“to redesign its surface transportation network to create high performing, lower cost, efficient, and reliable surface transportation capable of moving mail volume on fewer trips.

“To support this strategy, the Postal Service used a third-party contractor to develop a model to optimize its local transportation network. Postal Service management stated it spends \$3.3 billion annually on an inefficient and costly network to transport mail between its sorting facilities and delivery units. Management stated the model determined the Postal Service could save \$1.5 billion annually by reducing the overall number of transportation trips between sorting facilities and delivery units.

The Postal Service used this model in formulating its Local Transportation Optimization (once called Optimized Collection) initiative. According to the USPS, the initiative will reduce the overall number of trips between sorting facilities and delivery units, increase the amount of mail transported on each trip, and reduce carbon emissions.

(The reduction of emissions was belatedly highlighted to burnish the Postal Service’s “green” credentials, but few observers accept the proposition that it was a meaningful motive for developing the initiative.)

In addition, the OIG noted,

“the Postal Service expects this initiative will reduce labor costs and enable the Postal Service to reduce contractor-based transportation and hire more Postal vehicle operators.”

As facility repurposing under DeJoy’s Plan yields excess staffing in some locations, the need to find work for redundant employees – and keep their union happy – was resolved by firing highway contractors and replacing them with newly minted postal drivers to transport mail between a plant and outlying post offices. However, while contractor employees had the schedule flexibility to run both early morning and late afternoon trips, postal employees have a fixed eight-hour day and forty-hour-week schedule. In turn, the remedy for that was simply to end the afternoon trips.

The OIG noted the obvious consequence for mail deposited at the impacted post office.

“The Postal Service will no longer transport originating mail collected at these specific delivery units to the Richmond Regional Processing and Distribution Center (RPDC) the same day it is collected. Rather, the mail will remain at the delivery unit until the

next day, delaying its entry into sorting operations. Although mail will arrive at the processing facility later under this new initiative, Postal Service management has stated this will not impact First-Class Mail service performance nor require an adjustment to service standards.”

The unstated explanation for management’s assurance is that, for its service measurement purposes, the “clock” does not start until a mailpiece is “seen” by incoming cancellation or distribution equipment. As a result – as will happen under the initiative – a mailpiece can sit at a post office for a day or more before finally being transported to the RPDC, but the Postal Service can say it wasn’t “delayed.” Customers who deposit their bill payments, ballots, or other important mail – only to have it “optimized” – may not agree.

### Finding

The OIG reported a single finding:

“Although there may be significant savings, the Postal Service and public do not fully know the operational, service, and customer impacts of the Local Transportation Optimization initiative. The Postal Service implemented this change while simultaneously implementing its first RPDC, handling Election Mail for local elections, and processing the increased mail volumes of its peak mailing season in the same area. As a result, the OIG and the Postal Service are not able to identify the specific service and cost impacts of the Local Transportation Optimization initiative in Richmond through February 2024.

“However, this initiative will affect rural communities and individuals who mail letters and packages more than other users of the Postal Service. Most of the locations having their transportation reduced are in rural areas and the type of mail remaining overnight are typically mail and packages mailed by individuals rather than large business mailings. ...

“While Postal Service management initially stated this initiative will not impact service performance or require adjustments to service standards, management later stated that once operations in Richmond stabilize, it estimates the initiative will have a 6 percentage point impact on the amount of single piece First-Class Mail and a 1.5 percentage point impact on the amount of overall composite First-Class Mail delivered on-time.”

The OIG recommended that USPS management

“establish milestones for realizing savings and conduct a cost-benefit of actual transportation savings and its impact on service performance, including customer demographic impacts.”

In response, the OIG reported,

“Management generally agreed with the finding but expressed concerns that the report might be misleading because the OIG has not demonstrated that the Local Transportation Optimization was the cause of any service impacts.”

As noted above, USPS service measurement rules allow it to exclude mail that may linger for days in a collection box or retail unit awaiting collection and the “start the clock” event. Consequently, the USPS may allege in subsequent service reports that optimized collection had no service impact, but true sender-to-recipient time might show otherwise.

Many observers would conclude that the “optimized” transportation initiative is another manifestation of DeJoy’s fixation on filling trucks, his definition of “efficiency,” and his efforts to please labor groups by in-sourcing work. What DeJoy refuses to admit is that his agency is supposed to prioritize service over all of that.

# “Dumpster Fire”: the Ongoing Fiasco in Atlanta



The seemingly endless reports of major mail service delays in Atlanta – usually attributed to the problem-ridden activation of the Atlanta Regional Processing & Distribution Center in Palmetto (GA), 25 miles southeast of downtown Atlanta – have inspired references to the situation as a “dumpster fire.”

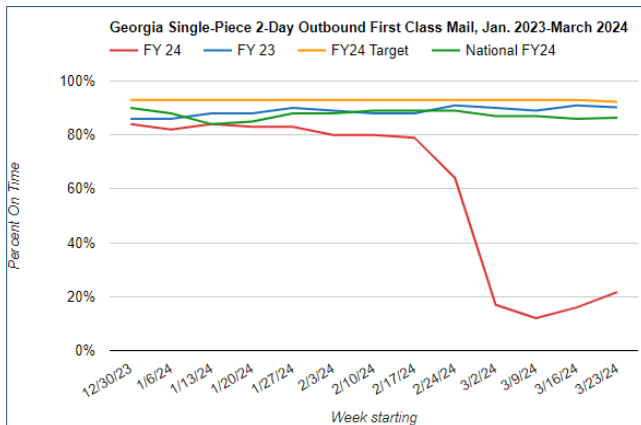
Merriam-Webster defines the term as applying to “an utterly calamitous or mismanaged situation or occurrence,” so it seems more than applicable to the continuing problems associated with the activation of the facility.

Meanwhile, in an April 10 posting, aptly titled *Atlanta RPDC Crashes on Launch*, the *Save the Post Office* website took a critical look at the situation and found it far from improved.

## The story

After what it went through when opening the first RPDC, in Richmond (VA), the Postal Service “said it would learn from its mistakes and the next RPDC rollouts would go more smoothly,” *STPO* noted, but after the Atlanta RPDC opened a few weeks later, “the mail delays have been worse than in Richmond, much worse.”

Taking data from the USPS Service Performance Dashboard (<https://spm.usps.com/#/main>), the site provided a stark illustration of how service tanked.



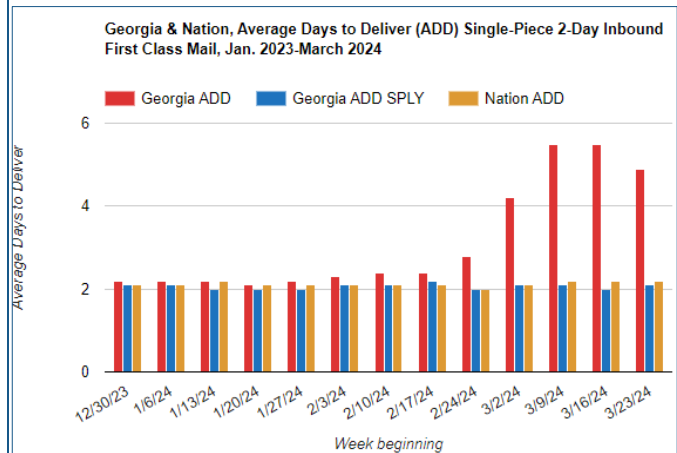
“Shortly after the Atlanta RPDC opened in February 2024, the scores for 2-day mail fell off and continued to fall, all the way down to 12 percent. That’s as low as scores have ever been, anywhere. About the best one can say about them is that they may have bottomed out in mid-March.”

Scores for 3-, 4-, and 5-day committed mail likewise fell to the low 20% range or worse.

In the weekly press releases boasting about “steady” service that the USPS had issued for years – before ending the practice when they realized the scores were worsening – the postal publicists always cited “days to deliver” as a benchmark of good service. Though its derivation was never explained, the figure held pretty steady at around 2.5 days.

As *STPO* observed,

“After the Atlanta RPDC opened, the average days to deliver increased dramatically. Here’s a chart showing average days to deliver for 2-day mail over the past three months and for the same period last year.



“Given that these are averages, it’s likely that much of this 2-day mail took more than 10 days to reach its destination. In some cases, the mail piece may have just been going across town.”

## Atlanta

For years, Postmaster General Louis DeJoy had criticized the “random” placement of USPS processing facilities under his predecessors, often citing the Atlanta area as an example. In turn, as part of his 10-Year Plan, USPS processing in Georgia would be reconfigured to be more “efficient.” The new RPDC would serve ten other processing facilities and delivery hubs throughout the Georgia District and be the shining example of DeJoy’s vision. It’s become anything but.

As people who’ve visited the facility, and others familiar with its operation have commented, there are fundamental challenges that won’t be easily fixed. The property on which the RPDC sits wasn’t sized to allow adequate trailer staging so, as press reports have shown, trucks delivering shipments queued up for miles waiting for a spot – and the mail they contained was delayed (except as measured by the USPS).

Similarly, complaints have noted too little dock space – resulting in work floor congestion – too few employees, and more mail than anticipated being pushed through (or not). Reportedly, when the suggestion was floated that, at least until the facility was stabilized, some mail be offloaded back to the other facilities in the area, DeJoy rejected the idea. The new facility will be made to work, and no-one – at least no-one in the USPS – will be allowed to do otherwise.

The USPS Office of Inspector General is conducting an audit of the facility activation, so the facts eventually will be out.

Meanwhile, being the antithesis of transparent, the USPS has barely acknowledged what’s being reported, claiming any short term issues will be resolved soon and that service will be restored. At an April 16 Senate hearing (see p. 5), DeJoy tried to minimize the situation, explaining it as part of the pain of building a better network, and that soon Atlanta’s service will be the best in the country.

Regardless, while DeJoy may not want us to see his Palmetto dumpster fire, the flames remain clearly in view.

## All the Official Stuff

### Federal Register

#### Postal Service

##### NOTICES

**March 28:** Product Change [5]: Priority Mail Express, Priority Mail, and USPS Ground Advantage Negotiated Service Agreement, 21547; Priority Mail and USPS Ground Advantage Negotiated Service Agreement [4], 21548, 21548, 21548, 21548.

**April 4:** Product Change [6]: Priority Mail Express Negotiated Service Agreement, 23615; Priority Mail Express, Priority Mail, and USPS Ground Advantage Negotiated Service Agreement, 23615; Priority Mail and USPS Ground Advantage Negotiated Service Agreement [3], 23615, 23616, 23616; Priority Mail and Parcel Select Negotiated Service Agreement, 23615.

**April 9:** Sunshine Act Meetings, 24883.

**April 16:** Privacy Act; Systems of Records, 26953-26965; Change in Classes of General Applicability for Competitive Products, 26965-26966.

**April 17:** Changes in Classifications of General Applicability for International Competitive Services, 27392; Change in Classes of General Applicability for Competitive Products, 27470.

**April 18:** Product Change [6]: Priority Mail Express, Priority Mail, and USPS Ground Advantage Negotiated Service Agreement, 27808; Priority Mail and USPS Ground Advantage Negotiated Service Agreement [5], 27807, 27807, 27808, 27808, 27808.

##### PROPOSED RULES

**April 16:** New Mailing Standards for Domestic Mailing Services Products, 27330-27353.

**April 17:** International Mailing Services: Proposed Price Changes, 27402-27405.

##### FINAL RULES

[None].

#### Postal Regulatory Commission

##### NOTICES

**March 26:** Public Inquiry on Modification of Service Performance Measurement Plan, 21019-21020.

**March 27:** New Postal Products, 21289-21290.

**March 28:** Public Inquiry on Zone 10 Packages Pursuant to 39 U.S.C. 3642, 21545-21547.

**March 29:** New Postal Products, 22203.

**April 1:** New Postal Products, 22465-22466.

**April 4:** New Postal Products, 23614-23615.

**April 8:** New Postal Products, 24508-24509.

**April 10:** New Postal Products [2] 25289-25290; 25290-25291.

**April 11:** New Postal Products, 25674.

**April 15:** New Postal Products, 26193-26194.

**April 16:** Market Dominant Price Adjustment, 26952-26953; New Postal Products, 26953.

**April 17:** Competitive Product Changes, 27467-27468; New Postal Products, 27468; Mail Classification Schedule, 27468-27470.

**April 18:** New Postal Products, 27807.

**April 22:** New Postal Products [2], 29371-29372, 29372.

##### PROPOSED RULES

**April 11:** System for Regulating Rates and Classes for Market Dominant Products, 25554.

##### FINAL RULES

[None].

### DMM Advisory

**April 17:** International Service Resumption Notice – effective April 19, 2024 [Myanmar].

**April 19:** Monthly Labeling List Changes.

#### Postal Bulletin (PB 22648, April 18)

- Effective **May 1**, Labeling Lists L001, L012, and L606 are revised to reflect changes in mail processing operations. Mailers are expected to label according to these revised lists for mailings inducted on or after the May 1, 2024, effective date through the June 30, 2024, expiration date.
- Effective **July 14**, DMM 508.1.8.3a(3) is revised to clarify Commercial Mail Receiving Agencies' (CMRAs) and notaries' public responsibilities with respect to the mail addressee's signature on PS Form 1583, *Application for Delivery of Mail Through Agent* ... Although the Postal Service will not publish this clarification in the DMM until July 14, 2024, this standard is effective May 1, 2024.
- Effective **July 14**, DMM 204.3.2.2 and 204.3.2.4 are revised to reflect the Postal Service replacing the Customer Label Distribution System (CLDS) with the Intelligent Mail Barcode Generator (IMBG). ... Label creation functionality has been assumed by the IMBG. Information on the IMBG is on PostalPro at [postal-pro.usps.com](https://postal-pro.usps.com). For support or answers to questions, call the Postal Service Mailing and Shipping Solutions Center at 877-672-0007 or email [MSSC@usps.gov](mailto:MSSC@usps.gov). Although the Postal Service will not publish these revisions in the DMM until July 14, 2024, the standards are effective immediately.
- Effective **July 14**, DMM 201.8.4.2 is revised to clarify the required dimensions and characteristics of USPS Marketing Mail, Nonprofit machinable parcels, and Nonprofit irregular parcels. .... The Postal Service is revising the criteria in section 201.8.4.2 to clearly list the required dimensions and characteristics each for Marketing parcels, Nonprofit machinable parcels, and Nonprofit irregular parcels. ... Although the Postal Service will not publish these revisions in the DMM until July 14, 2024, the standards are effective immediately.
- Effective **July 14**, DMM 601.6.1 is revised to update mailing standards for Postal Service customers using USPS-produced packaging. ... The Postal Service is replacing the standards in section 601.6.1 with standards that apply to using all USPS-produced packaging, regardless of the product. ... Although the Postal Service will not publish this revision in the DMM until July 14, 2024, this standard is effective immediately.
- Effective **April 28**, IMM Exhibit 252.22 is revised to reflect that Electronic USPS Delivery Confirmation International service (E-USPS DELCON INTL) is available to the following countries as of April 28, 2024: Armenia; Austria; Bulgaria; Kazakhstan; Latvia; Moldova; Peru; Serbia, Republic of; Slovenia.
- Effective **April 18**, Publication 431, *Post Office Box Service and Caller Service Fee Groups*, is revised to include the change noted.

*Postal Bulletin* announcements of revisions to the DMM, IMM, or other publications often contain **two** dates: when a *revised document* is effective, and when a *revised standard* is effective. The effective date of a revised standard is typically *earlier* than when it will appear in a revised publication.



## **USPS Industry Alerts**

April 9, 2024

### **US Postal Service Recommends New Prices for July 2024**

Today, the US Postal Service filed notice with the Postal Regulatory Commission of mailing services price changes to take effect July 14, 2024. The new rates include a 5-cent increase in the price of a First-Class Mail Forever stamp from 68 cents to 73 cents. The proposed adjustments, approved by the governors of the Postal Service, would raise mailing services product prices approximately 7.8 percent. ... The commission will review the changes before they are scheduled to take effect. The complete Postal Service price filing, with prices for all products, can be found on the commission's website under the Daily Listings section. The Mailing Services filing is Docket No. R2024-2. The price tables are also available on the Postal Service's Postal Explorer website at [pe.usps.com/PriceChange/Index](https://pe.usps.com/PriceChange/Index).

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April 10, 2024

### **National Postal Forum (NPF) Workshops and Workshop Tracks Selected**

We are only 53 days away from NPF, the premier shipping, mailing, and supply chain conference. One of the main drivers of NPF attendance is education and this year we have over 120 workshops led by USPS representatives and industry experts. The workshops at NPF provide a unique opportunity for professionals to connect, learn, and innovate –strategies to grow professionally, expand knowledge and achieve sustainable success. NPF offers six distinctive tracks and related workshops curated to drive results. This year the tracks are: Pioneering the Future; Innovative Data Technology Solutions; Growing the Mail Through Innovation; Designing Shipping Solutions for a Competitive Edge; Operations Efficiency from Mailing Preparation to Delivery; Supplier Connections: Supply Chain and Transportation Strategies for Success; and Leadership Strategies for Professional Enrichment.

A sampling of workshops this year include:

*State of GenAI 2023 and Beyond: Implementation, Adoption, and Success* – Glean insights from a recent survey conducted by Guidehouse in conjunction with CDO Magazine on the State of GenAI 2023 and Beyond. Generative AI offers the potential to radically transform industries. Many organizations are already excitedly implementing Generative AI strategies and tools, while others are more cautiously weighing their challenges and risks. Where are you in this game-changing journey? This session will draw upon insights from hundreds of survey respondents across different industries on their journey related to GenAI, and those who have started to embrace AI.

*Lessons From Political Mail* – Few organizations use direct mail as consistently and effectively as political campaigns. As we approach another national election, let's explore why campaigns keep coming back to mail – and how they make it so effective.

*Informed Delivery: New Features and Enhancements* – This workshop will provide an update on recent developments in Informed Delivery, including interactive campaign for packages, and a look ahead. The workshop will feature in-depth descriptions of new and planned features, program metrics, and success stories from brands who've utilized Informed Delivery to promote their products and services. This workshop will be appropriate for both business and technical audiences.

*Developing Innovative Leaders* – In today's shipping and logistics industry, there is no doubt innovation is key. This is because rapidly changing technology is continuing to drive changes in what we do and how we do it. To navigate change, the most effective way to stay competitive is to make innovation a habit throughout your organization. This workshop will focus on sharing best practices in how organizations can create innovative leaders - leaders that prioritize learning fast, bring a growth mindset, and lead with curiosity. The facilitators will leverage commercial case studies to showcase how a mindset shift towards innovation can serve a launching pad for digital transformation. It will showcase the role of innovative leadership as the grounding force for making this shift possible.

*Shipping Industry Trends* – Businesses are continually evolving their business models to meet customer demands while managing their own bottom line. In a time of high inflation, excess capacity in logistics networks, bottom line pressures and layoffs, and evolving consumer demands, businesses are adapting how they meet their customer needs profitably.

If you attend certain workshops you may be eligible for a Direct Mail Marketing or Mail Center Manager Credly badge. The badge can be displayed on your social media sites showing your commitment to skill development and continuous learning. A complete list of all workshops is available on the NPF website: Workshop Tracks | National Postal Forum ([npf.org](https://npf.org)). If you need assistance, please send an email to: [NPFFeedback@usps.gov](mailto:NPFFeedback@usps.gov).

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April 15, 2024

### **PMG Town Hall at the National Postal Forum**

One of the highest rated sessions of the National Postal Forum (NPF) – the Postmaster General (PMG) Town Hall – is back for its second consecutive year at NPF. Louis DeJoy will take the stage and answer YOUR questions and concerns during the session on Wednesday, June 5, from 9:15 AM to 10:30 AM in the Jr. Ballroom at the Indianapolis, Indiana Convention Center. As an NPF attendee, you can either submit your question(s) ahead of time or, ask the PMG live during the PMG Town Hall open mic session. If you have questions for the PMG, please send an email to [2024PMGTOWNHALL@USPS.GOV](mailto:2024PMGTOWNHALL@USPS.GOV) prior to June 5, 2024. In addition to the Town Hall session, the PMG will give the Keynote Address on Monday, June 3, from 8:00 AM to 9:30 AM. He will provide an update on the implementation of the Delivering for America plan including future proposals. He will also discuss the changes we are making to our network operations and how crucial they are to the future of the industry and to our mutual success. If you haven't registered for NPF yet, there is still time, but you must act fast. Discounts will be expiring soon. For more information on how to register, visit the NPF website, <https://www.npf.org/>

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April 17, 2024

### **International Service Resumption Notice**

Effective Friday, April 19, 2024, the Postal Service will resume acceptance of the following services destined to Myanmar: Priority Mail International (PMI); First-Class Package International Service (FCPIS); Airmail M-bags; International Priority Airmail (IPA). Please visit our International Service Alerts page for the most up to date information: [https://about.usps.com/newsroom/service-alerts/international/?utm\\_source=residential&utm\\_medium=link&utm\\_campaign=res\\_to\\_intl](https://about.usps.com/newsroom/service-alerts/international/?utm_source=residential&utm_medium=link&utm_campaign=res_to_intl).

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April 17, 2024

**Updates to Dropship Keys for Regional Processing Distribution Centers (RPDC)**

Effective in the June published Mail Direction Files the Dropship Keys will be updated from E to K. The purpose of this update is to identify RPDC's. The original 6 - digit locale key for each of these sites will stay the same.

All future RPDC's will use this naming convention.

If you have any questions or concerns, please contact the FAST Help Desk at FAST@usps.gov or by telephone at 877-569-6614 (Option 3).

Dropship Key in MDFiles		
Facilities	Current Dropship Key	Change to Dropship Key
Atlanta GA RPDC	E020303	K020303
Charlotte NC RPDC	E020307	K020307
Indianapolis IN RPDC	E020301	K020301
Portland OR RPDC	E018733	K018733
Richmond RPDC	E012546	K012546

April 19, 2024

**Business Customer Gateway eDoc Training Series – Business Customer Gateway (BCG) and Postal Wizard (PW)**

The Postal Service is hosting bi-weekly webinars on utilizing the Business Customer Gateway (BCG) for electronic documentation (eDoc) and postage statement submission. The topics alternate between using the Business Customer Gateway (BCG) / Postal Wizard (PW) and Intelligent Mail for Small Business (IMsb) Tool applications. Learn how to eliminate hard copy postage statements and submit Full-Service mail! Software customers should work with their software provider to find eDoc solutions. As an additional tool to assist mailers with the conversion to Electronic Postage Statement submission, the Postal Service has published a video outlining how to use the Business Customer Gateway and Postal Wizard postage statement submission available on PostalPro: Industry Session: Business Customer Gateway and Postal Wizard Recording | PostalPro (usps.com). Also, a recording of the IMsb Tool session has been posted on PostalPro: Industry Session: Intelligent Mail Small Business (IMsb) Tool Recording | PostalPro (usps.com). Upcoming webinars: April 23, Business Customer Gateway (BCG)/ Postal Wizard (PW); May 7, Intelligent Mail for Small Business Tool (IMsb); May 21, Business Customer Gateway (BCG)/ Postal Wizard (PW). Join us for the next session – Business Customer Gateway (BCG)/ Postal Wizard (PW) on Tuesday, April 23, 2024, at 1:00 PM EST. Meeting URL: <https://usps.zoomgov.com/j/1603767418?pwd=TTFONWNVMXQ2UW1wcUVCCeEt5WFllZz09>; Meeting ID: 1603767418; Password: 996767. If requested, enter your name and email address; Enter meeting password: 996767. Join Audio by the options below: Call using Internet Audio; Dial: 1-855-860-4313, 1-678-317-3330 or 1-952-229-5070 & follow prompts. Note: Meeting links and presentations are also posted on PostalPro and can be found at Mailing Services | PostalPro (usps.com).

April 19, 2024

**July 2024 Market Dominant Price Change Filing Webinar Recording and Presentation Slides Now Available on PostalPro**

The recording and presentation slides from the webinar presented on Wednesday, April 17, 2024, by Fiona Machado, Acting Director, Mailing and Services Pricing, is now available on PostalPro at Industry Forum Webinars and Presentations | PostalPro (usps.gov) or <https://postalpro.usps.gov/industry-events/webinars-and-presentations>. As requested, the IMbA FAQs are also posted. Responses to the questions asked during the webinar will be posted soon. Please send any additional questions to the IndustryFeedback@usps.gov mailbox.

**Calendar**

[To register for any Mailers Hub webinar, go to MailersHubWebinars.com](https://www.usps.com/mailershub/webinars)

May 7 – **Mailers Hub Webinar**

May 28 – **Mailers Hub Webinar**

June 2-5 – National Postal Forum, Indianapolis (IN)

June 2-6 – IPMA Educational Conference, Des Moines (IA)

June 18 – **Mailers Hub Webinar**

July 9 – **Mailers Hub Webinar**

July 14-17 – NACUMS Educational Conference, Austin (TX)

July 30 – **Mailers Hub Webinar**

August 13-14 – MTAC Meeting, USPS Headquarters

August 20 – **Mailers Hub Webinar**

September 10-12 – Printing United Expo, Las Vegas (NV)

September 17 – **Mailers Hub Webinar**

October 1 – **Mailers Hub Webinar**

October 15 – **Mailers Hub Webinar**

October 22-23 – MTAC Meeting, USPS Headquarters

November 12 – **Mailers Hub Webinar**

December 3 – **Mailers Hub Webinar**



The services of Brann & Isaacson are now available to provide legal advice to subscribers. The firm is the Mailers Hub recommended legal counsel for mail producers on legal issues, including tax, privacy, consumer protection, intellectual property, vendor contracts, and employment matters. As part of their subscription, Mailers Hub subscribers get an annual consultation (up to one hour) from Brann & Isaacson, and a reduced rate for additional legal assistance. The points of contact at Brann & Isaacson are: Martin I. Eisenstein; David Swetnam-Burland; Stacy O. Stitham; Jamie Szal. They can also be reached by phone at (207) 786-3566.

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**POSTAL REGULATORY COMMISSION**

39 CFR Part 3030

**[Docket No. RM2024-4; Order No. 7032]**

System for Regulating Rates and Classes for Market Dominant Products

**AGENCY:** Postal Regulatory Commission.

**ACTION:** Advance notice of proposed rulemaking.

**SUMMARY:** The Advance Notice of Proposed Rulemaking seeks comment on the Commission’s review of the system for regulating rates and classes for Market Dominant products (ratemaking system). The Commission previously reviewed the ratemaking system and adopted final rules via Order No. 5763. After the final rules took effect on January 14, 2021, the Postal Service filed five notices proposing to adjust rates for Market Dominant products, and Market Dominant volume and pieces have declined year-over-year. These declines and stakeholder concerns prompted the Commission to initiate another review of the ratemaking system. This document informs the public of the filing, invites public comment, and takes other administrative steps.

**DATES:** Comments are due: July 9, 2024. Reply comments are due: August 13, 2024.

**ADDRESSES:** Submit comments electronically via the Commission’s Filing Online system at <https://www.prc.gov>. Those who cannot submit comments electronically should contact the person identified in the FOR FURTHER INFORMATION CONTACT section by telephone for advice on filing alternatives. The Rule Summary can be found on the Commission’s Rule Summary Page at <https://www.prc.gov/rule-summary-page>.

**FOR FURTHER INFORMATION CONTACT:** David A. Trissell, General Counsel, at 202-789-6820.

**SUPPLEMENTARY INFORMATION:** Pursuant to 39 USC 503 and 3622(d)(3), the Commission finds that it is appropriate to initiate this proceeding to review the system for regulating rates and classes for Market Dominant products (collectively, “ratemaking system”) to determine if the ratemaking system is achieving the objectives appearing in 39 USC 3622(b), taking into account the factors in 39 USC 3622(c). The Commission seeks comments regarding this review.

Interested persons are invited to provide written comments to facilitate the Commission’s review of the ratemaking system. Commenters are encouraged to comment as generally or specifically as they deem appropriate. Below the Commission identifies specific topics on which it would particularly appreciate comment. However, commenters are not limited to addressing these identified topics – the Commission will consider all comments that fall within the scope of this proceeding.

1. Is the ratemaking system achieving the statutory objectives, while taking into account the statutory factors? Why or why not?
2. If the ratemaking system is not achieving the statutory objectives, while taking into account the statutory factors, should modifications be made or an alternative system be adopted to achieve the statutory objectives?
  - a. Why or why not?
  - b. If so, what modifications to the ratemaking system should be made or what alternative system should be adopted?

By the Commission.

Erica A. Barker, Secretary.

## USPS PROPOSED RULE – International Mailing Services: Proposed Price Changes

### POSTAL SERVICE

39 CFR Part 20

#### International Mailing Services: Proposed Price Changes

**AGENCY:** Postal Service.

**ACTION:** Proposed rule; request for comments.

**SUMMARY:** The Postal Service proposes to revise *Mailing Standards of the United States Postal Service, International Mail Manual (IMM)*, to reflect changes coincident with the recently announced mailing services price adjustments.

**DATES:** We must receive your comments on or before May 17, 2024.

**ADDRESSES:** Mail or deliver comments to the director, Product Classification, US Postal Service, 475 L'Enfant Plaza SW, Rm. 4446, Washington, DC 20260-5015. You may inspect and photocopy all written comments at USPS Headquarters Library, 475 L'Enfant Plaza SW, 11<sup>th</sup> Floor N, Washington, DC by appointment only between the hours of 9am and 4pm, Monday through Friday by calling 1-202-268-2906 in advance. Email comments, containing the name and address of the commenter, to: PCFederalRegister@usps.gov, with a subject line of "July 14, 2024, International Mailing Services Proposed Price Changes." Faxed comments are not accepted.

**FOR FURTHER INFORMATION CONTACT:** Dale Kennedy at 202-268-6592 or Kathy Frigo at 202-268-4178.

**SUPPLEMENTARY INFORMATION:** All submitted comments and attachments are part of the public record and subject to disclosure. Do not enclose any material in your comments that you consider to be confidential or inappropriate for public disclosure.

#### International Price and Service Adjustments

On April 9, 2024, the Postal Service filed a notice of mailing services price adjustments with the Postal Regulatory Commission (PRC), effective on July 14, 2024. The Postal Service proposes to revise Notice 123, *Price List*, available on Postal Explorer at <https://pe.usps.com>, to reflect these new price changes. The new prices are or will be available under Docket Number R2024-2 on the Postal Regulatory Commission's website at [www.prc.gov](http://www.prc.gov). This proposed rule describes the price changes for the following market dominant international services:

#### *First-Class Mail International (FCMI) service.*

International extra services and fees

#### *First-Class Mail International*

The Postal Service plans to increase prices for single-piece FCMI postcards, letters, and flats by approximately 6.3%. The proposed price for a single-piece postcard will increase to \$1.65 worldwide. The First-Class Mail International letter nonmachinable surcharge will increase to \$0.46. The proposed FCMI single-piece letter and flat prices will be as follows [table, right]:

Weight not over (oz.)	Price groups			
	1	2	3-5	6-9
<b>Letters</b>				
1	\$1.65	\$1.65	\$1.65	\$1.65
2	1.65	2.50	2.98	2.98
3	2.36	3.30	4.36	4.36
3.5	3.02	4.14	5.75	5.75
<b>Flats</b>				
1	3.15	3.15	3.15	3.15
2	3.55	4.22	4.48	4.48
3	3.86	5.16	5.78	5.78
4	4.12	6.13	7.11	7.11
5	4.43	7.09	8.41	8.41
6	4.73	8.03	9.71	9.71
7	5.02	9.01	11.01	11.01
8	5.32	9.96	12.31	12.31
12	6.79	12.03	14.92	14.92
15.994	8.27	14.10	17.53	17.53

#### *International Extra Services and Fees*

The Postal Service plans to increase prices for certain market dominant international extra services including: Certificate of Mailing; Registered Mail; Return Receipt; Customs Clearance and Delivery Fee; International Business Reply Mail Service [table, below].

	Fee
<b>Certificate of Mailing</b>	
Individual pieces:	
Individual article (PS Form 3817)	\$ 2.10
Duplicate copy of PS Form 3817 or PS Form 3665 (per page)	2.10
Firm mailing sheet (PS Form 3665), per piece (minimum 3)	
First-Class Mail International only	0.61
Bulk quantities:	
For first 1,000 pieces (or fraction thereof)	11.65
Each additional 1,000 pieces (or fraction thereof)	1.52
Duplicate copy of PS Form 3606	2.10
<b>Registered Mail</b>	21.75
<b>Return Receipt</b>	6.10
<b>Customs Clearance and Delivery, per piece</b>	8.85
<b>International Business Reply Service</b>	
Cards	2.30
Envelopes up to 2 ounces	2.85

Following the completion of Docket No. R2024-2, the Postal Service will adjust the prices for products and services covered by the *International Mail Manual*. These prices will be on Postal Explorer at [pe.usps.com](http://pe.usps.com).

Accordingly, although exempt from the notice and comment requirements of the Administrative Procedure Act (5 USC 553(b), (c)) regarding proposed rulemaking by 39 USC 410(a), the Postal Service invites public comment on the proposed changes to *Mailing Standards of the United States Postal Service, International Mail Manual (IMM)*, set out in this SUPPLEMENTARY INFORMATION section, which is incorporated by reference in the *Code of Federal Regulations* in accordance with 39 CFR 20.1, and to associated changes to Notice 123, *Price List*.

The Postal Service will publish an appropriate update to Notice 123, *Price List* of the IMM, to reflect these changes following the completion of the notice and comment period for this proposed rule. The Postal Service annually publishes an amendment to 39 CFR part 20 to finalize updates to the IMM.

Christopher Doyle, Attorney, Ethics and Legal Compliance.

## USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products

### POSTAL SERVICE

39 CFR Part 111

### New Mailing Standards for Domestic Mailing Services Products

**AGENCY:** Postal Service.

**ACTION:** Proposed rule.

**SUMMARY:** On April 9, 2024, the Postal Service (USPS) filed a notice of mailing services price adjustments with the Postal Regulatory Commission (PRC), effective July 14, 2024. This proposed rule contains the revisions to *Mailing Standards of the United States Postal Service, Domestic Mail Manual* (DMM) that we would adopt to implement the changes coincident with the price adjustments.

**DATES:** Submit comments on or before May 16, 2024.

**ADDRESSES:** Mail or deliver written comments to the Manager, Product Classification, US Postal Service, 475 L'Enfant Plaza SW, Room 4446, Washington, DC 20260-5015. If sending comments by email, include the name and address of the commenter and send to PCFederalRegister@usps.gov, with a subject line of "July 2024 Domestic Mailing Services Proposal." Faxed comments are not accepted.

You may inspect and photocopy all written comments, by appointment only, at USPS Headquarters Library, 475 L'Enfant Plaza SW, 11<sup>th</sup> Floor North, Washington, DC 20260. These records are available for review on Monday through Friday, 9am-4pm, by calling 202-268-2906.

**FOR FURTHER INFORMATION CONTACT:** Steven Mills at (202) 268-7433 or Doriane Harley at (202) 268-2537.

**SUPPLEMENTARY INFORMATION:** All submitted comments and attachments are part of the public record and subject to disclosure. Do not enclose any material in your comments that you consider to be confidential or inappropriate for public disclosure. Proposed prices will be available under Docket No. R2024-2 on the Postal Regulatory Commission's website at [www.prc.gov](http://www.prc.gov). The Postal Service's proposed rule includes changes to prices, mail classification updates, product simplification efforts, and revisions to the DMM.

#### Different Additional Ounce Rates for First-Class Mail Flats

Currently, First-Class Mail flats incur a first ounce price and a uniform additional ounce price that is applied at each level from the second to the thirteenth ounce. The Postal Service is proposing a change that will allow the Pricing department to provide a distinct price at each ounce increment.

#### USPS Marketing Mail Flat-Shaped--Separating Lightweight and Heavyweight Rate Categories

The Postal Service is proposing to divide some USPS Marketing Mail flat-shaped pieces into two distinct pricing categories, lightweight (0 to 4 ounces) and heavyweight (from above 4 ounces up to 16 ounces). Lightweight pieces will continue to have only a piece-price component, with dropship discounts available for different entry points. Heavyweight pieces will have per-piece and per-pound price components, the per-pound components apply to the entire weight of the piece, with per-pound dropship discounts available for different entry points.

#### Business Reply Mail (BRM) Simplification

The Postal Service is proposing to incentivize Qualified Business Reply Mail (QBRM) customers to enroll in Intelligent Mail Barcode Accounting (IMbA) by waiving annual account maintenance and quarterly fees and by reducing the per-piece fee. Customers who link current QBRM permits to an Enterprise Payment Account (EPA) and successfully complete the onboarding process will have subsequent annual and quarterly fees waived and receive a reduced QBRM IMbA per-piece fee.

#### Elimination of Simple Samples (Product Samples)

Simple Samples, also referred to as Product Samples, is a type of Marketing Parcel created to allow mailers to distribute sample-size products weighing up to 16 ounces in "targeted or every door" areas without the use of outer packaging. The Postal Service is proposing to eliminate this product offering due to low customer usage. Alternative, economical products are available.

#### Catalog Price Incentive--Marketing Mail and Bound Printed Matter

The Postal Service is proposing to revise the mailpiece requirements for catalogs and to offer a price incentive to mailers who mail catalogs that meet these revised requirements. The incentive and revisions would apply to all USPS Marketing Mail products except for EDDM-Retail and to Bound Printed Matter flats and parcels.

#### Enlarge Maximum Size for Plus One

Currently, the maximum size for Plus One mailpieces is 6"x9.5". The Postal Service is proposing to increase the maximum size for Plus One mailpieces to 6"x11".

#### Adding Optional Preparation Standards to USPS Marketing Mail Carrier Route Automation Letters

The Postal Service is proposing to create an optional tray preparation for High Density and High Density Plus letters. This optional tray preparation would allow mail preparers to combine multiple mail owner's eligible HD and HD+ letters with 5-digit letters in one tray to reduce the volume of residual trays entered in the mailstream.

#### Matching Nomenclature & Classification Standards to Network Redesign

New Network Future State Nomenclature Mapping – Under Phase 1 of the Postal Service network future state, the Postal Service is revising the DMM to provide site mapping nomenclature for facilities (e.g., NDC/RPDC). Phase 1 will not include site mapping in the Quick Service Guides (QSGs) or revisions to destination entry pricing nomenclature or labeling lists. In some cases where there is overlapping of nomenclature in the DMM for market dominant and competitive products (e.g., DMM 705.8.0) the site mapping nomenclature will be included in the *Federal Register* Notice for the domestic competitive products price change.

#### 2025 Promotions

The Postal Service has been incenting mailers to integrate mobile technology and use innovative print techniques in commercial mail since 2012. These promotions have become an integral way for industry to try new things and innovate their mail campaigns. A 2025



## USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products

Promotions Calendar is planned with opportunities for mailers to receive a postage discount by applying treatments or integrating technology in their mail campaigns.

### Mail Growth Incentives Continuation in Calendar Year 2025

For calendar year 2024, the Postal Service introduced two new incentives designed to promote the growth of First-Class Mail (the “First-Class Mail Growth Incentive”) and USPS Marketing Mail (the “Marketing Mail Growth Incentive”). The effective dates of both incentives is January 1, 2024 through December 31, 2024. The Postal Service is proposing to continue both incentives for calendar year 2025.

These proposed revisions will provide consistency within postal products and add value for customers.

Although exempt from the notice and comment requirements of the Administrative Procedure Act (5 USC 553(b), (c)) regarding proposed rulemaking by 39 USC 410(a), the Postal Service invites public comments on the proposed revisions to *Mailing Standards of the United States Postal Service, Domestic Mail Manual* (DMM), incorporated by reference in the *Code of Federal Regulations*. We will publish an appropriate amendment to 39 CFR part 111 to reflect these changes.

### List of Subjects in 39 CFR Part 111

Administrative practice and procedure, Postal Service.

Accordingly, the Postal Service proposes the following changes to *Mailing Standards of the United States Postal Service, Domestic Mail Manual* (DMM), incorporated by reference in the *Code of Federal Regulations* (see 39 CFR 111.1):

#### PART 111 – [AMENDED]

1. The authority citation for 39 CFR part 111 continues to read as follows:

Authority: 5 USC 552(a); 13 USC 301-307; 18 USC 1692-1737; 39 USC 101, 401, 403, 404, 414, 416, 3001-3011, 3201-3219, 3403-3406, 3621, 3622, 3626, 3632, 3633, and 5001.

2. Revise the *Mailing Standards of the United States Postal Service, Domestic Mail Manual* (DMM) as follows:

### ***Mailing Standards of the United States Postal Service, Domestic Mail Manual* (DMM)**

\* \* \* \* \*

#### **100 Retail Mail Letters, Cards, Flats, and Parcels**

\* \* \* \* \*

#### **140 USPS Marketing Mail Flats Every Door Direct Mail-Retail (EDDM-Retail)**

\* \* \* \* \*

#### **145 Mail Preparation**

\* \* \* \* \*

##### **1.0 Preparation of EDMM-Retail Flats**

###### **1.1 General Information**

*[Revise the text of 1.1 to read as follows:]* All pieces mailed as EDMM-Retail mailings must be bundled under 1.3 and presented directly to the correct delivery Post Office or destination delivery unit (DDU)/Sorting & Delivery Center (SDC), or mailed to the DDU/SDC via Priority Mail under 146.

\* \* \* \* \*

#### **146 Enter and Deposit**

\* \* \* \* \*

##### **1.0 Basic Options**

###### **1.1 Entry at Delivery Post Office**

*[Revise the text of 1.1 to read as follows:]* All EDMM-Retail mailings must be entered directly at the Post Office (or DDU/SDC) responsible for the Post Office Box or carrier route delivery for which the mailing is prepared, or shipped to that Post Office under 1.2.

\* \* \* \* \*

#### **200 Commercial Mail Letters, Cards, Flats, and Parcels**

##### **201 Physical Standards**

\* \* \* \* \*

###### **4.0 Physical Standards for Flats**

###### **4.1 General Definition of Flat Size Mail**

*[Delete item (d) and renumber item (e) as (d):]*

\* \* \* \* \*

*[Delete section 201.4.9 titled “Catalogs” in its’ entirety]*

\* \* \* \* \*

###### **8.0 Additional Physical Standards by Class of Mail**

\* \* \* \* \*

###### **8.4 USPS Marketing Mail Parcels**

\* \* \* \* \*

###### **8.4.2 Marketing Parcels**

\* \* \* \* \*

*[Delete item (e) in its’ entirety]*

\* \* \* \* \*

##### **203 Basic Postage Statement, Documentation, and Preparation Standards**

\* \* \* \* \*

###### **3.0 Standardized Documentation for First-Class Mail, Periodicals, USPS Marketing Mail, and Flat-Size Bound Printed Matter**

\* \* \* \* \*

**USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products**

**3.2 Format and Content**

For First-Class Mail, Periodicals, USPS Marketing Mail, and Bound Printed Matter, standardized documentation includes:  
\*\*\*\*\*

d. For bundles on pallets, list these required elements:

\*\*\*\*\*

*[Revise d(4) to read as follows:]*

4. Separate columns with the number of pieces for each price reported in the mailing, and a continuous running total of pieces (group information either in ZIP Code order and by sortation level or by sortation level and within each sortation level, by ZIP Code). Document SCF/LPC, ADC/RPDC, or NDC/RPDC pallets created as a result of bundle reallocation under 705.8.11, 705.8.12, or 705.8.13 by designating the protected pallet with an identifier of “PSCF” (for an SCF/LPC pallet), “PADC” (for an ADC/RPDC pallet), or “PBMC” (for a NDC/RPDC pallet). These identifiers are required to appear only on the USPS Qualification Report; they are not required on pallet labels or on any other documentation.

\*\*\*\*\*

**3.6 Detailed Entry Listing for Periodicals**

\*\*\*\*\*

**3.6.3 Entry Abbreviations**

Use the price name or the authorized entry abbreviation in the listings in 3.0 and 207.17.4.2:

*[Revise the list in 3.6.3 to read as follows:]*

Zone abbreviation	Rate equivalent
ICD	In-County, DDU
IC	In-County, All Others
DDU/SDC	Outside-County, DDU
SCF/LPC (letters/flats)	Outside-County, DSCF
SCF/RPDC (parcels)	Outside-County, DSCF
ADC/RPDC	Outside-County, DADC
OC	Outside-County, All Others

**3.7 Bundle and Container Reports for Outside-County Periodicals Mail**

\*\*\*\*\*

**3.7.2 Outside-County Container Report**

The container report must contain, at a minimum, the following elements: \* \* \*

*[Revise item (d) to read as follows]*

d. Container entry level (origin, DDU/SDC, DSCF/LPC (letters/flats), DSCF/RPDC (parcels), DADC/RPDC, or DNDC/RPDC).\* \* \*

\*\*\*\*\*

**4.0 Bundles**

\*\*\*\*\*

**4.6 Address Visibility for Flats and Parcels**

\*\*\*\*\*

*[Revise item (d) to read as follows:]*

d. Bundles of mailpieces at carrier route prices entered at a destination delivery unit (DDU) or Sorting & Delivery Center (SDC).\* \* \*

\*\*\*\*\*

*[Revise the heading of 4.10 to read as follows:]*

**4.10 Additional Standards for Unsacked/Untrayed Bundles Entered at DDU/SDC Facilities**

\*\*\*\*\*

**5.0 Letter and Flat Trays**

\*\*\*\*\*

**5.5 Letter Tray Strapping Exception**

*[Revise the text of 5.5 to read as follows:]*

Strapping is not required for any letter tray placed on a 5-digit, 3-digit, or SCF pallet secured with stretchwrap. If the processing and distribution manager gives a written waiver, strapping is not required for any mixed AADC or ADC letter tray of First-Class Mail or for any letter tray that originates and destines in the same SCF/LPC, ADC, or AADC (mail processing plant) service areas.

**5.6 Use of Flat Trays**

\*\*\*\*\*

**5.6.2 Preparation for Flats in Flat Trays**

All flat tray preparation is subject to these standards: \* \* \*

*[Revise 5.6.2(h) to read as follows:]*

h. Pieces prepared as automation flats under the tray-based preparation option in 235.8.0 do not have to be grouped by 3-digit ZIP Code prefix in ADC/RPDC trays or by ADC in mixed ADC trays if the mailing is prepared using an MLOCR/barcode sorter and standardized documentation is submitted.

*[Revise the first sentence of 5.6.2(i) to read as follows:]*

i. When pieces in a Periodicals mailing remain after one or more full trays are prepared for a 5-digit scheme, 5-digit, 3-digit, SCF/LPC, or ADC/RPDC destination, an additional tray to the destination must be prepared if the remaining pieces reach the required volume.\* \* \*

\*\*\*\*\*

**USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products**

**6.0 Sacks**

**6.1 General Standards**

[Revise the introductory text of 6.1 to read as follows:] Applicable mailings must be prepared in sacks. Containers for Customized MarketMail are specified in 705.1.0. The following additional standards apply: \* \* \*

\* \* \* \* \*

**7.0 Optional Endorsement Lines (OELs)**

\* \* \* \* \*

**Exhibit 7.2.5 OEL Labeling Lists**

[Revise the text of footnote 2 to read as follows:]

\* \* \* 2. L010 if mail entered by mailer at a destination ASF/RPDC or NDC/RPDC or for mail placed on an ASF/RPDC or NDC/RPDC pallet under 705.8.0.

\* \* \* \* \*

**207 Periodicals**

\* \* \* \* \*

**2.0 Price Application and Computation**

\* \* \* \* \*

**2.1.4 Applying Pound Price**

Apply pound prices to the weight of the pieces in the mailing as follows: \* \* \*

[Revise the text of item (b) to read as follows:]

b. In-County pound prices consist of a DDU/SDC entry price and a non-DDU/SDC entry price for eligible copies delivered to addresses within the county of publication.

\* \* \* \* \*

**2.1.9 Applying Outside-County Container Prices**

[Revise the second sentence of 2.1.9 to read as follows:] \* \* \* The container level is determined by the least-finely presorted bundle that container could contain according to standards (for example, an “SCF/LPC pallet” may contain SCF, 3-digit, 5-digit, and carrier route bundles and would always pay the 3-digit/SCF pallet price).\* \* \*

\* \* \* \* \*

**17.0 Documentation**

\* \* \* \* \*

[Revise the title of 17.4 to read as follows:]

**17.4 Detailed Entry Listing for Periodicals**

**17.4.1 Basic Standards**

[Revise the first sentence of 17.4.1 to read as follows:] The publisher must be able to present documentation that supports the number of copies of each edition of an issue, by entry level, at DDU/SDC, DSCF/LPC (letters/flats), DSCF/RPDC (parcels), DADC, All Others, and In-County prices. \* \* \*

**17.4.2 Format**

Using one of the following formats, report the number of copies mailed to each 3-digit ZIP Code area at entry prices: \* \* \*

[Revise the first sentence of item (b) to read as follows:]

b. Report copies by zone (In-County DDU/SDC, In-County others, Outside-County DDU/SDC, Outside-County DSCF/LPC (letters/flats), Outside-County DSCF/RPDC (parcels), Outside-County DADC and Outside-County All Others) and by 3-digit ZIP Code, in ascending numeric order, for each entry level.\* \* \*

\* \* \* \* \*

**17.4.3 Entry Abbreviations**

Use the price name or the authorized entry abbreviation in the listings in 17.3 and 17.4.2.

[Revise the list in 17.4.3 to read as follows:]

Zone abbreviation	Rate equivalent
ICD	In-County, DDU
IC	In-County, All Others
DDU/SDC	Outside-County, DDU
SCF/LPC (letters/flats)	Outside-County, DSCF
SCF/RPDC (parcels)	Outside-County, DSCF
ADC/RPDC	Outside-County, DADC
OC	Outside-County, All Others

\* \* \* \* \*

**18.3 Presort Terms**

Terms used for presort levels are defined as follows: \* \* \*

[Revise items (o) through (q) to read as follows:]

o. Origin/entry 3-digit(s): the ZIP Code in the delivery address on all pieces begins with one of the 3-digit prefixes processed at the sectional center facility (SCF)/local processing center (LPC [letters/flats]) or regional processing distribution center (RPDC [parcels]) in whose service area the mail is verified/entered.

p. SCF: the separation includes pieces for two or more 3-digit areas served by the same sectional center facility (SCF)/local processing center (LPC [letters/flats]) or regional processing distribution center (RPDC [parcels]) (see L005).



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- q. Origin/entry SCF: the separation includes bundles for one or more 3-digit areas served by the same sectional center facility (SCF)/local processing center (LPC [letters/flats]) or regional processing distribution center (RPDC [parcels]) (see L002, Column C, or L005) in whose service area the mail is verified/entered.\*\*\*

### 18.4 Mail Preparation Terms

For purposes of preparing mail:\*\*\*

*[Revise items (r) and (s) to read as follows:]*

- r. An origin 3-digit (or origin 3-digit scheme) tray/sack contains all mail (regardless of quantity) for a 3-digit ZIP Code (or 3-digit scheme) area processed by the SCF/LPC (letter/flats)/RPDC (parcels) in whose service area the mail is verified. A separate tray/sack may be prepared for each 3-digit ZIP Code (or 3-digit scheme) area.
- s. An origin/entry SCF flat tray or sack contains all 5-digit and 3-digit bundles (regardless of quantity) for the SCF/LPC (letter/flats)/RPDC (parcels) in whose service area the mail is verified. At the mailer's option, such a flat tray/sack may be prepared for the SCF/LPC/RPDC area of each entry Post Office. This presort level applies only to nonletter-size Periodicals prepared in flat trays/sacks.\*\*\*

*[Revise text of item (v) to read as follows:]*

- v. Entry [facility] (or origin [facility]) refers to the USPS mail processing facility (for example, "entry SCF/LPC/RPDC") that serves the Post Office at which the mail is entered by the mailer. If the Post Office where the mail is entered is not the one serving the mailer's location (such as for plant-verified drop shipment), the Post Office of entry determines the entry facility.\*\*\*

*[Revise item aa(1) to read as follows]*

aa. Machinable flats are:

1. Flat-size pieces meeting the standards in 201.6.0 that are sorted into 5-digit, 3-digit, ADC/RPDC, and mixed ADC bundles. These pieces are compatible with processing on the AFSM 100.\*\*\*

\*\*\*\*\*

### 20.0 Sacks and Trays

#### 20.1 Basic Standards

##### 20.1.1 General

*[Revise 20.1.1 to read as follows:]* Mailings must be prepared in letter trays (letters), flat trays (flats) under 22.7 and 25.5, or sacks (carrier route, 5-digit scheme cr-rt and 5-digit cr-rt flats, nonpalletized residual 5-digit flats entered at a DDU/SDC along with carrier route flats, nonpalletized carrier route flats entered at the DSCF/LPC (origin), nonpalletized 5-digit flats entered at the DSCF/LPC (origin), and nonpalletized 3-digit/SCF flats entered at the DSCF/LPC (origin), and all periodicals parcels). DSCF/LPC (origin) 5-digit and 3-digit/SCF sacks must be entered at the BMEU and emptied into a designated container. Palletized mail is subject to 705.8.0. See 203.5.0 and 203.6.0 for tray and sack standards.

##### 20.1.2 Origin/Entry 3-Digit/Scheme Trays

*[Revise 20.1.2 to read as follows:]* For letter-size Periodicals, after all finer sort levels are prepared, an origin/entry 3-digit (or for bar-coded letters, 3-digit scheme) tray must be prepared for any remaining mail for each 3-digit (or 3-digit scheme) area serviced by the SCF/LPC serving the origin Post Office, and may be prepared for each 3-digit (or 3-digit scheme) area served by the SCF/LPC where mail is entered (if different).

##### 20.1.3 Flats and Irregular Parcels--Origin/Entry SCF Sacks

*[Revise 20.1.3 to read as follows:]* For flats and irregular parcels, after all finer sort levels are prepared, an origin/entry SCF sack or flat tray (for flats) must be prepared for any remaining bundles for the 3-digit ZIP Code area(s) serviced by the SCF/LPC (letters/flats)/RPDC (parcels) serving the origin Post Office, and may be prepared for the area served by the SCF/LPC/RPDC/plant where mail is entered (if different).

\*\*\*\*\*

### 22.0 Preparing Nonbarcoded (Presorted) Periodicals

\*\*\*\*\*

#### 22.4 Bundles With Fewer Than Six Pieces

Nonletter-size Periodicals may be prepared in 5-digit and 3-digit bundles containing fewer than six pieces at the publisher's option. Pieces in these low-volume bundles must be claimed at the mixed ADC price (Outside-County) or basic price (In-County). Low-volume bundles are permitted only when sacked or prepared on pallets as follows:

*[Revise items (a) and (b) to read as follows:]*

- a. Place bundles in only 5-digit, 3-digit, and SCF/LPC flat trays that contain at least 24 pieces, or in origin/entry SCF/LPC flat trays, as appropriate.
- b. Place bundles on only merged 5-digit scheme, 5-digit scheme, merged 5-digit, 5-digit, 3-digit, and SCF/LPC pallets.

\*\*\*\*\*

#### 22.6 Sack Preparation

*[Revise the introductory paragraph of 22.6 to read as follows:]* Sack preparation is allowed only for the following: Parcels; Nonpalletized residual 5-digit flats entered at a DDU/SDC along with carrier route flats; Nonpalletized carrier route flats entered at the DSCF/LPC (origin); Nonpalletized 5-digit flats entered at the DSCF/LPC (origin); and nonpalletized 3-digit/SCF flats entered at the DSCF/LPC (origin). DSCF/LPC (origin) 5-digit and 3-digit/SCF sacks must be entered at the BMEU and emptied into a designated container. For mailing jobs that also contain a barcoded mailing, see 22.1.2. For other mailing jobs, preparation sequence, sack size, and labeling:\*\*\*

*[Revise the first sentence of item (c) to read as follows:]*

- c. SCF/LPC, required at 72 pieces, optional at 24 pieces minimum.\*\*\*

*[Revise the first sentence of item (d) to read as follows:]*

- d. Origin/entry SCF/LPC, required for the SCF/LPC of the origin (verification) office, optional for the SCF/LPC of an entry office other than the origin office, (no minimum).\*\*\*

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*[Revise the first sentence of item (e) to read as follows:]*

- e. ADC/RPDC, required at 72 pieces, optional at 24 pieces minimum. \* \* \*

### **22.7 Tray Preparation--Flat-Size Nonbarcoded Pieces**

*[Revise the introductory paragraph of 22.7 to read as follows:]* Mailers must place machinable and nonmachinable (26.0) flat-sized pieces in flat trays (203.5.6) instead of sacks, unless prepared as the following: Direct carrier route; 5-digit scheme carrier route; 5-digit carrier route (23.4.1, 705.9.0 and 705.10.0); Nonpalletized residual 5-digit entered at a DDU/SDC along with carrier-route flats; Nonpalletized 5-digit flats entered at the DSCF/LPC (origin); or nonpalletized 3-digit/SCF entered at the DSCF/LPC (origin). Bundling in flat trays is optional, and any bundles must be trayed and labeled separately from loose flats prepared in flat trays. The trays are subject to a container charge and any bundles are subject to a bundle charge. Tray preparation, sequence, and labeling: \* \* \*

*[Revise the first sentence of item (d) to read as follows:]*

- d. SCF/LPC, required at 72 pieces, optional at 24 pieces minimum. \* \* \*

*[Revise the first sentence of item (e) to read as follows:]*

- e. Origin SCF/LPC (required) and entry SCF/LPC(s) (optional), no minimum, labeling: \* \* \*

*[Revise the first sentence of item (f) to read as follows:]*

- f. ADC/RPDC, required at 72 pieces, optional at 24 pieces minimum. \* \* \*

\* \* \* \* \*

### **23.0 Preparing Carrier Route Periodicals**

\* \* \* \* \*

### **23.4 Preparation--Flat-Size Pieces and Irregular Parcels**

\* \* \* \* \*

#### **23.4.2 Exception to Flat Traying and Sacking**

*[Revise the first sentence of 23.4.2 to read as follows:]* Sacking or traying is not required for carrier route bundles entered at a DDU/SDC when the mailer unloads bundles under 29.6.5. \* \* \*

\* \* \* \* \*

### **23.6 Bundles With Fewer Than Six Pieces**

*[Revise item 23.6(b) to read as follows:]*

- b. Place bundles on only merged 5-digit scheme, 5-digit scheme carrier routes, merged 5-digit, 5-digit carrier routes, 3-digit, and SCF/LPC pallets.

\* \* \* \* \*

### **25.0 Preparing Flat-Size Barcoded (Automation) Periodicals**

#### **25.1 Basic Standards**

\* \* \* \* \*

#### **25.1.7 Exception--Barcoded and Nonbarcoded Flats on Pallets**

*[Revise the last sentence of 25.1.7(c) to read as follows:]*

- c. \* \* \* The nonbarcoded price pieces that cannot be placed on ADC/RPDC or finer pallets may be prepared as flats in flat trays and paid for at nonbarcoded prices.

#### **25.1.8 Bundles With Fewer Than Six Pieces**

5-digit scheme, 5-digit, 3-digit scheme, and 3-digit bundles may contain fewer than six pieces at the publisher's option. Pieces in these low-volume bundles must be claimed at the applicable mixed ADC price (Outside-County) or basic price (In-County). These low-volume bundles are permitted only when they are sacked or prepared on pallets under these conditions:

*[Revise items 25.1.8(a) through (d) to read as follows:]*

- a. Place 5-digit and 3-digit bundles in only 5-digit scheme, 5-digit, 3-digit, and SCF/LPC flat trays, as appropriate, that contain at least 24 pieces, or in merged 3-digit flat trays that contain at least one 6-piece carrier route bundle, or in origin/entry SCF/LPC flat trays.  
b. Place 5-digit and 3-digit bundles on only merged 5-digit scheme, 5-digit scheme, merged 5-digit, 5-digit, 3-digit, and SCF/LPC pallets, as appropriate.  
c. Place 5-digit scheme and 3-digit scheme bundles in only 5-digit scheme, 3-digit, and SCF/LPC flat trays, as appropriate, that contain at least 24 pieces, or in merged 3-digit flat trays that contain at least one 6-piece carrier route bundle, or in origin/entry SCF/LPC flat trays.  
d. Place 5-digit scheme and 3-digit scheme bundles on only 3-digit and SCF/LPC pallets, as appropriate.

\* \* \* \* \*

### **25.4 Sacking and Labeling**

*[Revise the introductory paragraph of 25.4 to read as follows:]* Sack preparation is allowed only for nonpalletized residual 5-digit flats entered at a DDU/SDC along with carrier route flats, nonpalletized 5-digit flats entered at the DSCF/LPC (origin), and nonpalletized 3-digit/SCF flats entered at the DSCF/LPC (origin). DSCF/LPC (origin) 5-digit and 3-digit/SCF sacks must be entered at the BMEU and emptied into a designated container. For mailing jobs that also contain a machinable nonbarcoded price mailing, see 25.1.9 and 705.9.0. Other mailing jobs are prepared, sacked, and labeled as follows: \* \* \*

*[Revise the first sentence of item (c) to read as follows:]*

- c. SCF/LPC, required at 72 pieces, optional at 24 pieces; fewer pieces not permitted; labeling: \* \* \*

*[Revise the first sentence of item (d) to read as follows:]*

- d. Origin SCF/LPC (required) and entry SCF/LPC(s) (optional), no minimum; labeling: \* \* \*

*[Revise the first sentence of item (e) to read as follows:]*

- a. ADC/RPDC, required at 72 pieces, optional at 24 pieces; fewer pieces not permitted; labeling: \* \* \*

\* \* \* \* \*

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### 25.5 Tray Preparation--Flat-Size Barcoded Pieces

*[Revise the introductory paragraph of 25.5 to read as follows:]* Mailers must place machinable flats (under 201.6.0) in flats trays (see 24.0) instead of sacks, unless prepared as the following: Direct carrier route; 5-digit scheme carrier route; 5-digit carrier route; Nonpalletized residual 5-digit and entered at a DDU/SDC along with carrier route flats; Nonpalletized 5-digit flats entered at the DSCF/LPC (origin); or nonpalletized 3-digit/SCF entered at the DSCF/LPC (origin). Mailers must group together all pieces for each 5-digit scheme, 5-digit, 3-digit scheme, 3-digit, SCF/LPC, and ADC/RPDC destination. Bundling in flat trays is optional, and any bundles must be trayed and labeled separately from loose flats prepared in flat trays. The trays are subject to a container charge, and any bundles are subject to a bundle charge. Tray preparation, sequence, and labeling: \* \* \*

*[Revise the first sentence of item (d) to read as follows:]*

d. SCF/LPC (required), 72-piece minimum, optional at 24 pieces, fewer pieces not permitted; labeling: \* \* \*

*[Revise the first sentence of item (e) to read as follows:]*

e. Origin SCF/LPC (required) and entry SCF/LPC(s) (optional), no minimum, labeling: \* \* \*

*[Revise the first sentence of item (f) to read as follows:]*

f. ADC/RPDC (required), 72-piece minimum, optional at 24 pieces, fewer pieces not permitted, no overflow tray allowed; labeling: \* \* \*  
\* \* \* \*

### 28.0 Enter and Deposit

\* \* \* \*

### 28.3 Exceptional Dispatch

\* \* \* \*

#### 28.3.2 Intended Use

*[Revise the first sentence of 28.3.2 to read as follows:]* The provision for exceptional dispatch is intended for local distribution (In-County and DDU/SDC) of publications with total circulation of no more than 25,000 and is not to be used to circumvent additional entry standards.\* \* \*

\* \* \* \*

### 29.0 Destination Entry

\* \* \* \*

*[Revise the heading of 29.2 to read as follows:]*

### 29.2 Destination Network Distribution Center/Regional Processing Distribution Center

#### 29.2.1 Definition

*[Revise item 29.2.1 to read as follows:]* For this standard, destination network distribution center (DNDC)/Regional Processing Distribution Center (RPDC) includes the facilities and ZIP Code ranges as noted in L601 and L602, or a USPS-designated facility.

#### 29.2.2 Price Eligibility

DNDC container prices apply as follows: \* \* \*

*[Revise items (a) and (b) to read as follows:]*

- a. Pieces must be prepared in bundles or in sacks or trays on ADC/RPDC or more finely presorted pallets under 705.8.0.
- b. Mailers may claim a DNDC container price if the facility ZIP Code (on Line 1 of the container label) is within the service area of the NDC/RPDC or ASF at which the container is deposited, under L601 and L602.

### 29.3 Destination Area Distribution Center

\* \* \* \*

#### 29.3.2 Price Eligibility

Determine price eligibility as follows:

*[Revise items (a) and (b) to read as follows:]*

- a. Pound Prices. Outside-County pieces are eligible for DADC pound prices when placed on an ADC/RPDC or more finely presorted container, deposited at an ADC/RPDC (or USPS-designated facility), and addressed for delivery to one of the 3-digit ZIP Codes served by the facility where deposited. Automation pieces in AADC trays placed on optional SCF/LPC pallets under 705.8.10.2 are eligible for DADC prices when the 3-digit ZIP Code on the tray label is within that SCF/LPC/RPDC's service area according to L005.
- b. Pieces must be prepared in bundles or in sacks or trays on ADC/RPDC or more finely presorted pallets under 705.8.0.

\* \* \* \*

*[Revise the heading of 29.4 to read as follows:]*

### 29.4 Destination Sectional Center Facility/Local Processing Center

#### 29.4.1 Definition

*[Revise 29.4.1 to read as follows:]* For this standard, destination sectional center facility (DSCF)/local processing center (LPC [letter/flats])/regional processing distribution center (RPDC [parcels]) includes the facilities listed in L005, or a USPS-designated facility.

#### 29.4.2 Price Eligibility

Determine price eligibility as follows:

*[Revise items (a) through (c) to read as follows:]*

- a. Pound Prices. Outside-County pieces are eligible for DSCF pound prices when placed on an SCF or more finely presorted container, deposited at the DSCF/LPC (letter/flats)/RPDC (parcels) or USPS-designated facility (see also 29.4.2b), and addressed for delivery within the DSCF/LPC/RPDC's service area. Nonletter-size pieces are also eligible when the mailer deposits 5-digit bundles at the destination delivery unit (DDU)/sorting & delivery center (SDC) (the facility where the carrier cases mail for delivery to the addresses on the pieces) and the 5-digit bundles are in or on the following types of containers:
  1. A merged 5-digit scheme or merged 5-digit sack/flat tray.
  2. A merged 5-digit scheme, merged 5-digit, or 5-digit scheme pallet.



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- b. Container Prices. Mailers may claim the DSCF container price for SCF and more finely presorted containers that are entered at and destined within the service area of the SCF/LPC/ RPDC at which the container is deposited.
- c. Nonpalletized carrier route, 5-digit scheme carrier route, 5-digit carrier route, 5-digit, or 3-digit flats may be prepared in sacks when entered at the DSCF/LPC (origin). DSCF/LPC (origin) 5-digit and 3-digit/SCF sacks must be entered at the BMEU and emptied into a designated container.

*[Revise the heading of 29.5 to read as follows:]*

### **29.5 Destination Delivery Unit/Sorting & Delivery Center**

#### **29.5.1 Definition**

*[Revise 29.5.1 to read as follows:]* For this standard, the destination delivery unit (DDU)/sorting & delivery center (SDC) is the facility where the carrier cases mail for delivery to the addresses on the pieces in the mailing.

#### **29.5.2 Price Eligibility**

Determine price eligibility as follows: \* \* \*

*[Revise items (c) and (d) to read as follows:]*

- c. Container Prices. Outside-County mailers may claim a DDU container price for 5-digit scheme and more finely presorted containers that are entered at and destined within the service area of the DDU/SDC at which the container is deposited.
- d. Nonpalletized residual 5-digit flats remaining after a carrier route sortation may be prepared in sacks and deposited at the DDU/SDC along with a carrier route mailing.

\* \* \* \* \*

#### **29.5.4 Deposit Schedule**

*[Revise 29.5.4 to read as follows:]* The mailer may schedule deposit of DDU/SDC mailings at least 24 hours in advance by contacting the DDU/SDC or through FAST, available at fast.usps.com. The mailer must follow the scheduled deposit time. The mailer may request standing appointments for renewable 6-month periods by written application to the DDU/SDC. Mixed loads of Periodicals and other classes of mail require advance appointments for deposit. For mail entered under exceptional dispatch, the application for exceptional dispatch required under 28.3 also serves as a request for standing appointments.

\* \* \* \* \*

### **235 Mail Preparation**

\* \* \* \* \*

#### **1.0 General Definition of Terms**

\* \* \* \* \*

#### **1.3 Terms for Presort Levels**

##### **1.3.1 Letters and Cards**

Terms used for presort levels are defined as follows: \* \* \*

*[Revise items (f) and (g) to read as follows:]*

- f. Origin/optional entry 3-digit(s): the ZIP Code in the delivery address on all pieces begins with one of the 3-digit prefixes processed at the sectional center facility (SCF)/local processing center (LPC) in whose service area the mail is verified/entered. Subject to standard, a separation is required for each such 3-digit area regardless of the volume of mail.
- g. Origin/optional entry SCF: the separation includes bundles for one or more 3-digit areas served by the same sectional center facility (SCF)/local processing center (LPC) (see L002, Column C, or L005) in whose service area the mail is verified/entered. Subject to standard, this separation is required regardless of the volume of mail. \* \* \*

##### **1.3.2 Flats**

Terms used for presort levels are defined as follows: \* \* \*

*[Revise items (c) through (e) to read as follows:]*

- c. Origin/optional entry 3-digit(s): the ZIP Code in the delivery address on all pieces begins with one of the 3-digit prefixes processed at the sectional center facility (SCF)/local processing center (LPC) in whose service area the mail is verified/entered. Subject to standard, a separation is required for each such 3-digit area regardless of the volume of mail.
- d. ADC: all pieces are addressed for delivery in the service area of the same area distribution center (ADC)/regional processing distribution center (RPDC) (see L004).
- e. Mixed ADC: the pieces are for delivery in the service area of more than one ADC/RPDC.

#### **1.4 Preparation Definitions and Instructions**

For purposes of preparing mail: \* \* \*

*[Revise items (h) and (i) to read as follows:]*

- h. An origin 3-digit (or origin 3-digit scheme) tray contains all mail (regardless of quantity) for a 3-digit ZIP Code (or 3-digit scheme) area processed by the SCF/LPC in whose service area the mail is verified. If more than one 3-digit (or 3-digit scheme) area is served, as indicated in L005, a separate tray must be prepared for each. A tray may be prepared for each 3-digit (or 3-digit scheme) area served by the SCF/LPC/plant where mail is entered (if that is different from the SCF/LPC/plant serving the Post Office where the mail is verified). In all cases, only one less-than-full tray may be prepared for each 3-digit (or 3-digit scheme) area.
- i. An origin AADC tray contains all mail (regardless of quantity) for an AADC ZIP Code area processed by the AADC or SCF/LPC in whose service area the mail is verified/entered. Only one less-than-full tray may be prepared for each AADC area. \* \* \*

*[Revise item (l) to read as follows:]*

- l. Entry [facility] (or origin [facility]) refers to the USPS mail processing facility that serves the Post Office at which the mail is entered by the mailer. If the Post Office where the mail is entered is not the one serving the mailer's location, the Post Office of entry determines the entry facility. Entry SCF/LPC includes both single-3-digit and multi-3-digit SCFs.

\* \* \* \* \*

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**8.0 Preparation of Automation Flats**

\*\*\*\*\*

**8.6 First-Class Mail Optional Tray-Based Preparation**

Tray size, preparation sequence, and Line 1 labeling: \*\*\*

*[Revise item (c) to read as follows:]*

- c. Origin 3-digit: required for each 3-digit ZIP Code served by the SCF/LPC of the origin (verification) office; no minimum; for Line 1, use L002, Column A for 3-digit destinations.

*[Revise the first sentence of item (d) to read as follows:]*

- d. ADC: required (90-piece minimum); one less-than-full or overflow tray allowed; group pieces by 3-digit ZIP Code prefix; for Line 1, use L004 (ZIP Code prefixes in Column A must be combined and labeled to the corresponding ADC/RPDC destination shown in Column B).\*\*\*

\*\*\*\*\*

**240 Commercial Mail USPS Marketing Mail**

\*\*\*\*\*

**243 Prices and Eligibility Overview**

*[Delete index listing 8.0 and renumber 9.0 as 8.0]*

\*\*\*\*\*

**1.0 Prices and Fees**

\*\*\*\*\*

**1.2 USPS Marketing Mail Prices**

USPS Marketing Mail prices are applied as follows: \*\*\*

*[Add an item (e) to read as follows:]*

- e. Items qualifying as a catalog under 601.10 are eligible for an incentive discount when appropriately identified on the postage statement and/or the eDoc.

\*\*\*\*\*

**2.0 Content Standards for USPS Marketing Mail**

**2.1 General**

\*\*\*\*\*

*[Add a second sentence to read as follows:]* \*\*\* Mailpieces prepared as catalogs must meet the standards in 601.10.

\*\*\*\*\*

**3.0 Basic Eligibility Standards for USPS Marketing Mail**

\*\*\*\*\*

**3.4 IMpb Standards**

*[Revise the first sentence of 3.4 to read as follows:]* All USPS Marketing Mail parcels must bear an Intelligent Mail package barcode (IMpb) prepared under 204.2.0.\*\*\*

\*\*\*\*\*

**4.0 Price Eligibility for USPS Marketing Mail**

**4.1 General Information**

*[Revise the text of 4.1 to read as follows:]* All USPS Marketing Mail prices are presorted prices (including all nonprofit prices). These prices apply to mailings meeting the basic standards in 2.0 through 4.0 and the corresponding standards for Presorted prices, Enhanced Carrier Route prices, and automation prices under 5.0 through 8.0, or Customized MarketMail prices under 243.9.0. Except for Customized MarketMail pieces, destination entry discount prices are available under 246.2.0 through 246.6.0. Nonprofit prices may be used only by organizations authorized by the USPS under 703.1.0. Not all processing categories qualify for every price. Pieces are subject to either a single minimum per piece price or a combined piece/pound price, depending on the weight of the individual pieces in the mailing.

**4.2 Minimum Per Piece Prices**

The minimum per piece prices (the minimum postage that must be paid for each piece) apply as follows: \*\*\*

*[Revise the text of item (c) to read as follows:]*

- c. Individual prices. There are separate minimum per piece prices for each subclass (Regular, Enhanced Carrier Route, Nonprofit, and Nonprofit Enhanced Carrier Route) and within each subclass for the type of mailing and the level of presort within each mailing. DNDC prices are not available for ZIP Code ranges 006-009, 967-969, and 995-999, as indicated in labeling list L601. Except for Customized MarketMail pieces, discounted per piece prices also may be claimed for destination network distribution center (DNDC), destination sectional center facility (DSCF), and destination delivery unit (DDU) under 246. DDU prices are available only for mail entered at Enhanced Carrier Route or Nonprofit Enhanced Carrier Route prices. There are also separate prices for Marketing parcels, Nonprofit machinable parcels, and Nonprofit irregular parcels. See 1.0 for individual per piece prices.

\*\*\*\*\*

**4.4 Extra Services for USPS Marketing Mail**

\*\*\*\*\*

**4.4.2 Ineligible Matter**

Extra services (other than certificate of mailing service) may not be used for any of the following types of USPS Marketing Mail: \*\*\*

*[Delete item (d) and renumber item (e) as item (d):]*

\*\*\*\*\*

**5.0 Additional Eligibility Standards for Nonautomation USPS Marketing Mail Letters, Flats, and Presorted USPS Marketing Mail Parcels**

\*\*\*\*\*

## USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products

### 5.3 Price Application

*[Revise the text of 5.3 to read as follows:]* Nonautomation prices for Regular and Nonprofit USPS Marketing Mail apply to mailpieces that meet the eligibility standards in 2.0 through 4.0, and the preparation standards in 245 or 705. Prices for Nonprofit parcels not qualifying as Marketing parcels apply separately to machinable parcels and irregular parcels. When parcels are combined under 245.11.0, 705.6.0, or 705.21.0, all pieces are eligible for the applicable prices when the combined total meets the eligibility standards.

\*\*\*\*\*

### 5.4.3 AADC USPS Marketing Mail Letter-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 5.4.3 to read as follows:]* The SCF pallet discount applies to AADC-eligible USPS Marketing Mail letter-shaped pieces that are palletized under 705.8.10.3e and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

\*\*\*\*\*

### 5.5.3 5-Digit USPS Marketing Mail Letter-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 5.5.3 to read as follows:]* The SCF pallet discount applies to 5-digit-eligible pieces that are palletized under 705.8.10.3a to 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

\*\*\*\*\*

### 5.5.5 3-Digit USPS Marketing Mail Letter-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 5.5.5 to read as follows:]* The SCF pallet discount applies to 3-digit-eligible USPS Marketing Mail letter-shaped pieces that are palletized under 705.8.10.3e and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

\*\*\*\*\*

### 5.5.7 ADC USPS Marketing Mail Letter-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 5.5.7 to read as follows:]* The SCF pallet discount applies to ADC-eligible USPS Marketing Mail letter-shaped pieces that are palletized under 705.8.10.3e and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

\*\*\*\*\*

### 5.6 Nonautomation Price Application--Flats

\*\*\*\*\*

### 5.6.2 5-Digit USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 5.6.2 to read as follows:]* The SCF pallet discount applies to 5-digit-eligible USPS Marketing Mail flat-shaped pieces that are palletized under 705.8.10.3d, 705.8.10.3e, and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

\*\*\*\*\*

### 5.6.4 3-Digit USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 5.6.4 to read as follows:]* The SCF pallet discount applies to 3-digit-eligible USPS Marketing Mail flat-shaped pieces that are palletized under 705.8.10.3e and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

### 5.6.5 ADC Prices for Flats

ADC prices apply to flat-size pieces:

*[Revise item 5.6.5(a) to read as follows:]*

a. In a 5-digit/scheme, 3-digit/scheme, or ADC bundle of 10 or more pieces properly placed in an ADC/RPDC flat tray (see 245.1.4).

*[Revise item 5.6.5(c) to read as follows:]*

c. When palletized under 705.8.0 and 705.10.0 through 705.13.0, in an ADC bundle of 10 or more pieces; properly placed on an ADC/RPDC pallet.

### 5.6.6 ADC USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 5.6.6 to read as follows:]* The SCF pallet discount applies to ADC-eligible USPS Marketing Mail flat-shaped pieces that are palletized under 705.8.10.3e and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

### 5.6.7 Mixed ADC Prices for Flats

*[Revise 5.6.7 to read as follows:]* Mixed ADC prices apply to flat-size pieces in bundles that do not qualify for 5-digit, 3-digit, or ADC prices; placed in mixed ADC flat trays or on ASF/NDC/RPDC, or mixed NDC pallets under 705.8.0.

### 5.7 Prices for Machinable Parcels

#### 5.7.1 5-Digit Price

*[Revise the introductory paragraph of 5.7.1 to read as follows:]* The 5-digit price applies to qualifying machinable parcels that are dropshipped to a DNDC/RPDC (or ASF when claiming DNDC prices), DSCF/RPDC, or DDU/SDC and presented: \* \* \*

*[Revise item 5.7.1(c) to read as follows:]*

c. As one or more parcels that mailers drop ship to a DDU/SDC under 246.5.2.3. \* \* \*

\*\*\*\*\*

#### 5.7.2 NDC Price

The NDC price applies to qualifying machinable parcels as follows under either of the following conditions:

*[Revise items (a) and (b) to read as follows:]*

a. When dropshipped to an ASF/NDC/RPDC and presented:

- a. In an ASF/NDC/RPDC sack containing at least 10 pounds of parcels, or
- b. On an ASF/NDC/RPDC pallet, according to standards in 705.8.10, or
- c. In an NDC/ASF/RPDC container prepared under 705.21.0.

b. When presented at the origin acceptance office on an ASF/NDC/RPDC pallet containing at least 200 pounds of pieces.

#### 5.7.3 Mixed NDC Price

*[Revise 5.7.3 to read as follows:]* The mixed NDC price applies to machinable parcels that are not eligible for 5-digit or NDC prices. Place machinable parcels at mixed NDC prices in origin NDC/RPDC sacks or on origin NDC/RPDC pallets, then in mixed NDC sacks or on mixed NDC pallets. See 245.11.3 and 705.8.10.



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### 5.8 Prices for Irregular Parcels and Marketing Parcels

#### 5.8.1 5-Digit Price

*[Revise the introductory paragraph of 5.8.1 to read as follows:]* 5-digit prices apply to irregular parcels and to Marketing parcels that are dropshipped to a DNDC/RPDC (or ASF when claiming DNDC prices), DSCF/RPDC, or DDU/SDC and presented: \* \* \*

*[Revise item 5.8.1(c) to read as follows:]*

c. As one or more parcels that mailers drop ship to a DDU/SDC under 246.5.2.2. \* \* \*

\* \* \* \* \*

#### 5.8.2 SCF Price

*[Revise 5.8.2 to read as follows:]* SCF prices apply to irregular parcels and to Marketing parcels that are dropshipped and presented to a DSCF, DNDC, or RPDC:

- a. In an SCF/RPDC sack containing at least 10 pounds of parcels.
- b. On an SCF/RPDC pallet, according to 705.8.10.
- c. In SCF/RPDC containers prepared under 705.21.0.

#### 5.8.3 NDC Price

NDC prices apply to irregular parcels and to Marketing parcels as follows under either of the following conditions:

*[Revise items (a) and (b) to read as follows:]*

- a. When dropshipped to an ASF/NDC/RPDC and presented:
  1. In an ASF/NDC/RPDC sack containing at least 10 pounds of parcels, or
  2. On an ASF/NDC/RPDC pallet, according to standards in 705.8.10, or
  3. In a NDC/ASF/RPDC container prepared under 705.21.0.
- b. When presented at the origin acceptance office on an ASF/NDC/RPDC pallet containing at least 200 pounds of pieces.

#### 5.8.4 Mixed NDC Price

*[Revise 5.8.4 to read as follows:]* Mixed NDC prices apply to irregular parcels and to Marketing parcels in origin NDC/RPDC or mixed NDC containers that are not eligible for 5-digit, SCF, or NDC prices. Place parcels at mixed NDC prices in origin NDC/RPDC or mixed NDC sacks under 245.11.4.3 or on origin NDC/RPDC or mixed NDC pallets under 705.8.10.

### 6.0 Additional Eligibility Standards for Enhanced Carrier Route USPS Marketing Mail Letters and Flats

#### 6.1 General Enhanced Carrier Route Standards

\* \* \* \* \*

##### 6.1.2 Basic Eligibility Standards

All pieces in an Enhanced Carrier Route or Nonprofit Enhanced Carrier Route USPS Marketing Mail mailing must: \* \* \*

*[Add an item (j) to read as follows:]*

- j. Meet the standards in 245.6.10 for High Density and High Density Plus automation letter mailings prepared using the optional 5-digit tray preparation.

\* \* \* \* \*

#### 6.3 Basic Price Enhanced Carrier Route Standards

\* \* \* \* \*

##### 6.3.3 Basic Carrier Route USPS Marketing Mail Letter-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 6.3.3 to read as follows:]* The SCF pallet discount applies to Basic Carrier Route-eligible USPS Marketing Mail letter-shaped pieces that are palletized under 705.8.10.3a to 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

\* \* \* \* \*

##### 6.3.6 Basic Carrier Route USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 6.3.6 to read as follows:]* The SCF pallet discount applies to Basic Carrier Route-eligible USPS Marketing Mail flat-shaped pieces that are palletized under 705.8.10.3d, 705.8.10.3e, and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

\* \* \* \* \*

#### 6.4 High Density and High Density Plus (Enhanced Carrier Route) Standards--Letters

##### 6.4.1 Additional Eligibility Standards for High Density and High Density Plus Prices

*[Revise the first sentence of 6.4.1 to read as follows:]* In addition to the general eligibility standards in 6.1, high density and high density plus letter-size mailpieces must be in a full carrier route tray or in a carrier route bundle of 10 or more pieces placed in a 5-digit carrier routes or 3-digit carrier routes tray unless prepared using the standards in 245.6.10. \* \* \*

\* \* \* \* \*

##### 6.4.3 High Density and High Density Plus USPS Marketing Mail Letter-Shaped Pieces SCF Pallet Discount Eligibility

*[Revise 6.4.3 to read as follows:]* The SCF pallet discount applies to High Density- and High Density Plus-eligible USPS Marketing Mail letter-shaped pieces that are palletized under 705.8.10.3a to 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

\* \* \* \* \*

##### 6.5.3 High Density Carrier Route Bundles on a 5-Digit/Direct Container (High Density-CR Bundles/Container Discount Eligibility) – Flats

*[Revise 6.5.3 to read as follows:]* The High Density-CR Bundles/Container discount applies to 125 or more High Density-eligible pieces that are palletized under 705.8.0, 705.10.0, 705.12.0, or 705.13.0 on a 5-digit merged, 5-digit (scheme) merged, 5-digit carrier route, 5-digit carrier routes, or 5-digit scheme carrier route pallet entered at an Origin (None), DNDC/RPDC, DSCF/LPC, or DDU/SDC entry or in a carrier route sack or flat tray under 245.9.7a or 203.5.8 and entered at the DDU/SDC.

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**6.5.4 High Density Plus Carrier Route Bundles on a 5-Digit/Direct Container (High Density Plus-CR Bundles/Container Discount Eligibility) – Flats**

*[Revise 6.5.4 to read as follows:]* The High Density Plus-CR Bundles/Container discount applies to 300 or more High Density Plus-eligible pieces that are palletized under 705.8.0, 705.10.0, 705.12.0, or 705.13.0 a 5-digit merged, 5-digit (scheme) merged, 5-digit carrier route, 5-digit carrier routes, or 5-digit scheme carrier route pallet entered at an Origin (None), DNDC/RPDC, DSCF/LPC, or DDU/SDC entry, or in a carrier route sack or tub under 245.9.7a or 203.5.8 and entered at the DDU/SDC.

**6.5.5 High Density USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility**

*[Revise 6.5.5 to read as follows:]* The SCF pallet discount applies to 125 or more High Density-eligible USPS Marketing Mail flat-shaped pieces that are palletized under 705.8.10.3d, 705.8.10.3e, and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

**6.5.6 High Density Plus USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility**

*[Revise 6.5.6 to read as follows:]* The SCF pallet discount applies to 300 or more High Density Plus-eligible USPS Marketing Mail flat-shaped pieces that are palletized under 705.8.10.3d, 705.8.10.3e, and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

**6.6 Saturation ECR Standards--Letters**

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**6.6.3 Saturation USPS Marketing Mail Letter-Shaped Pieces SCF Pallet Discount Eligibility**

*[Revise 6.6.3 to read as follows:]* The SCF pallet discount applies to at least 90 percent or more of the total number of active residential addresses, or 75 percent or more of the total number of active possible delivery addresses, on each carrier route that are palletized under 705.8.10.3a to 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

**6.7 Saturation Enhanced Carrier Route Standards--Flats**

\*\*\*\*\*

**6.7.3 Saturation--(including EDDM) Carrier Route Bundles on a 5-Digit/Direct Container (Saturation – CR Bundles/Container Discount Eligibility) – Flats**

*[Revise 6.7.3 to read as follows:]* The Saturation-CR Bundles/Container discount applies to at least 90 percent or more of the total number of active residential addresses or 75 percent or more of the total number of active possible delivery addresses on each carrier route that are palletized under 705.8.0, 705.10.0, 705.12.0, or 705.13.0 on a 5-digit merged, 5-digit (scheme) merged, 5-digit carrier route, 5-digit carrier routes, or 5-digit scheme carrier route pallet entered at an Origin (None), DNDC/RPDC, DSCF/LPC, or DDU/SDC entry, or in a carrier route sack or tub under 245.9.7a or 203.5.8 and entered at the DDU/SDC.

**6.7.4 Saturation USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility**

*[Revise 6.7.4 to read as follows:]* The SCF pallet discount applies to at least 90 percent or more of the total number of active residential addresses, or 75 percent or more of the total number of active possible delivery addresses, on each carrier route that are palletized under 705.8.10.3d, 705.8.10.3e, and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

**7.0 Eligibility Standards for Automation USPS Marketing Mail**

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**7.3 Maximum Weight for Automation Letters**

\*\*\*\*\*

**7.3.2 5-Digit USPS Marketing Mail Letter-Shaped Pieces SCF Pallet Discount Eligibility**

*[Revise 7.3.2 to read as follows:]* The SCF pallet discount applies to 5-digit-eligible USPS Marketing Mail letter-shaped pieces that are palletized under 705.8.10.3a to 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

**7.3.3 AADC USPS Marketing Mail Letter-Shaped Pieces SCF Pallet Discount Eligibility**

*[Revise 7.3.3 to read as follows:]* The SCF pallet discount applies to AADC-eligible USPS Marketing Mail letter-shaped pieces that are palletized under 705.8.10.3e and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

**7.4 Price Application for Automation Letters**

\*\*\*\*\*

**7.4.2 5-Digit USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility**

*[Revise 7.4.2 to read as follows:]* The SCF pallet discount applies to 5-digit-eligible USPS Marketing Mail flat-shaped pieces that are palletized under 705.8.10.3d, 705.8.10.3e, and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

**7.4.3 3-Digit USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility**

*[Revise 7.4.3 to read as follows:]* The SCF pallet discount applies to 3-digit-eligible USPS Marketing Mail flat-shaped pieces that are palletized under 705.8.10.3e and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

**7.4.4 ADC USPS Marketing Mail Flat-Shaped Pieces SCF Pallet Discount Eligibility**

*[Revise 7.4.4 to read as follows:]* The SCF pallet discount applies to ADC-eligible USPS Marketing Mail flat-shaped pieces that are palletized under 705.8.10.3e and 705.8.10.3f and entered at Origin (None), DNDC/RPDC, or DSCF/LPC entry.

\*\*\*\*\*

*[Delete section 243.8.0 in its' entirety and renumber 243.9.0 as 8.0, 8.1, 8.2, and 8.3 respectively]*

\*\*\*\*\*

**8.0 Customized MarketMail**

**8.1 Basic Standards**

*[Revise the last sentence of renumbered 8.1 to read as follows:]* \* \* \* CMM must be entered at a destination delivery unit (DDU)/sorting & delivery center (SDC).

\*\*\*\*\*

**245 Mail Preparation Overview**

*[Delete index listing 12.0 and renumber 13.0 as 12.0]*

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### 1.0 General Information for Mail Preparation

\* \* \* \* \*

#### 1.2 Definition of Mailings

Mailings are defined as: \* \* \*

*[Delete items b(5) and b(6) and renumber items b(7) through b(10) as b(5) through b(8) respectively:]*

#### 1.3 Terms for Presort Levels

##### 1.3.1 Letters

Terms used for presort levels are defined as follows: \* \* \*

*[Revise items (f) through (h) to read as follows:]*

- f. Origin/entry 3-digit(s): the ZIP Code in the delivery address on all pieces begins with one of the 3-digit prefixes processed at the sectional center facility (SCF)/local processing center (LPC) in whose service area the mail is verified/entered. Separation is optional for each such 3-digit area. Mail may be prepared for each 3-digit (or 3-digit scheme) area served by the SCF/LPC/plant where mail is entered (if that is different from the SCF/LPC/plant serving the Post Office where the mail is verified--e.g., a PVDS deposit site). In all cases, only one less-than-full tray may be prepared for each 3-digit (or 3-digit scheme) area.
- g. SCF: the separation includes pieces for two or more 3-digit areas served by the same sectional center facility (SCF)/local processing center (LPC) (see L005), except that, where required or permitted by standard, mail for a single 3-digit area may be prepared in an SCF separation when no mail for other 3-digit ZIP Code areas is available. For pallets, the SCF sort may include mail for a single 3-digit ZIP Code area.
- h. Origin/optional entry SCF: the separation includes bundles for one or more 3-digit areas served by the same sectional center facility (SCF)/local processing center (LPC) (see L002, Column C, or L005) in whose service area the mail is verified/entered. Subject to standard, this separation is required regardless of the volume of mail. \* \* \*

*[Revise item (j) to read as follows:]*

- j. ASF/NDC: all pieces are addressed for delivery in the service area of the same auxiliary service facility (ASF) or network distribution center (NDC)/regional processing distribution center (RPDC) (see L601, L602, or L605). \* \* \*

##### 1.3.2 Flats

Terms used for presort levels are defined as follows: \* \* \*

*[Revise items (j) through (o) to read as follows:]*

- j. Origin/entry 3-digit(s): the ZIP Code in the delivery address on all pieces begins with one of the 3-digit prefixes processed at the sectional center facility (SCF)/local processing center (LPC) in whose service area the mail is verified/entered. Separation is optional for each such 3-digit area.
- k. SCF: the separation includes pieces for two or more 3-digit areas served by the same sectional center facility (SCF)/local processing center (LPC) (see L005), except that, where required or permitted by standard, mail for a single 3-digit area may be prepared in an SCF separation when no mail for other 3-digit ZIP Code areas is available. For pallets, the SCF sort may include mail for a single 3-digit ZIP Code area.
- l. Origin/optional entry SCF: the separation includes bundles for one or more 3-digit areas served by the same sectional center facility (SCF)/local processing center (LPC) (see L002, Column C, or L005) in whose service area the mail is verified/entered. Subject to standard, this separation is required regardless of the volume of mail.
- m. When palletized under 705.8.0 and 705.10.0 through 705.13.0, in an ADC bundle of 10 or more pieces; properly placed on an ADC/RPDC pallet.
- n. ASF/NDC: all pieces are addressed for delivery in the service area of the same auxiliary service facility (ASF)/network distribution center (NDC)/regional processing distribution center (RPDC) (see L601, L602, or L605).
- o. When palletized under 705.8.0 and 705.10.0 through 705.13.0, in an ADC bundle of 10 or more pieces; properly placed on an ADC/RPDC pallet.

\* \* \* \* \*

##### 1.3.3 Marketing Parcels

Terms used for presort levels are defined as follows:

*[Delete item (a) and renumber items (b) through (i) as (a) through (h) respectively:]*

*[Revise newly renumbered items (d) through (g) to read as follows:]*

- d. SCF: the separation includes pieces for two or more 3-digit areas served by the same sectional center facility (SCF)/regional processing distribution center (RPDC) (see L005), except that, where required or permitted by standard, mail for a single 3-digit area may be prepared in an SCF separation when no mail for other 3-digit ZIP Code areas is available. For pallets, the SCF sort may include mail for a single 3-digit ZIP Code area.
- e. ASF/NDC: all pieces are addressed for delivery in the service area of the same auxiliary service facility (ASF)/network distribution center (NDC)/regional processing distribution center (RPDC) (see L601, L602, or L605).
- f. Origin NDC: this separation includes all pieces addressed for delivery to ZIP Codes within the same NDC/RPDC (see L601) that serves the acceptance office that verifies the mailing. There is no minimum quantity requirement for this separation.
- g. Mixed [NDC, ADC, etc.]: the pieces are for delivery in the service area of more than one NDC/ADC/RPDC, etc. \* \* \*

\* \* \* \* \*

#### 1.4 Preparation Definitions and Instructions

For purposes of preparing mail: \* \* \*

*[Revise items (r) and (s) to read as follows:]*

- r. An origin 3-digit (or origin 3-digit scheme) tray for letters and flats contains all mail (regardless of quantity) for a 3-digit ZIP Code (or 3-digit scheme) area processed by the SCF/LPC in whose service area the mail is verified. A separate tray may be prepared for each



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3-digit ZIP Code (or 3-digit scheme) area. A tray may be prepared for each 3-digit (or 3-digit scheme) area served by the SCF/LPC/plant where mail is entered (if that is different from the SCF/LPC/plant serving the Post Office where the mail is verified). In all cases, only one less-than-full tray may be prepared for each 3-digit (or 3-digit scheme) area.

- s. An origin AADC tray contains all mail (regardless of quantity) for an AADC ZIP Code area processed by the AADC or SCF/LPC in whose service area the mail is verified/entered. Only one less-than-full tray may be prepared for each AADC area. \* \* \*

*[Revise item (v) to read as follows:]*

- v. Entry [facility] (or origin [facility]) refers to the USPS mail processing facility (e.g., “entry NDC/RPDC”) that serves the Post Office at which the mail is entered by the mailer. If the Post Office where the mail is entered is not the one serving the mailer’s location (e.g., for plant-verified drop shipment), the Post Office of entry determines the entry facility. Entry SCF/LPC (letter and flats) and Entry SCF/RPDC (parcels) includes both single-3-digit and multi-3-digit SCFs. Entry NDC/RPDC includes subordinate ASFs unless otherwise specified. \* \* \*

*[Revise the last sentence of item (y) to read as follows:]*

- y. \* \* \* For pallets, 2,800 pounds of mail may be destined to an SCF/LPC (letters and flats) or SCF/RPDC (parcels) destination, and these would form the “logical” SCF pallet, but the mail is placed on two physical SCF pallets each weighing 1,400 pounds because of the 2,200 pound maximum pallet weight requirement. \* \* \*

\* \* \* \* \*

### **2.0 Bundles**

\* \* \* \* \*

#### **2.2 Marketing Parcels**

##### **2.2.1 Bundling**

*[Revise the text of 2.2.1 to read as follows:]* Bundling is not permitted.

*[Delete item 2.2.2 in its’ entirety]*

#### **3.0 Letter Trays, Flat Trays, and Sacks**

*[Revise the text of 3.0 to read as follows:]* Letter mailings must be prepared in letter trays with sleeves. Flat mailings must be prepared in flat trays or sacks (carrier route, 5-digit scheme carrier route and 5-digit carrier route only) except when permitted to be prepared in letter trays under other applicable standards in this section. Parcel mailings must be prepared in sacks. Containers for Customized MarketMail are specified in 245.13.5. See 203.5.0 and 203.6.0 for tray and sack standards.

\* \* \* \* \*

#### **5.0 Preparing Nonautomation Letters**

\* \* \* \* \*

#### **5.3 Machinable Preparation**

\* \* \* \* \*

##### **5.3.2 Traying and Labeling**

Instead of preparing overflow AADC trays with fewer than 150 pieces, mailers may include these pieces in mixed AADC trays when a tray of 150 or more pieces can be made. Mailers must note these trays on standardized documentation (see 203.3.2). Pieces that are placed in the next tray level must be grouped by destination and placed in the front or back of that tray. Preparation sequence, tray size, and labeling: \* \* \*

*[Revise item (c1) to read as follows:]*

- c. Mixed AADC (required); no minimum; labeling:

1. Line 1: L011, Column B. Use L010, Column B, if entered at an ASF/NDC/RPDC or for mail placed on an ASF/NDC/RPDC, or SCF/LPC pallet under the option in 705.8.10.3. \* \* \*

\* \* \* \* \*

#### **5.4 Nonmachinable Preparation**

\* \* \* \* \*

##### **5.4.2 Traying and Labeling**

When all full trays for a destination have been prepared, mailers may include a group of 10 or more overflow pieces for that destination in a qualified tray at either of the next two tray levels. For example, overflow pieces for a 5-digit destination may be placed into an existing correct 3-digit tray; if a 3-digit tray that includes the 5-digit destination does not exist, the overflow pieces may be placed into the correct existing ADC tray. Bundle the overflow pieces separately with the correct presort bundle label or OEL; the pieces will still qualify for the 5-digit price. Mailers must note these trays on standardized documentation (see 203.3.2). Preparation sequence, tray size, and labeling: \* \* \*

*[Revise item (d1) to read as follows:]*

- d. Mixed ADC (required); no minimum; labeling:

1. Line 1: L011, Column B. Use L010, Column B, if entered at an ASF/NDC/RPDC or for mail placed on an ASF/NDC/RPDC, or SCF/LPC pallet under the option in 705.8.10.3. \* \* \*

\* \* \* \* \*

#### **6.0 Preparing Enhanced Carrier Route Letters**

\* \* \* \* \*

##### **6.7 Traying and Labeling for Automation-Compatible ECR Letters**

*[Revise the introductory paragraph of 6.7 to read as follows:]* Mailers must make full carrier route and 5-digit carrier routes trays, when possible, for automation-compatible, delivery-point barcoded ECR letters that weigh up to 3.5 ounces. Except for card-size pieces, pieces must not be bundled. Group pieces together by carrier route in 5-digit and 3-digit carrier routes trays. If pieces for one carrier route do not result in a full tray, mailers must combine pieces from at least two routes to make full 5-digit carrier routes trays, grouping

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pieces together by carrier route. If pieces for multiple carrier routes do not result in a full 5-digit tray, mailers must combine pieces from at least two 5-digit ZIP Codes to make 3-digit carrier routes trays, grouping pieces together by carrier route. If pieces fill more than one tray but do not fill an additional tray, mailers must place excess pieces in a tray at the next sortation level. (See 6.10 for Optional 5-digit Tray Preparation). Preparation sequence, tray size, and labeling: \* \* \*

\* \* \* \* \*

*[Add a new section 6.10 to read as follows]*

### **6.10 Optional 5-digit Tray Preparation for High Density and High Density Plus ECR Automation Compatible Letters**

#### **6.10.1 Basic Standards**

An optional 5-digit tray preparation allows combining multiple mail owners' High Density, High Density Plus, and 5-digit automation compatible letters in a letter tray when meeting the following standards:

- a. Each individual mail owner must meet the minimum quantities in 243.6.4.2 for High Density and High Density Plus to claim HD/HD+ prices with a minimum combined 150 pieces of 5-Digit, HD or HD Plus in a 5-Digit tray.
- b. The separate requirement of 150 pieces for 5-digit is waived.
- c. The minimums must be achieved by a single mail owner defined by their individual MID and/or CRID in the By/For of the eDoc for each carrier route.
- d. Walk Sequencing is not required within the letter trays.
- e. Bundling and facing slips are not required.
- f. Must meet the High Density and High Density Plus marking requirements in 6.2.
- g. The Optional Tray Preparation must be used for entire mailing within eDoc.

#### **6.10.2 Traying and Labeling**

Mailers must make full 5-digit trays for automation-compatible, delivery-point barcoded letters that weigh up to 3.5 ounces and that meet the standards of 6.10.1. Bundling or facing slips are not required. Preparation sequence, tray size, and labeling:

- a. Same Carrier Route to same 5-Digit; full trays only.
  1. Line 1: city, state, and 5-digit ZIP Code on mail
  2. Line 2: "STD LTR BC"
- b. Multiple Carrier Routes to same 5-Digit; full trays only.
  1. Line 1: city, state, and 5-digit ZIP Code on mail
  2. STD LTR 5D MXD CR-RTS BC

### **7.0 Preparing Automation Letters**

\* \* \* \* \*

#### **7.5 Tray Preparation**

Instead of preparing overflow trays with fewer than 150 pieces, mailers may include these pieces in an existing qualified tray of at least 150 or more pieces at the next tray level. (For example, if a mailer has 30 overflow 5-digit pieces for ZIP Code 20260, these pieces may be added to an existing qualified AADC tray for the correct destination and the overflow 5-digit pieces will still qualify for the 5-digit price). Mailers must note these trays on standardized documentation (see 203.3.2). Pieces that are placed in the next tray level must be grouped by destination and placed in the front or back of that tray. Mailers may use this option selectively for AADC ZIP Codes. This option does not apply to origin/entry AADC trays. Preparation sequence, tray size, and Line 1 labeling: \* \* \*

*[Revise item (c) to read as follows:]*

- c. Mixed AADC: required (no minimum); group pieces by AADC when overflow pieces from AADC trays are placed in mixed AADC trays. For Line 1 labeling: use L011, Column B. Use L010, Column B if entered at an ASF/NDC/RPDC or for mail placed on an ASF/NDC/RPDC, or SCF/LPC pallet under the option in 705.8.10.3.

### **8.0 Preparing Nonautomation Flats**

\* \* \* \* \*

#### **8.6 Traying, Sacking, and Labeling**

*[Revise the introductory paragraph of 8.6 to read as follows:]* Flat trays are allowed for all sortations. Sack preparation is allowed only for the following: Nonpalletized residual 5-digit flats entered at a DDU/SDC along with carrier route flats; Nonpalletized carrier route flats entered at the DSCF/LPC (origin); Nonpalletized 5-digit flats entered at the DSCF/LPC (origin); and nonpalletized 3-digit flats entered at the DSCF/LPC (origin). DSCF/LPC (origin) 5-digit and 3-digit/SCF sacks must be entered at the BMEU and emptied into a designated container. All other sortations require flat tray preparation. Preparation sequence and labeling: \* \* \*

\* \* \* \* \*

### **10.4 USPS Marketing Mail Bundle and Flat Tray Preparation**

\* \* \* \* \*

#### **10.4.3 Traying, Sacking, and Labeling**

*[Revise the introductory paragraph of 10.4.3 to read as follows:]* Sack preparation is allowed only for the following: Nonpalletized residual 5-digit flats entered at a DDU/SDC along with carrier route flats; Nonpalletized carrier route flats entered at the DSCF/LPC (origin); Nonpalletized 5-digit flats entered at the DSCF/LPC (origin); and nonpalletized 3-digit flats entered at the DSCF/LPC (origin). DSCF/LPC (origin) 5-digit and 3-digit/SCF sacks must be entered at the BMEU and emptied into a designated container. All other sortations require flat tray preparation. Preparation sequence and labeling: \* \* \*

### **11.0 Preparing Presorted Parcels**

\* \* \* \* \*

### **11.3 Preparing Marketing Parcels (6 Ounces or More) and Machinable Parcels**

**USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products**

**11.3.1 Sacking**

Prepare mailings of Marketing parcels weighing 6 ounces or more and mailings of machinable parcels under 11.3. Prepare 5-digit sacks only for parcels dropshipped to a DNDC/RPDC (or ASF/RPDC when claiming DNDC prices), DSCF/RPDC, or DDU/SDC. Prepare ASF/NDC/RPDC sacks only for parcels dropshipped to a DNDC/RPDC (or ASF when claiming DNDC prices). There is no minimum for parcels in 5-digit/scheme sacks entered at a DDU/SDC. Mailers combining irregular parcels with machinable parcels placed in 5-digit/scheme sacks must prepare those sacks under 11.3.2a. Mailers combining Marketing parcels weighing 6 ounces or more with machinable parcels placed in ASF/NDC/RPDC, or mixed NDC sacks must prepare the sacks under 11.3.2.

**11.3.2 Sacking and Labeling**

Preparation sequence, sack size, and labeling:

*[Revise the introductory text of item (a) to read as follows:]*

- a. 5-digit/scheme (optional, but required for 5-digit price), see definition in 1.4n.; allowed only for mail deposited at DNDC/RPDC (or ASF when claiming DNDC prices), DSCF/RPDC, or DDU/SDC. Sacks must contain a 10-pound minimum except at DDU/SDC entry which has no minimum; labeling: \* \* \*

*[Revise the introductory text of item (b) to read as follows:]*

- a. ASF (optional), allowed only for mail deposited at an ASF/RPDC to claim DNDC price; 10-pound minimum; labeling: \* \* \*

*[Revise the introductory text of item (c) to read as follows:]*

- c. NDC, allowed only for mail deposited at a DNDC/RPDC to claim the NDC price; 10-pound minimum; labeling: \* \* \*

\* \* \* \* \*

- e. Mixed NDC (required); no minimum; labeling:

*[Revise item (e1) to read as follows:]*

- 1. Line 1: "MXD" followed by L601, Column B information for NDC/RPDC serving 3-digit ZIP Code prefix of entry Post Office. \* \* \*

**11.4 Preparing Marketing Parcels (Less Than 6 Ounces) and Irregular Parcels**

**11.4.1 Bundling**

*[Revise the text of 11.4.1 to read as follows:]* Bundling is not permitted.

\* \* \* \* \*

**11.4.2 Sacking**

*[Revise item 11.4.2 to read as follows:]* Prepare mailings of Marketing parcels weighing less than 6 ounces and mailings of irregular parcels under 11.4. Prepare 5-digit sacks only for parcels dropshipped to a DNDC/RPDC (or ASF/RPDC when claiming DNDC prices), DSCF/RPDC, or DDU/SDC. See 11.4.3 for restrictions on SCF/ASF/NDC/RPDC sacks. Mailers must prepare a sack when the mail for a required presort destination reaches 10 pounds of pieces. There is no minimum for parcels prepared in 5-digit/scheme sacks entered at a DDU/SDC. Mailers combining irregular parcels with machinable parcels and Marketing parcels weighing 6 ounces or more in 5-digit/scheme sacks must prepare those sacks under 11.3.2. Mailers may not prepare sacks containing irregular and machinable parcels to other presort levels. Mailers may combine irregular parcels with Marketing parcels weighing less than 6 ounces in sacks under 11.4.3.

**11.4.3 Sacking and Labeling**

Preparation sequence, sack size, and labeling:

*[Revise the introductory text of item (a) to read as follows:]*

- a. 5-digit/scheme (optional, but required for 5-digit price), see definition in 1.4n.; allowed only for mail deposited at DNDC/RPDC (or ASF/RPDC when claiming DNDC prices), DSCF/RPDC, or DDU/SDC. Sacks must contain a 10-pound minimum except at DDU/SDC entry which has no minimum; labeling: \* \* \*

*[Revise the introductory text of item (b) to read as follows:]*

- b. SCF, allowed only for mail deposited at a DSCF/RPDC or a DNDC/RPDC to claim SCF price; 10-pound minimum; labeling: \* \* \*

*[Revise the introductory text of item (c) to read as follows:]*

- c. ASF (optional), allowed only for mail deposited at an ASF/RPDC to claim DNDC price; 10-pound minimum; labeling: \* \* \*

*[Revise the introductory text of item (d) to read as follows:]*

- d. NDC, allowed only for mail deposited at a DNDC/RPDC to claim the NDC price; 10-pound minimum; labeling: \* \* \*

\* \* \* \* \*

- f. Mixed NDC (required); no minimum; labeling:

*[Revise item (f1) to read as follows:]*

- 1. Line 1: "MXD" followed by L601, Column B information for NDC/RPDC serving 3-digit ZIP Code prefix of entry Post Office. \* \* \*

\* \* \* \* \*

*[Delete section 12.0 in its' entirety and renumber section 13.0 as 12.0, 12.1, 12.2, 12.3, 12.4,12.5 and 12.6 respectively:]*

\* \* \* \* \*

**246 Enter and Deposit**

\* \* \* \* \*

**2.0 Destination Entry**

\* \* \* \* \*

**2.5 Verification**

\* \* \* \* \*

**2.5.3 At NDC**

*[Revise 2.5.3 to read as follows:]* For a mailing verified at a NDC/RPDC, the Post Office where the mailer's account or license is held must be within the service area of that NDC/RPDC. The Post Office must authorize the NDC/RPDC to act as its agent by sending Form 4410 to the NDC/RPDC.

\* \* \* \* \*

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### 2.5.5 Volume Standards

Except as permitted for a local mailer under 2.6.13, destination entry mailings are subject to these volume standards:

*[Revise item (a) to read as follows:]*

- a. The pieces for which a destination price is claimed must represent more than 50% of the mail (by weight or pieces, whichever is greater) presented by the same mailer within any 24-hour period. For this standard, mailer is the party presenting the mail to the USPS. \* \* \*

\* \* \* \* \*

### 2.6 Deposit

\* \* \* \* \*

### 2.6.3 Appointments

Appointments must be made for destination entry price mail as follows: \* \* \*

*[Revise the first sentence of item (c) to read as follows:]*

- c. For deposit of DDU/SDC mailings, an appointment must be made by contacting the DDU/SDC or through FAST, available at fast.usps.com, at least 24 hours in advance. \* \* \*

\* \* \* \* \*

### 2.6.4 Advance Scheduling

*[Revise the introductory paragraph of 2.6.4 to read as follows:]*

Mailers must schedule appointments for deposit of destination entry price mail under 2.6.3 and the conditions below. When making an appointment, or as soon as available, the mailer must provide the DDU/SDC or FAST with the following information: \* \* \*

*[Revise the last sentence of item (b) to read as follows:]*

- b. \* \* \* For DDU/SDC entries, the mailer also must provide the 5-digit ZIP Code(s) of the mail being deposited.

\* \* \* \* \*

### 2.6.5 Adherence to Schedule

*[Revise the last sentence of 2.6.5 to read as follows:]* \* \* \* Destination facilities may refuse acceptance or deposit of unscheduled mailings or shipments that arrive more than 2 hours after the scheduled appointment at ASFs, NDCs/RPDCs, or SCFs/LPCs or more than 20 minutes at delivery units.

### 2.6.6 Redirection by USPS

*[Revise the text of 2.6.6 to read as follows:]* A mailer may be directed to transport destination entry price mailings to a facility other than the designated DDU/SDC, SCF/LPC (letter/flats), SCF/RPDC (parcels) or NDC/RPDC due to facility restrictions, building expansions, peak season mail volumes, or emergency constraints.

### 2.6.7 Redirection at Mailer's Request

*[Revise the text of 2.6.6 to read as follows:]* A mailer may ask to transport destination SCF/LPC (letters/flats) or SCF/RPDC (parcels) price mail to a facility other than the designated SCF/LPC/RPDC. In very limited circumstances, this exception may be approved only by the manager, Network Integration Support (see 608.8.0 for address). To qualify for the SCF price in this situation, mail deposited at a facility other than the SCF/LPC/RPDC must destinate for processing within that facility and must not require backhauling to the SCF/LPC/RPDC.

\* \* \* \* \*

### 2.6.9 Vehicle Unloading

Unloading of destination entry mailings is subject to these conditions:

*[Revise the first sentence of item (a) to read as follows:]*

- a. Properly prepared containerized loads (e.g., pallets) are unloaded by the USPS at NDCs/RPDCs, ASFs, and SCFs/LPCs. \* \* \*

*[Revise the first sentence of item (b) to read as follows:]*

- b. At NDCs/RPDCs, ASFs, and SCFs/LPCs, the driver must unload bedloaded shipments within 8 hours of arrival. \* \* \*

*[Revise the introductory text of item (c) to read as follows:]*

- c. At destination delivery units (DDUs)/sorting & delivery centers (SDCs), drivers must unload all mail within 1 hour of arrival. Unloading procedures are as follows: \* \* \*

*[Revise the text of item (c4) to read as follows:]*

4. At DDUs/SDCs that cannot handle pallets, drivers must unload any mail from pallets and place it into containers as delivery unit employees specify. \* \* \*

\* \* \* \* \*

*[Revise the title of 3.0 to read as follows:]*

## 3.0 Destination Network Distribution Center (DNDC)/Regional Processing Distribution Center (RPDC) Entry

### 3.1 Definition

*[Revise the text of 3.1 to read as follows:]* For this standard, destination network distribution center (DNDC)/regional processing distribution center (RPDC) includes network distribution centers (NDCs), regional processing distribution centers (RPDCs), and auxiliary service facilities (ASFs) with terms and exceptions as shown and described in labeling lists L601 and L602.

### 3.2 Eligibility

*[Revise the text of 3.2 to read as follows:]* Pieces in a mailing that meets the standards in 2.0 and 3.0 are eligible for DNDC prices when they are deposited at an NDC/RPDC or ASF and meet all of the following conditions:

- a. The pieces are addressed for delivery to one of the 3-digit ZIP Codes served by the NDC/ASF/RPDC where deposited (see labeling lists L601 and L602).
- b. The pieces are properly placed in a tray, sack, or pallet that is labeled to the NDC/ASF/RPDC where deposited, or labeled to a postal facility within the service area of that NDC/ASF/RPDC.



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- c. Mail addressed to ZIP Codes served by an ASF/RPDC must be entered at the appropriate ASF per L602, and not entered at an NDC/RPDC.
- d. If bundles of flats are reallocated from an ASF pallet to an NDC/RPDC pallet under 705.8.14, mail for the ASF ZIP Codes that is on the NDC/RPDC pallet is not eligible for DNDC prices.
- e. Except for machinable parcels addressed to ZIP Codes served by the Buffalo NY ASF, mail addressed to ZIP Codes served by an ASF/RPDC must be entered at the appropriate ASF per L602, and not entered at an NDC/RPDC.

**3.3 Eligibility for ADC Mailpieces--Letters**

*[Revise the text of 3.3 to read as follows:]* All pieces in an ADC sack or tray are eligible for the DNDC discount if the ADC facility ZIP Code (as shown on Line 1 of the corresponding container label) is within the service area of the NDC/RPDC or ASF at which the tray is deposited, as described in labeling lists L601 and L602. All pieces in a palletized ADC bundle are eligible for DNDC prices if the ADC facility destination (determined by the "Label To" ZIP Code in Column B of labeling list L004) is within the service area of the NDC/RPDC or ASF at which deposited according to L601 and L602.

**3.4 Eligibility for Mixed ADC Bundles, Trays, or Mixed AADC Trays--Letters**

*[Revise the introductory paragraph of 3.4 to read as follows:]* Mailpieces in a mixed ADC or a mixed AADC tray can qualify for DNDC prices when entered at a NDC/RPDC/ASF or SCF/LPC facility responsible for the processing of those trays (see 705.8.10.3e.), if the following standards are met:

*[Revise the text of item 3.4(a) to read as follows:]*

- a. All pieces in the bundle or tray must destinate within the ASF or NDC/RPDC service area as described in labeling lists L601 and L602.

\*\*\*

\*\*\*\*\*

**3.5 Eligibility for ADC Mailpieces--Flats**

*[Revise text of 3.5 to read as follows:]* All pieces in an ADC sack or tray are eligible for the DNDC discount if the ADC facility ZIP Code (as shown on Line 1 of the corresponding container label) is within the service area of the NDC/RPDC or ASF at which the sack or tray is deposited, as described in labeling lists L601 and L602. All pieces in a palletized ADC bundle are eligible for DNDC prices if the ADC facility destination (determined by the "Label To" ZIP Code in Column B of labeling list L004) is within the service area of the NDC/RPDC or ASF at which deposited according to L601 and L602.

**3.6 Eligibility for Mixed ADC Bundles, Sacks or Trays--Flats**

Mailpieces in a mixed ADC bundle, sack, or tray can qualify for DNDC prices if the following standards are met:

*[Revise the text of item 3.5(a) to read as follows:]*

- a. All pieces in the bundle, sack, or tray must destinate within the ASF/NDC/RPDC service area as described in labeling lists L601 and L602.

\*\*\*\*\*

**3.7 Additional Standards for Machinable Parcels**

*[Revise the first sentence of 3.7 to read as follows:]* For destination NDC/ASF/RPDC containers, except as provided in labeling lists L601 and L602, sortation of machinable parcels to ASFs is optional but is required for the ASF mail to be eligible for DNDC prices. \*\*\*

**3.8 Vehicles**

*[Revise the text of 3.8 to read as follows:]* Mailings deposited at a DNDC/RPDC must be presented in vehicles compatible with NDC/RPDC dock and yard operations.

**3.9 Form 4410**

*[Revise the text of 3.9 to read as follows:]* Mailings may be deposited at the DNDC/RPDC only if that facility is authorized (by Form 4410) to act as acceptance agent for the entry Post Office (where the meter license, precanceled stamp permit, or permit imprint authorization is held). Form 4410 is not required for plant-verified drop shipments.

*[Revise the title of 4.0 to read as follows:]*

**4.0 Destination Sectional Center Facility (DSCF)/Local Processing Center (LPC) Entry**

**4.1 Definition**

For this standard, destination sectional center facility (DSCF)/local processing center (LPC) refers to the facilities listed in L002, Column C.

**4.2 Eligibility**

**4.2.1 Letters**

Pieces in a mailing that meet the standards in 2.0 and 4.0 are eligible for DSCF prices under either 4.2.1a. or 4.2.1b. below:

*[Revise text of item 4.2.1(a) to read as follows:]*

- a. When deposited at a DSCF/LPC or USPS-designated facility, and either:
  - 1. Placed in a tray labeled to a destination within the SCF's/LPC's service area, when all pieces in the tray are addressed for delivery within that SCF's/LPC's service area.
  - 2. Placed in an ADC or AADC tray labeled to a destination within the SCF's/LPC's service area, regardless of whether all pieces in the tray are addressed for delivery within that SCF's/LPC's service area.

*[Revise the introductory text of 4.2.1(b) to read as follows:]*

- b. When entered and deposited at a DDU/SDC, addressed for delivery within that facility's service area, placed in a tray labeled to that DDU/SDC, and either: \*\*\*

*[Revise text of item 4.2.1(b2) to read as follows:]*

- 2. The mailer holds a mailing permit at the DDU/SDC entry office and deposits only one mailing of fewer than 2,500 pieces per day.

**4.2.2 Flats**

Pieces in a mailing that meets the standards in 2.0 and 4.0 are eligible for the DSCF price, as follows:

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*[Revise text of items (a) through (c) to read as follows:]*

- a. When deposited at a DSCF/LPC or USPS-designated facility, addressed for delivery within the DSCF's/LPC's service area, and placed in a flat tray, sack (when applicable), or on a pallet labeled to the DSCF/LPC or to a destination within its service area. This includes flat trays labeled to an ADC facility with the same service area as the DSCF/LPC.
- b. When prepared in 5-digit bundles and placed in or on a merged 5-digit scheme or merged 5-digit flat tray, sack (when applicable), or pallet that is deposited at the destination delivery unit/sorting & delivery center as defined in 5.1.
- c. When prepared as nonpalletized carrier route, 5-digit scheme carrier route, 5-digit carrier route, 5-digit, or 3-digit flats in sacks entered at the DSCF/LPC (origin). DSCF/LPC (origin) 5-digit and 3-digit/SCF sacks must be entered at the BMEU and emptied into a designated container.

### 4.2.3 Parcels

Pieces in a mailing that meets the standards in 2.0 and 4.0 are eligible for the DSCF price, as follows:

*[Revise the text of items (a) and (b) to read as follows:]*

- a. When deposited at a DSCF/RPDC or USPS-designated facility, addressed for delivery within the DSCF's/RPDC's service area, and placed in a sack or on a pallet that is labeled to the DSCF/RPDC or to a destination within its service area.
- b. When prepared in 5-digit bundles and placed on a 5-digit pallet or in a 5-digit scheme or 5-digit sack that is deposited at the destination delivery unit/sorting & delivery center as defined in 5.1. \* \* \*

\* \* \* \* \*

### 4.3 Vehicles

*[Revise the text of 4.3 to read as follows:]* Mailings deposited at a DSCF/LPC (letters/flats) or DSCF/RPDC (parcels) must be presented in vehicles that are compatible with SCF/LPC/RPDC dock and yard operations.

*[Revise the title of 5.0 to read as follows:]*

## 5.0 Destination Delivery Unit (DDU)/Sorting & Delivery Center (SDC) Entry

### 5.1 Definition

*[Revise the text of 5.1 to read as follows:]* For this standard, destination delivery unit (DDU)/sorting & delivery center (SDC) refers to the facility designated by the USPS district drop shipment coordinator (for automation price USPS Marketing Mail) or the facility (Post Office, branch, station, etc.) where the carrier cases mail for delivery to the addresses on pieces in the mailing (for other USPS Marketing Mail).

### 5.2 Eligibility

#### 5.2.1 Letters

*[Revise the last sentence of the introductory paragraph to read as follows:]* \* \* \* Mailers may deposit letter-size pieces that meet the standards in 2.0 and 5.0 at a DDU/SDC when: \* \* \*

\* \* \* \* \*

#### 5.2.2 Flats

*[Revise the text of 5.2.2 to read as follows:]* Properly prepared Enhanced Carrier Route (ECR) flat-size pieces entered according to standards in 2.0 and 5.0 are eligible for the DDU price when deposited at a DDU/SDC and addressed for delivery within that facility's service area. Mailers must unload mail at DDUs/SDCs according to standards in 2.6.9. Only pieces eligible for and claimed at ECR prices are eligible for the DDU discount. No other prices or discounts are available for pieces receiving the DDU discount. When mailings contain pieces claimed at more than one destination entry price, mailers must separate mail according to standards in 2.5.1. Nonpalletized residual 5-digit flats remaining after a carrier route sortation may be prepared in sacks and deposited at the DDU/SDC along with a carrier route mailing.

#### 5.2.3 Parcels

*[Revise text of 5.2.3 to read as follows:]* Pieces in a mailing that meets the standards in 2.0 and 5.0 are eligible for the DDU price when deposited at a DDU/SDC, addressed for delivery within that facility's service area, and prepared as one or more parcels in 5-digit containers.

\* \* \* \* \*

## 260 Commercial Mail Bound Printed Matter

### 263 Prices and Eligibility

#### 1.1 Nonpresorted Bound Printed Matter

\* \* \* \* \*

*[Add item 1.1.3 to read as follows:]*

##### 1.1.3 Catalog Incentive Discount

Items qualifying as a catalog under 601.10 are eligible for an incentive discount when appropriately identified on the postage statement and/or the eDoc.

#### 1.2 Presorted and Carrier Route Bound Printed Matter

\* \* \* \* \*

*[Add item 1.2.8 to read as follows:]*

##### 1.2.8 Catalog Incentive Discount

Items qualifying as a catalog under 601.10 are eligible for an incentive discount when appropriately identified on the postage statement and/or the eDoc.

\* \* \* \* \*

## 2.0 Content Standards for Bound Printed Matter

### 2.1 Basic Content Standards

Bound Printed Matter (BPM) is a subclass of Package Services and must: \* \* \*

*[Add item (g) to read as follows:]*

- g. Meet the standards in 601.10 if prepared as a catalog.

**USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products**

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**4.0 Price Eligibility for Bound Printed Matter**

\*\*\*\*\*

**4.2 Destination Entry Price Eligibility**

*[Revise the text of 4.2 to read as follows:]* BPM destination entry prices apply to BPM mailings prepared as specified in 705.8.0, 705.14.0 and 265, and addressed for delivery within the service area of a destination network distribution center/regional processing distribution center, sectional center facility/local processing center, or delivery unit where they are deposited by the mailer. For this standard, the following destination facility definitions apply:

- a. A destination network distribution center (DNDC)/regional processing distribution center (RPDC) includes all network distribution centers (NDCs)/regional processing distribution centers (RPDCs) and auxiliary service facilities (ASFs) under L601 and L602. DNDC prices are not available for ZIP Code ranges 006-009, 967-969, and 995-999, as indicated in labeling list L601.
- b. A destination sectional center facility (DSCF)/local processing center (LPC) includes all facilities in L005.
- c. A destination delivery unit (DDU)/sorting & delivery center (SDC) is a facility that delivers to the addresses appearing on the deposited pieces in a destination entry Parcel Select mailing. Refer to the Drop Shipment Product maintained by the National Customer Support Center (NCSC) (see 608.8.1 for address) to determine the location of a 5-digit delivery facility.

\*\*\*\*\*

**265 Mail Preparation**

\*\*\*\*\*

**1.0 General Information for Mail Preparation**

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**1.4 Terms for Presort Levels**

Terms used for presort levels are defined as follows: \* \* \*

*[Revise the text of items (h) through (k) to read as follows:]*

- h. SCF: the separation includes pieces for two or more 3-digit areas served by the same sectional center facility (SCF)/local processing center (LPC) [flats]/regional processing distribution center (RPDC) [parcels] (see L005), except that, where required or permitted by standard, mail for a single 3-digit area may be prepared in an SCF separation when no mail for other 3-digit ZIP Code areas is available. For pallets, the SCF sort may include mail for a single 3-digit ZIP Code area.
- i. ADC: all pieces in the bundle, sack, or tray must destinate within the ASF/NDC/RPDC service area as described in labeling lists L601 and L602.
- j. ASF/NDC: all pieces are addressed for delivery in the service area of the same auxiliary service facility (ASF)/network distribution center (NDC)/regional processing distribution center (RPDC) (see L601, L602, or L605).
- k. Mixed [NDC, ADC, etc.]: the pieces are for delivery in the service area of more than one NDC/RPDC/ADC, etc.

**1.5 Preparation Definitions and Instructions**

For purposes of preparing mail: \* \* \*

*[Revise the text of item (h) to read as follows:]*

- h. An origin 3-digit (or origin 3-digit scheme) tray/sack for parcels contains all mail (regardless of quantity) for a 3-digit ZIP Code (or 3-digit scheme) area processed by the SCF/LPC (flats)/RPDC (parcels) in whose service area the mail is verified. If more than one 3-digit (or 3-digit scheme) area is served, as indicated in L005, a separate tray/sack must be prepared for each.

*[Revise the text of item (k) to read as follows:]*

- k. Entry [facility] (or origin [facility]) refers to the USPS mail processing facility (e.g., “entry NDC/RPDC”) that serves the Post Office at which the mail is entered by the mailer. If the Post Office where the mail is entered is not the one serving the mailer’s location (e.g., for plant-verified drop shipment), the Post Office of entry determines the entry facility. Entry SCF/LPC (flats)/RPDC (parcels) includes both single-3-digit and multi-3-digit SCFs. Entry NDC/RPDC includes subordinate ASFs unless otherwise specified.

*[Revise the last sentence of item (n) to read as follows:]*

- n. \* \* \* For pallets, 2,800 pounds of mail may be destined to an SCF/LPC (flats)/RPDC (parcels) destination, and these would form the “logical” SCF pallet, but the mail is placed on two physical SCF pallets each weighing 1,400 pounds because of the 2,200 pound maximum pallet weight requirement.

\*\*\*\*\*

**2.0 Bundles**

\*\*\*\*\*

**2.4 Bundle Sizes for Irregular Parcels**

*[Revise the introductory paragraph of 2.4 to read as follows:]* Mailers must prepare unsacked, nonpalletized bundles of irregular parcels for DDU/SDC entry according to 203.4.10, and as follows: \* \* \*

\*\*\*\*\*

**5.0 Preparing Presorted Flats**

\*\*\*\*\*

**5.2 Bundling**

**5.2.1 Required Bundling**

*[Revise the fourth sentence of 5.2.1 to read as follows:]* \* \* \* Five-digit bundles placed in 5-digit sacks and unsacked 5-digit bundles prepared for DDU/SDC entry may weigh a maximum of 40 pounds. \* \* \*

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**8.0 Preparing Presorted Parcels**

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**USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products**

**8.2 Preparing Irregular Parcels Weighing Less Than 10 Pounds**

\*\*\*\*\*

**8.2.4 Sacking and Labeling**

Preparation sequence and labeling: \*\*\*

e. Mixed ADC (required); labeling:

*[Revise item (e1) to read as follows:]*

1. Line 1: L009, Column B. If placed on an ASF/NDC/RPDC pallet under option in 705.8.10.3, use L010. \*\*\*

\*\*\*\*\*

**8.3 Preparing Irregular Parcels Weighing 10 Pounds or More**

\*\*\*\*\*

**8.3.3 Sacking and Labeling**

Preparation sequence and labeling: \*\*\*

e. Mixed ADC (required); labeling:

*[Revise item (e1) to read as follows:]*

1. Line 1: L009, Column B. If placed on an ASF/NDC/RPDC pallet under option in 705.8.10.3, use L010. \*\*\*

\*\*\*\*\*

**8.4 Preparing Machinable Parcels Not Claiming DNDC Prices**

\*\*\*\*\*

**8.4.2 Sacking and Labeling**

Preparation sequence and labeling: \*\*\*

c. Mixed NDC (required); labeling:

*[Revise item (c1) to read as follows:]*

1. Line 1: "MXD" followed by the L601, Column B, information for the NDC/RPDC serving the 3-digit ZIP Code prefix of entry Post Office. \*\*\*

**8.5 Preparing Machinable Parcels Claiming DNDC Prices**

\*\*\*\*\*

**8.5.2 Sacking and Labeling**

Preparation sequence and labeling: \*\*\*

d. Mixed NDC (required); labeling:

*[Revise item (d1) to read as follows:]*

1. Line 1: "MXD" followed by the L601, Column B information for the NDC/RPDC serving the 3-digit ZIP Code prefix of entry Post Office.

\*\*\*

**9.0 Preparing Carrier Route Parcels**

**9.1 Basic Standards**

**9.1.1 General Standards for Carrier Route Preparation**

All mailings of Carrier Route Bound Printed Matter (BPM) are subject to the standards in 9.2 through 9.4 and to these general standards:

\*\*\*

*[Revise the last sentence of item (b) to read as follows:]*

b. \*\*\* Irregular parcels also are pieces that meet the size and weight standards for a machinable parcel but are not individually boxed or packaged to withstand processing on NDC/RPDC parcel sorters under 601.7.0.

\*\*\*\*\*

**266 Enter and Deposit**

\*\*\*\*\*

**2.0 Presenting a Mailing**

\*\*\*\*\*

*[Revise the title of 2.3 to read as follows:]*

**2.3 NDC/RPDC Acceptance**

*[Revise the text of 2.3 to read as follows:]* A mailer may present Bound Printed Matter at a NDC/RPDC for acceptance if:

a. Permit imprint postage is paid through an advance deposit account at the NDC/RPDC parent Post Office or another Post Office in the NDC/RPDC service area, unless otherwise permitted by standard.

b. The NDC/RPDC is authorized by Form 4410 to act as acceptance agent for the entry Post Office.

\*\*\*\*\*

**3.0 Destination Entry**

**3.1 General**

*[Revise the first sentence of 3.1 to read as follows:]* Destination entry prices apply to Presorted and carrier route Bound Printed Matter (BPM) that is deposited at a destination network distribution center (DNDC)/regional processing distribution center (RPDC), destination sectional center facility (DSCF)/local processing center (LPC), or destination delivery unit (DDU)/sorting & delivery center (SDC) as specified below. \*\*\*

\*\*\*\*\*

**3.3 Postage Payment and Mailing Fees**

Postage payment for Bound Printed Matter destination price mailings is subject to the same standards that apply generally to Bound Printed Matter and to the following:



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*[Revise the second sentence of item (a) to read as follows:]*

- a. \* \* \* Except for plant-verified drop shipments (see 705.17.0) and eVS shipments (see 705.2.9); mailers must have a permit imprint authorization at the parent Post Office for mailings deposited for entry at a DNDC/RPDC, ASF/RPDC, DSCF/LPC (flats)/RPDC (parcels), or DDU/SDC. \* \* \*

\* \* \* \* \*

### 3.7 Verification

#### 3.7.1 Mail Separation and Presentation

*[Revise the second sentence of the introductory paragraph of 3.7.1 to read as follows:]* \* \* \* Mailers may deposit only PVDS and eVS mailings at a destination delivery unit/sorting & delivery center not co-located with a Post Office or other Postal Service facility with a business mail entry unit. \* \* \*

\* \* \* \* \*

*[Revise the title of 3.7.3 to read as follows:]*

#### 3.7.3 At NDC/RPDC

*[Revise the text of 3.7.3 to read as follows:]* For a mailing to be verified at a NDC/RPDC, the Post Office where the mailer's account or license is held must be within the service area of that NDC/RPDC. The Post Office must authorize the NDC/RPDC to act as its agent by sending Form 4410 to the NDC/RPDC.

\* \* \* \* \*

### 3.8 Deposit

#### 3.8.1 Time and Location of Deposit

*[Revise the last sentence of 3.8.1 to read as follows:]* \* \* \* Mailings must be presented in vehicles that are compatible with dock, yard, and DDU/SDC operations, as applicable.

\* \* \* \* \*

#### 3.8.3 Appointments

Appointments must be made for destination entry price mail as follows:

*[Revise the first sentence of item (a) to read as follows:]*

- a. Except as provided under 3.8.3b, or for a local mailer and mailings of perishable commodities under 3.8.12, appointments for deposit of destination entry price mail at NDCs/RPDCs, ASFs, and SCFs/LPCs must be scheduled through the appropriate drop-shipment appointment control center at least one business day in advance. \* \* \*

*[Revise the first sentence of item (c) to read as follows:]*

- c. For deposit of DDU/SDC mailings, an appointment must be made by contacting the DDU/SDC or through FAST, available at [fast.usps.com](http://fast.usps.com), at least 24 hours in advance. \* \* \*

\* \* \* \* \*

#### 3.8.4 Advance Scheduling

Mailers must schedule appointments for deposit of destination entry price mail under 3.8.3 and the conditions below. When making an appointment, or as soon as available, the mailer must provide the following information: \* \* \*

*[Revise the last sentence of item (b) to read as follows:]*

- b. \* \* \* For DDU/SDC entries, the mailer also must provide the 5-digit ZIP Code(s) of the mail being deposited.

\* \* \* \* \*

#### 3.8.5 Adherence to Schedule

*[Revise the last sentence of 3.8.5 to read as follows:]* \* \* \* Destination facilities may refuse acceptance or deposit of unscheduled mailings or shipments that arrive more than 2 hours after the scheduled appointment at ASFs, NDCs/RPDCs, or SCFs/LPCs or more than 20 minutes at delivery units.

#### 3.8.6 Redirection by USPS

*[Revise the text of 3.8.6 to read as follows:]* A mailer may be directed to transport destination entry price mailings to a facility other than the designated DDU/SDC, SCF/LPC, or NDC/RPDC due to facility restrictions, building expansions, peak season mail volumes, or emergency constraints.

#### 3.8.7 Redirection at Mailer's Request

*[Revise the text of 3.8.7 to read as follows:]* A mailer may ask to transport destination SCF price mail to a facility other than the designated SCF/LPC (flats)/RPDC (parcels). In very limited circumstances, this exception may be approved only by the manager, Network Integration Support (see 608.8.0 for address). To qualify for the SCF price in this situation, mail deposited at a facility other than the SCF/LPC/RPDC must destinate for processing within that facility and must not require backhauling to the SCF/LPC/RPDC.

\* \* \* \* \*

### 4.0 Destination Network Distribution Center (DNDC) Entry

#### 4.1 Eligibility

*[Revise the introductory paragraph of 4.1 to read as follows:]* Pieces in a mailing meeting the standards in 3.0 and 4.0 that are deposited at a NDC/ASF/RPDC are eligible for the DNDC price when they meet all of the following conditions: \* \* \*

*[Revise items (b) through (e) to read as follows:]*

- b. The pieces are addressed for delivery to one of the 3-digit ZIP Codes served by the NDC/ASF/RPDC where deposited that are listed, and according to the terms described, in labeling lists L601 and L602.
- c. The pieces are placed in a sack or on a pallet labeled to the NDC/ASF/RPDC where deposited, or labeled to a postal facility within that NDCs/ASFs/RPDCs service area, as described in L601 and L602.
- d. Except for machinable parcels addressed to ZIP Codes served by the Buffalo NY ASF, mail addressed to ZIP Codes served by an ASF/RPDC must be entered at the appropriate ASF per L602, and not entered at an NDC/RPDC.
- e. Are entered at designated SCFs/RPDCs under 4.3.

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*[Revise the title of 4.3 to read as follows:]*

**4.3 Acceptance at Designated SCF--Mailer Benefit**

*[Revise the introductory paragraph of 4.3 to read as follows:]* Mailers may deposit machinable parcels otherwise eligible for the DNDC prices at an SCF/RPDC designated by the USPS for destination ZIP Codes listed in labeling list L607. The following standards apply: \*\*\*

*[Revise item (e) to read as follows:]*

e. All DNDC price parcels must be for delivery within the service area of the SCF/RPDC where they are deposited by the mailer.

\*\*\*\*\*

**4.4 Presorted Machinable Parcels**

*[Revise the introductory paragraph of 4.4 to read as follows:]* Presorted machinable parcels in sacks or on pallets at all sort levels may claim DNDC prices. Machinable parcels sacked under 265.8.0, or palletized under 705.8.0 may be sorted to destination NDCs/RPDCs under L601 or to destination NDCs/ASFs/RPDCs under L601 and L602. Except as provided in L602, sortation of machinable parcels to ASFs/RPDCs is optional but is required for the ASF mail to be eligible for DNDC prices. Mailers may opt to sort some or all machinable parcels for ASF/RPDC service area ZIP Codes to ASFs/RPDCs only when the mail will be deposited at the respective ASFs/RPDCs where the DNDC prices are claimed, under applicable volume standards, using L602. Mailers also may opt to sort machinable parcels only to destination NDCs/RPDCs under L601. When machinable parcels are sorted under L601, mail for 3-digit ZIP Codes served by an ASF/RPDC is not eligible for DNDC prices, nor are 3-digit ZIP Codes that appear in footnote 2 in L601. Machinable parcels prepared in mixed NDC sacks or on mixed NDC pallets that are sorted to the origin NDC/RPDC under 265.8.0 or 705.8.0, are eligible for the DNDC prices if both of the following conditions are met:

*[Revise item 4.4 (a) to read as follows:]*

a. The mixed NDC sack or pallet is entered at the origin NDC/RPDC facility to which it is labeled.

\*\*\*\*\*

**4.5 Presorted Irregular Parcels**

*[Revise the second sentence of 4.5 to read as follows:]* \*\*\* All pieces in an ADC/RPDC sack or in a palletized ADC/RPDC bundle are eligible for the DNDC price if the ADC/RPDC facility ZIP Code (as shown in Line 1 of the corresponding sack label or the ADC/RPDC facility that is the destination of the palletized ADC/RPDC bundle as would be shown on an ADC/RPDC sack label for that facility using L004, Column B) is within the service area of the NDC/RPDC at which the sack is deposited. \*\*\*

\*\*\*\*\*

*[Revise the title of 5.0 to read as follows:]*

**5.0 Destination Sectional Center Facility (DSCF)/Local Processing Center (LPC) Entry**

**5.1 Eligibility**

Bound Printed Matter pieces in a mailing meeting the standards in 3.0 are eligible for the DSCF price when they meet all of the following additional conditions: \*\*\*

*[Revise items (b) and (c) to read as follows:]*

b. Are deposited at a DSCF/LPC (flats)/RPDC (parcels) listed in L005 or a USPS-designated facility and are addressed for delivery within the DSCF's/LPC's/RPDC's service area.

c. Are placed in a sack or on a pallet that is labeled to the DSCF/LPC/RPDC or labeled to a destination within its service area. This includes sacks labeled to an ADC/RPDC facility with the exact same service area as the DSCF/LPC/RPDC.

\*\*\*\*\*

*[Revise the title of 6.0 to read as follows:]*

**6.0 Destination Delivery Unit (DDU)/Sorting & Delivery Center (SDC) Entry**

**6.1 Eligibility**

Pieces in a mailing meeting the standards in 3.0, and 6.0 are eligible for the DDU price when they meet all of the following conditions: \*

\*\*

c. Are deposited:

*[Revise items (c1) and (c2) to read as follows:]*

1. For Carrier Route flats, at the DDU/SDC where the carrier cases the mail, as shown in the Drop Shipment Product.

2. For Presorted flats, the Drop Shipment Product must be used to determine the correct destination entry facility for the 5-digit sorted flats entered at Presorted prices. If the Drop Shipment Product lists multiple facilities for a single 5-digit ZIP Code, then the mailer must inquire about the correct drop site when contacting the DDU/SDC to schedule an appointment.

*[Revise the sixth sentence of item (d) to read as follows:]*

d. \*\*\* If a mailer transports mail to a DDU/SDC facility that cannot handle pallets, the driver must unload the pallets into containers as specified by the delivery unit.

\*\*\*\*\*

**270 Commercial Mail Media Mail and Library Mail**

**273 Prices and Eligibility**

\*\*\*\*\*

**7.0 Price Eligibility for Media Mail and Library Mail**

\*\*\*\*\*

**7.3.2 Parcels**

The price categories for parcels are as follows: \*\*\*

*[Revise the last sentence of item (b) to read as follows:]*

b. \*\*\* Nonmachinable parcels may qualify for the basic price if prepared to preserve sortation by NDC/RPDC as prescribed by the postmaster of the mailing office.

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### 275 Mail Preparation

\*\*\*\*\*

#### 1.0 General Information for Mail Preparation

\*\*\*\*\*

##### 1.3 Terms for Presort Levels

Terms used for presort levels are defined as follows: \*\*\*

*[Revise items (f) through (h) to read as follows:]*

- f. ADC: all pieces are addressed for delivery in the service area of the same area distribution center (ADC)/regional processing distribution center (RPDC) (see L004).
- g. ASF/NDC for parcels: all pieces are addressed for delivery in the service area of the same auxiliary service facility (ASF)/network distribution center (NDC)/regional processing distribution center (RPDC) (see L601, L602, or L605).
- h. Mixed [NDC, ADC, etc.]: the pieces are for delivery in the service area of more than one NDC/ADC/RPDC, etc.

\*\*\*\*\*

#### 6.0 Preparing Media Mail and Library Mail Parcels

\*\*\*\*\*

##### 6.2 Preparing Machinable Parcels

\*\*\*\*\*

###### 6.2.2 Sacking and Labeling

Preparation sequence and labeling: \*\*\*

- c. Mixed NDC: required (no minimum).

*[Revise item (c1) to read as follows:]*

1. Line 1: "MXD" followed by the L601, Column B information for the NDC/RPDC serving the 3-digit ZIP Code of entry Post Office. \*\*\*

\*\*\*\*\*

##### 6.3 Preparing Irregular Parcels

\*\*\*\*\*

###### 6.3.4 Sacking and Labeling

Preparation sequence and labeling: \*\*\*

- d. Mixed ADC: required (no minimum).

*[Revise item (d1) to read as follows:]*

1. Line 1: "MXD" followed by city, state, and ZIP Code of ADC/RPDC serving 3-digit ZIP Code prefix of entry Post Office, as shown in L004. If placed on an ASF/NDC/RPDC pallet under option in 705.8.10.5, use L010. \*\*\*

\*\*\*\*\*

#### 505 Return Services

##### 1.0 Business Reply Mail (BRM)

###### 1.1 BRM Postage and Fees

\*\*\*\*\*

###### 1.1.3 Basic Qualified BRM (QBRM)

*[Add a sentence at the end of 1.1.3 to read as follows:]* \*\*\* Basic QBRM permits that meet the requirements under 1.6.3 are eligible for waived account maintenance fees and a reduced per-piece fee.

###### 1.1.4 High-Volume Qualified BRM

*[Add a sentence at the end of 1.1.4 to read as follows:]* \*\*\* High-Volume QBRM permits meeting the requirements under 1.6.3 are eligible for waived annual account maintenance and quarterly fees, and a reduced per-piece fee.

\*\*\*\*\*

##### 1.6 Additional Standards for Qualified Business Reply Mail (QBRM)

\*\*\*\*\*

*[Add new section 1.6.3 to read as follows:]*

###### 1.6.3 Intelligent Mail Barcode Accounting (IMbA)

Intelligent Mail Barcode Accounting (IMbA) is an automated solution for the counting, rating, invoicing and billing processes of QBRM mailpieces. Participation in IMbA requires that QBRM permits be linked to an Enterprise Payment Account (EPA) for automated invoicing. QBRM permits that have completed the onboarding process and consistently meet the requirements of IMbA are eligible for subsequent annual account maintenance and quarterly fee waivers, if applicable. Once enrolled in IMbA, QBRM permits receive a reduced QBRM IMbA per-piece fee. For more information, see PostalPro at <https://postalpro.usps.com/>.

\*\*\*\*\*

#### 600 Basic Standards for All Mailing Services

##### 601 Mailability Overview

*[Add a heading titled "10.0 Catalogs"]*

\*\*\*\*\*

*[Add a section 601.10 to read as follows:]*

###### 10.0 Catalogs

A catalog is a bound (stapled, stitched, glued or fastened together along one edge) mailpiece with at least 12 pages, providing an organized listing of products or services offered for sale. A catalog mailpiece may be letter-shaped, flat-shaped or parcel-shaped, and is mailed at USPS Marketing Mail or Bound Printed Matter rates. The product listing must include images, photographs or illustrations of the products or services, descriptive details, fulfillment information and prices or contain an alternate method for the reader to determine prices.

## USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products

Catalogs must contain enough information to allow an order to be placed, e.g., an order form, a phone number, a web address, or the means to access a web address. Catalogs will also enable fulfillment options for the products or services offered for sale.

### 602 Addressing

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#### 3.0 Use of Alternative Addressing

\*\*\*\*\*

#### 3.2 Simplified Address

##### 3.2.1 Conditions for General Use

The following conditions must be met when using a simplified address on commercial mailpieces: \*\*\*

*[Revise the introductory text of item (b) to read as follows:]*

- b. USPS Marketing Mail, Periodicals, and Bound Printed Matter flat-size mailpieces (including USPS Marketing Mail pieces allowed as flats under 3.2.1c), and Periodicals irregular parcels for distribution to a city route or to Post Office boxes in offices with city carrier service may bear a simplified address, but only when complete distribution is made under the following conditions: \*\*\*

\*\*\*\*\*

#### 4.0 Detached Address Labels (DALs) and Detached Marketing Labels (DMLs)

\*\*\*\*\*

#### 4.2 Eligible Mail

\*\*\*\*\*

*[Delete item 4.2.2 in its' entirety and renumber 4.2.3 as 4.2.2:]*

*[Newly renumbered 4.2.2]*

##### 4.2.2 Bound Printed Matter

Unaddressed pieces of Bound Printed Matter may be mailed with DALs or DMLs when:

*[Revise the second sentence of item (a) to read as follows:]*

- a. \*\*\* The destination delivery unit (DDU)/sorting & delivery center (SDC) is determined using the Drop Shipment Product under the provisions for the DDU price in 266.3.0 through 266.6.0. \*\*\*

\*\*\*\*\*

#### 4.4 Mail Preparation

\*\*\*\*\*

##### 4.4.2 Basic Standards for DALs and DMLs

*[Revise the text of 4.4.2 to read as follows:]* The DALs or DMLs must be presorted, counted, and prepared by 5-digit ZIP Code delivery area. Only DALs or DMLs for the same 5-digit area may be placed in the same carton, sack, or tray. DAL or DML mailings claimed at carrier route basic or walk-sequence prices must be further prepared under the corresponding standards. Mailers must prepare DALs or DMLs as bundles in sacks or in cartons, unless prepared in trays under 4.4.6 when mailed with saturation flats. Different size cartons may be used in the same mailing, but each must be filled with dunnage as necessary to ensure that the DALs or DMLs retain their orientation and pre-sort integrity while in transit. Each carton of DALs or DMLs must bear a label showing the information in 4.4.5 unless a mailing identification number is used (see 4.4.1). Multiple containers of DALs or DMLs must be numbered sequentially ("1 of \_\_" "2 of \_\_" etc.).

##### 4.4.3 Basic Standards for Items Distributed With DALs and DMLs

*[Revise the text of 4.4.3 to read as follows:]* Except for bundles of saturation flats placed directly on pallets under 4.4.7, the items to be distributed with DALs or DMLs must be placed in cartons or prepared in bundles placed in flat trays/sacks, subject to the standards for the price claimed. A label bearing the content description information in 4.4.5 must be affixed to each carton, trayed/sacked bundle, or pallet unless a mailing identification number is used (see 4.4.1). Cartons of items (including those on pallets) may be of different sizes but must be filled with dunnage as necessary to ensure the integrity of the items while in transit. The gross weight of each carton or flat tray/sack must not be more than 40 pounds.

\*\*\*\*\*

##### 4.4.6 Optional Tray and Bundle Preparation

*[Revise the text of 4.4.6 to read as follows:]* Mailers may prepare DALs or DMLs in letter trays according to 245.9.0 when DALs or DMLs are used in mailings of saturation flats. Bundles of saturation flats to be distributed with DALs or DMLs may be prepared on 5-digit pallets under 4.4.7. Do not use pallets when the Drop Shipment Product indicates the delivery unit that serves the 5-digit pallet destination cannot handle pallets. For such delivery units, mail with DALs or DMLs must be prepared in cartons, flat trays, or sacks. The tray(s) of corresponding DALs or DMLs must be placed on top of the accompanying pallet of flats, and the pallet contents must be secured with stretchwrap to avoid separation in transportation and processing. All containers must be labeled according to 4.4.5.

##### 4.4.7 Optional Container Preparation

*[Revise the text of 4.4.7 to read as follows:]* Bundles of flats and cartons, flat trays, or sacks of items may be placed on pallets meeting the standards in 705.8.0. Cartons or trays of DALs or DMLs must be placed on pallets with the corresponding items under 4.4 and 705.8.0. The USPS plant manager at whose facility a DAL or DMLs mailing is deposited may authorize other containers for the portion of the mailing to be delivered in that plant's service area.

\*\*\*\*\*

#### 4.6 Postage

\*\*\*\*\*

##### 4.6.2 Postage Computation and Payment

Postage is computed based on the combined weight of the item and the accompanying DAL or DML. If the number of DALs/DMLs and items mailed is not identical, the number of pieces used to determine postage is the greater of the two. No postage refund is allowed in these situations. In addition, these methods of postage payment apply: \*\*\*

*[Revise the text of item (c) to read as follows:]*



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c. A surcharge applies to each DAL or DML used in a USPS Marketing Mail flats mailing.

\*\*\*\*\*

### 7.0 Carrier Route Accuracy Standard

#### 7.1 Basic Standards

*[Revise the introductory text of 7.1 to read as follows:]* The carrier route accuracy standard is a means of ensuring that the carrier route code correctly matches the delivery address information. For the purposes of this standard, address means a specific address associated with a specific carrier route code. Addresses used on pieces claiming any Periodicals carrier route prices, any USPS Marketing Mail Enhanced Carrier Route prices, or any Bound Printed Matter carrier route prices are subject to the carrier route accuracy standard and must meet the following requirements: \* \* \*

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#### 700 Special Standards

\*\*\*\*\*

#### 703 Nonprofit USPS Marketing Mail and Other Unique Eligibility

\*\*\*\*\*

#### 9.0 Mixed Classes

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#### 9.9 Postage Payment for Enclosure in Periodicals Publication

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##### 9.9.8 Computing Permit Imprint Postage

*[Revise the third sentence of 9.9.8 to read as follows:]* \* \* \* For example, a USPS Marketing Mail enclosure is eligible for the SCF entry discount if the publication is deposited at the destinating SCF/LPC. \* \* \*

\*\*\*\*\*

#### 11.0 Commercial Plus One Mailpieces

##### 11.1 Definition

The commercial mail Plus One product is a bundled offering, including a host mailpiece and a Plus One card. Both the host mailpiece and the Plus One card must meet the applicable basic standards of a USPS Marketing Mail saturation letter as specified in 245.6.0, be entered at a destination sectional center facility, and meet automation standards with a correct mailing address and Intelligent Mail barcode. The Plus One mailpiece (card) must meet the following additional standards: \* \* \*

*[Revise item 11.1(d) to read as follows:]*

d. Must not exceed 6 inches long by 11 inches high.

\*\*\*\*\*

#### 705 Advanced Preparation and Special Postage Payment Systems

\*\*\*\*\*

#### 5.0 First-Class Mail or USPS Marketing Mail Mailings With Different Payment Methods

\*\*\*\*\*

#### 5.2 Postage

\*\*\*\*\*

##### 5.2.6 Single-Piece Price Mail

*[Revise the text of 5.2.6 to read as follows:]* With USPS approval, trays of single-piece price mail may be placed on the origin SCF/LPC pallet (First-Class Mail), or the mixed NDC pallet (USPS Marketing Mail), after USPS verification is completed.

\*\*\*\*\*

#### 8.0 Preparing Pallets

\*\*\*\*\*

##### 8.10.3 USPS Marketing Mail or Parcel Select Lightweight – Bundles, Sacks, or Trays \* \* \*

\*\*\*\*\*

Mailers must prepare pallets under 8.0 in the sequence listed below and complete each required level before preparing the next optional or required level. For USPS Marketing Mail High Density and High Density Plus flats price eligibility, only 5-digit pallets under 8.10.3a through 8.10.3c are allowed, and the pallets must be entered under None, DNDC, DSCF, or DDU standards. (Use “HD/HD+ DIRECT” for one route and “HD/HD+ CR-RTS” for multiple routes on the line 2 contents description.) Unless indicated as optional, all sort levels are required. For parcels, use this preparation only for irregular parcels in sacks. Palletize unbundled or unsacked irregular parcels under 8.10.8. Pallets must be labeled according to the Line 1 and Line 2 information listed below and under 8.6. Mailers also may palletize bundles of USPS Marketing Mail flats under 10.0, 12.0, or 13.0. Preparation sequence and labeling: \* \* \*

*[Revise item c(2) to read as follows:]*

2. Line 2: For flats only, “STD FLTS” or “STD MKTG,” as applicable; followed by “HD/HD+” for High Density and High Density Plus flats pricing eligibility; followed by “CARRIER ROUTES” (or “CR-RTS”). For letters, “STD LTRS”; followed by “CARRIER ROUTES” (or “CR-RTS”); followed by “BC” if the pallet contains barcoded letters; followed by “MACH” if the pallet contains machinable letters; followed by “MAN” if the pallet contains nonmachinable letters. \* \* \*

*[Revise introductory text of item (d) to read as follows:]*

d. 3-digit, optional, option not available for parcels or for bundles for 3-digit ZIP Code prefixes marked “N” in L002. Pallet may contain mail for the same 3-digit ZIP Code or the same 3-digit scheme under L008 (for automation-compatible flats only under 201.3.0.

Three-digit scheme bundles are assigned to pallets according to the “label to” 3-digit ZIP Code in L008. Labeling: \* \* \*

*[Delete the last sentence of item e(2) beginning with “For Marketing . . .”:]*

\*\*\*\*\*

**USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products**

**9.0 Combining Bundles of Automation and Nonautomation Flats in Flat Trays and Sacks**

**9.1 First-Class Mail**

\* \* \* \* \*

**9.1.4 Tray Preparation and Labeling**

Presorted price and automation price bundles prepared under 9.1.2 or 9.1.3 must be presorted together into trays (cotrayed) in the sequence listed below. Trays must be labeled using the following information for Lines 1 and 2 and 235.4.0 for other sack label criteria. \* \* \*

*[Revise the introductory text of item (c) to read as follows:]*

c. Origin/entry 3-digit, required for each 3-digit ZIP Code served by the SCF/LPC of the origin (verification) office, optional for each 3-digit ZIP Code served by the SCF/LPC of an entry office other than the origin office, no minimum; labeling: \* \* \*

*[Revise the introductory text of item (d) to read as follows:]*

d. ADC, required, full trays only (no overflow trays); use L004 to determine ZIP Codes served by each ADC/RPDC; labeling: \* \* \*

**9.2 Periodicals**

\* \* \* \* \*

**9.2.3 Bundles With Fewer Than Six Pieces**

*[Revise the text of 9.2.3 to read as follows:]* 5-digit and 3-digit bundles prepared under 207.22.0 and 207.25.0 may contain fewer than six pieces when the publisher determines that such preparation improves service. These low-volume bundles may be placed in 5-digit, 3-digit, and SCF flat trays that contain at least 24 pieces, or on 5-digit, 3-digit, or SCF/LPC pallets. Mailers of pieces in low-volume bundles must claim the applicable mixed ADC price (Outside-County) or basic price (In-County). Bundles prepared under 207.22.0 and 207.25.0 may contain fewer than six pieces when the publisher determines that such preparation improves service. These low-volume bundles may be placed in 5-digit, 3-digit, and SCF sacks/flat trays that contain at least 24 pieces or on 5-digit, 3-digit, or SCF/LPC pallets. Pieces in low-volume bundles must claim the applicable mixed ADC price (Outside-County) or basic price (In-County).

**9.2.4 Optional Sack Preparation and Labeling**

*[Revise the introductory paragraph of 9.2.4 to read as follows:]*

Optional sack preparation and labeling are allowed for nonpalletized residual 5-digit flats entered at the DDU/SDC along with carrier route flats, nonpalletized 5-digit flats entered at the DSCF/LPC (origin) and nonpalletized 3-digit/SCF flats entered at the DSCF/LPC (origin). DSCF/LPC (origin) 5-digit and 3-digit/SCF sacks must be entered at the BMEU and emptied into a designated container. Machinable barcoded price and machinable nonbarcoded price bundles must be presorted together into sacks (cosacked) in the sequence listed below. Sacks must be labeled using the following information for Lines 1 and 2 and 207.21.0 for other sack-label criteria. If, due to the physical size of the mailpieces, the machinable barcoded price pieces are considered flat-size under 201.6.0 and the machinable nonbarcoded price pieces are considered irregular parcels under 201.7.6, the processing category shown on the sack label must show "FLTS." Preparation sequence and labeling: \* \* \*

**9.2.5 Flat Tray Preparation – Flat-Size Machinable Pieces**

*[Revise the introductory paragraph of 9.2.5 to read as follows:]* See 207.20.0 for use of flat trays. For machinable pieces meeting the criteria in 201.6.0, mailers must bundle or group all pieces as specified in 207.25.0 and 207.22.0 for each 5-digit scheme, 5-digit, 3-digit scheme, 3-digit, SCF/LPC, and ADC destination. Bundling in flat trays is optional, and any bundles must be trayed and labeled separately from loose flats prepared in flat trays. The trays are subject to a container charge, and any bundles are subject to a bundle charge. Tray preparation, sequence, and labeling: \* \* \*

\* \* \* \* \*

**9.3 USPS Marketing Mail**

\* \* \* \* \*

**9.3.5 Flat Tray/Sack Preparation and Labeling**

*[Revise the introductory paragraph of 9.3.5 to read as follows:]* Presorted price and automation price bundles prepared under 9.3.2 and 9.3.3 must be presorted together into flat trays (cotrayed) or sacks (when applicable) in the sequence listed below. Flat trays/sacks must be labeled using the following information for Lines 1 and 2, and 245.4.0 for other flat-tray label criteria. Sacks are only allowed for nonpalletized residual 5-digit flats entered at the DDU/SDC along with carrier route flats, nonpalletized 5-digit flats entered at the DSCF/LPC (origin), and nonpalletized 3-digit/SCF flats entered at the DSCF/LPC (origin). DSCF/LPC (origin) 5-digit and 3-digit/SCF sacks must be entered at the BMEU and emptied into a designated container. \* \* \*

*[Revise the introductory text of item (c) to read as follows:]*

c. Origin/entry 3-digit, required for each 3-digit ZIP Code served by the SCF/LPC of the origin (verification) office, optional for each 3-digit ZIP Code served by the SCF/LPC of an entry office other than the origin office, no minimum; labeling: \* \* \*

*[Revise the introductory text of item (d) to read as follows:]*

d. ADC, required, full tray/125-piece/15-pound minimum; use L004 to determine ZIP Codes served by each ADC/RPDC; labeling: \* \* \*

\* \* \* \* \*

**10.0 Merging Bundles of Flats Using the City State Product**

**10.1 Periodicals**

\* \* \* \* \*

**10.1.3 Bundles With Fewer Than Six Pieces**

Carrier route, 5-digit scheme, 5-digit, 3-digit scheme, and 3-digit bundles may contain fewer than six pieces when the publisher determines that such preparation improves service. Pieces in these low-volume bundles must be claimed at the applicable mixed ADC price (Outside-County) or basic price (In-County). Low-volume bundles are permitted only when they are sacked (as applicable), trayed, or prepared on pallets as follows:

a. Place low-volume carrier route, 5-digit, 3-digit scheme, and 3-digit bundles in only the following containers: \* \* \*

**USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products**

*[Revise items (a3) and (a4) to read as follows:]*

- 3. Origin/entry SCF/LPC flat trays.
- 4. On merged 5-digit scheme, 5-digit scheme carrier routes, 5-digit scheme, merged 5-digit, 5-digit carrier routes, 5-digit, 3-digit, or SCF/LPC pallets, as appropriate.

*[Revise item (b) to read as follows:]*

- b. Place low-volume 5-digit scheme bundles in only 5-digit scheme, 3-digit, and SCF flat trays that contain at least 24 pieces, or in origin/entry SCF/LPC flat trays, or on 3-digit or SCF/LPC pallets, as appropriate.

\*\*\*\*\*

**10.1.5 Pallet Preparation and Labeling**

\*\*\* Mailers must label pallets according to the Line 1 and Line 2 information listed below and under 8.6.

\*\*\*\*\*

*[Revise item (g) to read as follows:]*

- g. SCF/LPC through mixed ADC, use 8.10.2h through 8.10.2k, as applicable, to prepare and label SCF/LPC, ADC/RPDC, Origin Mixed ADC (OMX) and mixed ADC pallet levels.

\*\*\*\*\*

**10.2 USPS Marketing Mail**

\*\*\*\*\*

**10.2.5 Pallet Preparation and Labeling**

\*\*\* Mailers must label pallets according to the Line 1 and Line 2 information listed below and under 8.6.

\*\*\*\*\*

*[Revise the introductory text of item (g) to read as follows:]*

- g. SCF/LPC, required, may contain carrier route price, automation price, and Presorted price bundles. Labeling: \*\*\*

*[Revise the introductory text of item (h) to read as follows:]*

- h. ASF, required, except that an ASF sort may not be required if using bundle reallocation under 8.13.3. May contain carrier route price, automation price, and/or Presorted price bundles. Sort ADC bundles to ASF/RPDC pallets based on the “label to” ZIP Code for the ADC/RPDC destination of the bundle in L004. At the mailer’s option, sort appropriate mixed ADC bundles to ASF/RPDC pallets based on the “label to” ZIP Code for the ADC/RPDC destination of the bundle in L010. All optional mixed ADC bundles on ASF/RPDC pallets must contain only pieces destinating within the ASF/RPDC as shown in 6.3. See 246.3.0 for additional requirements for DNDC price eligibility. Labeling: \*\*\*

*[Revise the introductory text of item (i) to read as follows:]*

- i. NDC/RPDC, required, may contain carrier route price, automation price, and/or Presorted price bundles. Sort ADC bundles to NDC/RPDC pallets based on the “label to” ZIP Code for the ADC destination of the bundle in L004. At the mailer’s option, sort appropriate mixed ADC bundles to NDC/RPDC pallets based on the “label to” ZIP Code for the ADC destination of the bundle in L010. All optional mixed ADC bundles on NDC/RPDC pallets must contain only pieces destinating within the NDC/RPDC as shown in 6.3. See 246.3.0 for additional requirements for DNDC price eligibility. Labeling: \*\*\*

**11.0 Combining Automation Price and Nonautomation Price Flats in Bundles**

\*\*\*\*\*

**11.2 Periodicals**

\*\*\*\*\*

**11.2.3 Bundles With Fewer Than Six Pieces**

\*\*\* Low-volume bundles are permitted only when they are trayed or prepared on pallets as follows:

- a. Place low-volume 5-digit and 3-digit bundles in only 5-digit scheme, 5-digit, 3-digit, and SCF flat trays that contain at least 24 pieces; or in origin/entry SCF/LPC flat trays; or on the following pallets, as appropriate:

\*\*\*\*\*

*[Revise item (a6) to read as follows:]*

- 6. SCF/LPC

*[Revise item (b) to read as follows:]*

- b. Place low-volume 5-digit scheme and 3-digit scheme bundles in only 5-digit scheme, 3-digit, and SCF flat trays that contain at least 24 pieces, or in origin/entry SCF/LPC flat trays, or on 3-digit or SCF/LPC pallets, as appropriate.

\*\*\*\*\*

**12.0 Merging Bundles of Flats on Pallets Using a 5 Percent Threshold**

**12.1 Periodicals**

\*\*\*\*\*

**12.1.5 Pallet Preparation and Labeling**

\*\*\* Prepare and label pallets as follows:

\*\*\*\*\*

*[Revise the text of item 12.1.5(h) to read as follows:]*

- h. SCF/LPC through mixed ADC, use 8.10.2h through 8.10.2k, as applicable, to prepare and label SCF/LPC, ADC/RPDC, Origin Mixed ADC (OMX) and mixed ADC pallet levels.

**12.2 USPS Marketing Mail**

\*\*\*\*\*

**12.2.3 Pallet Preparation and Labeling**

\*\*\* Mailers must label pallets according to the Line 1 and Line 2 information listed below and under 8.6.

**USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products**

\*\*\*\*\*

*[Revise the introductory text of item (g) to read as follows:]*

g. SCF/LPC, required, may contain carrier route price, automation price, and Presorted price bundles. Labeling: \*\*\*

*[Revise the introductory text of item (h) to read as follows:]*

h. ASF, required, except that an ASF sort may not be required if using bundle reallocation under 8.13.3. May contain carrier route price, automation price, and/or Presorted price bundles. Sort ADC bundles to ASF/RPDC pallets based on the “label to” ZIP Code for the ADC/RPDC destination of the bundle in L004. At the mailer’s option, sort appropriate mixed ADC bundles to ASF/RPDC pallets based on the “label to” ZIP Code for the ADC/RPDC destination of the bundle in L010. All optional mixed ADC bundles on ASF/RPDC pallets must contain only pieces destinating within the ASF/RPDC as shown in 6.3. See 246.3.0 for additional requirements for DNDC price eligibility. Labeling: \*\*\*

*[Revise the introductory text of item (i) to read as follows:]*

i. NDC/RPDC, required, may contain carrier route price, automation price, and/or Presorted price bundles. Sort ADC bundles to NDC/RPDC pallets based on the “label to” ZIP Code for the ADC destination of the bundle in L004. At the mailer’s option, sort appropriate mixed ADC bundles to NDC/RPDC pallets based on the “label to” ZIP Code for the ADC/RPDC destination of the bundle in L010. All optional mixed ADC bundles on NDC/RPDC pallets must contain only pieces destinating within the NDC/RPDC as shown in 6.3. See 246.3.0 for additional requirements for DNDC price eligibility. Labeling: \*\*\*

\*\*\*\*\*

**13.0 Merging Bundles of Flats on Pallets Using the City State Product and a 5 Percent Threshold**

**13.1 Periodicals**

\*\*\*\*\*

**13.1.5 Pallet Preparation and Labeling**

\*\*\* Prepare and label pallets as follows:

\*\*\*\*\*

*[Revise item (h) to read as follows:]*

h. SCF/LPC through mixed ADC, use 8.10.2h through 8.10.2k, as applicable, to prepare and label SCF/LPC, ADC/RPDC, Origin Mixed ADC (OMX) and mixed ADC pallet levels.

**13.2 USPS Marketing Mail**

\*\*\*\*\*

**13.2.4 Pallet Preparation and Labeling**

\*\*\* Mailers must label pallets according to the Line 1 and Line 2 information listed below and under 8.6.

\*\*\*\*\*

*[Revise the introductory text of item (g) to read as follows:]*

g. SCF/LPC, required, may contain carrier route price, automation price, and Presorted price bundles. Labeling: \*\*\*

*[Revise the introductory text of item (h) to read as follows:]*

h. ASF, required, except that an ASF sort may not be required if using bundle reallocation under 8.13.3. May contain carrier route price, automation price, and/or Presorted price bundles. Sort ADC bundles to ASF/RPDC pallets based on the “label to” ZIP Code for the ADC destination of the bundle in L004. At the mailer’s option, sort appropriate mixed ADC bundles to ASF/RPDC pallets based on the “label to” ZIP Code for the ADC destination of the bundle in L010. All optional mixed ADC bundles on ASF/RPDC pallets must contain only pieces destinating within the ASF/RPDC as shown in 6.3. See 246.3.0 for additional requirements for DNDC price eligibility. Labeling: \*\*\*

*[Revise the introductory text of item (i) to read as follows:]*

i. NDC/RPDC, required, may contain carrier route price, automation price, and/or Presorted price bundles. Sort ADC bundles to NDC/RPDC pallets based on the “label to” ZIP Code for the ADC destination of the bundle in L004. At the mailer’s option, sort appropriate mixed ADC bundles to NDC/RPDC pallets based on the “label to” ZIP Code for the ADC destination of the bundle in L010. All optional mixed ADC bundles on NDC/RPDC pallets must contain only pieces destinating within the NDC/RPDC as shown in 6.3. See 263.2.0 for additional requirements for DNDC price eligibility. Labeling: \*\*\*

\*\*\*\*\*

**15.0 Combining USPS Marketing Mail Flats, Bound Printed Matter Flats, and Periodicals Flats**

**15.1 Basic Standards**

**15.1.1 General**

Authorized mailers may combine USPS Marketing Mail flats, Bound Printed Matter flats, and Periodicals flats in a single mailing as follows: \*\*\*

h. Each comailing containing Bound Printed Matter flats must meet the following requirements:

*[Revise items (h1) and (h2) to read as follows:]*

1. Except under 15.1.1h2, BPM flat-sized pieces must not weigh more than 20 ounces when combined in applicable bundles, and must be entered at a destination sectional center facility (DSCF)/local processing center (LPC) on 5-digit or 3-digit/sectional center facility (SCF) level pallets, or at a destination delivery unit (DDU)/sorting & delivery center (SDC).
2. BPM flat-sized pieces may weigh up to 24 ounces when combined in carrier-route (CR) level bundles on a pallet included in no less than SCF/3D sortation entered at an SCF/LPC. BPM flat-sized pieces must not exceed 20 ounces if prepared in the CR level bundle with certain Periodicals pieces that may weigh more than 20 ounces. The maximum number of BPM pieces weighing more than 20 ounces up to the maximum of 24 ounces must not exceed 50 percent of each mailing.

\*\*\*\*\*



## USPS PROPOSED RULE – New Mailing Standards for Domestic Mailing Services Products

### 15.1.10 Other Periodicals Pricing

Other prices for Periodicals flats in a combined mailing of USPS Marketing Mail and Periodicals flats on pallets will be assessed as follows: \* \* \*

*[Revise items (a) and (b) to read as follows:]*

- a. The bundle prices applicable to the ADC/RPDC container level will be applied to the ASF/NDC/RPDC container levels.
- b. The container prices applicable to the ADC/RPDC pallet level will apply to the ASF/NDC/RPDC pallet levels. \* \* \*
- c. The bundle price applicable to the ADC bundle placed on the ADC/RPDC container level will apply to mixed ADC bundles placed on mixed NDC pallets. \* \* \*

*[Revise the title of 15.1.11 to read as follows:]*

### 15.1.11 Bundle Reallocation To Protect the SCF/LPC or NDC/RPDC Pallet

*[Revise 15.1.11 to read as follows:]* Mailers may reallocate bundles under 8.11 or 8.13 to protect the SCF/LPC or NDC/RPDC pallet. \* \* \* \* \*

### 15.2 Combining USPS Marketing Mail Flats, Bound Printed Matter Flats, and Periodicals Flats in the Same Bundle

\* \* \* \* \*

#### 15.2.3 Pallet Presort and Labeling

*[Revise the first sentence of 15.2.3 to read as follows:]* Mailers must prepare pallets according to the standards in 8.0 and in the sequence listed below. Merged 5-digit scheme through NDC/RPDC pallets must contain at least 250 pounds of combined USPS Marketing Mail and Periodicals mailpieces, except as allowed under 8.5.3. \* \* \*

\* \* \* \* \*

### 15.3 Combining Bundles of USPS Marketing Mail Flats, Bound Printed Matter Flats, and Periodicals Flats on the Same Pallet

\* \* \* \* \*

#### 15.3.3 Pallet Presort and Labeling

*[Revise the first sentence of 15.3.3 to read as follows:]* Mailers must prepare pallets according to the standards in 8.0 and in the sequence listed below. Merged 5-digit scheme through NDC/RPDC pallets must contain at least 250 pounds of combined USPS Marketing Mail and Periodicals, except as allowed under 8.5.3. \* \* \*

\* \* \* \* \*

### 15.4 Pallet Preparation

#### 15.4.1 Pallet Preparation, Sequence and Labeling

When combining USPS Marketing Mail, Bound Printed Matter, and Periodicals flats within the same bundle or combining bundles of USPS Marketing Mail flats, Bound Printed Matter flats and bundles of Periodicals flats on pallets, bundles must be placed on pallets. For labeling, “STD/BPM/PER FLTS”, as applicable’ means to label each individual pallet based on the classes of mailpieces on that individual pallet. As an example, in a combined mailing of USPS Marketing Mail, Bound Printed Matter, and Periodicals flats, some pallets may be labeled “STD/BPM/PER” while others might properly be labeled “STD/BPM,” “STD/PER,” “BPM/PER,” or even “STD,” “BPM,” or “PER.” Preparation, sequence and labeling: \* \* \*

*[Revise the introductory text of item (g) to read as follows:]*

- g. SCF/LPC, required. Pallet may contain carrier route, automation or Presorted mail for the 3-digit ZIP Code groups in L005. Labeling: \* \* \*

*[Revise the introductory text of item (i) to read as follows:]*

- i. NDC/RPDC, required. Pallet may contain carrier route, automation or presorted mail for the 3-digit ZIP Code groups in L601. ADC bundles are assigned to pallets according to the “label to” ZIP Code in L004 as appropriate. Labeling: \* \* \*

*[Revise the introductory text of item (j) to read as follows:]*

- j. Mixed NDC, required, 100 pound minimum. Pallet may contain carrier route, automation or presorted mail. Pallet includes MXD ADC bundles, prepared according to the “label to” ZIP in L009, as appropriate. Unless authorized by the processing and distribution manager, pallet must be entered at the NDC/RPDC serving the 3-digit ZIP Code of the entry Post Office. Labeling:

*[Revise item (j1) to read as follows:]*

1. Line 1: “MXD” followed by the information in L601, for the NDC/RPDC serving the 3-digit ZIP Code prefix of the entry Post Office. \* \* \*

\* \* \* \* \*

### 23.0 Full-Service Automation Option

\* \* \* \* \*

#### 23.2 General Eligibility Standards

First-Class Mail (FCM), Periodicals, and USPS Marketing Mail, cards (FCM only), letters (except letters using simplified address format) and flats meeting eligibility requirements for automation or carrier route prices (except for USPS Marketing Mail ECR saturation flats), and Bound Printed Matter presorted or carrier route barcoded flats, are potentially eligible for full-service incentives. Additionally, all pieces entered under full-service pricing must: \* \* \*

*[Revise the first sentence of item 23.2 (e) to read as follows:]*

- a. Be scheduled for an appointment using the Facility Access and Shipment Tracking (FAST) system for dropship mailings (except for mailings entered at a DDU/SDC) or as required in a customer/supplier agreement. \* \* \*

\* \* \* \* \*

### Notice 123 (Price List)

*[Revise prices as applicable.]*

\* \* \* \* \*

Sarah Sullivan, Attorney,  
Ethics and Legal Compliance.

**USPS PROPOSED MARKET DOMINANT PRICES PLANNED TO BE EFFECTIVE JULY 14, 2024**

**FIRST-CLASS MAIL**

**SINGLE-PIECE (\$)**

Weight not over (oz.)	Letters <sup>1, 2</sup>						Flats <sup>2</sup>	Keys & ID Devices
	Machinable Stamped	Machinable Metered	Residual Machinable <sup>3</sup>	Non-mach. Stamped	Non-mach. Metered	QBRM		
1	0.73	0.69	0.73	1.19	1.15	0.707	1.50	4.15
2	1.01	0.97	0.73	1.47	1.43	0.707	1.77	4.43
3	1.29	1.25	0.73	1.75	1.71	0.707	2.04	4.71
3.5	1.57	1.53	0.73	2.03	1.99	0.707	2.31	4.99
4							2.31	4.99
5							2.59	5.27
6							2.87	5.55
7							3.15	5.83
8							3.43	6.11
9							3.71	6.39
10							4.01	6.67
11							4.31	6.95
12							4.61	7.23
13							4.91	7.51
14								<1 lb or <2 lbs. applicable
15								Priority Mail Retail Zone 4 rate + \$ 1.15
< 16								

- <sup>1</sup> The price for single-piece, one, two, or three ounce letters also applies to sales of Forever stamps and Forever Print-on-Demand indicia at the time of purchase, as specified by the Postal Service. The price for a Forever additional ounce stamp is the difference between the 2-ounce price and the 1-ounce price.
- <sup>2</sup> A handling charge of \$0.01 per piece applies to foreign-origin, inbound direct entry mail tendered by foreign postal operators, subject to the terms of an authorization arrangement.
- <sup>3</sup> This price applies only to residual machinable letters derived from a mixed weight presort mailing, and only when the residual mailing reflects the weight levels included in the mixed weight presort mailing. In all other cases, single-piece machinable metered letter rates apply.

**Postcards<sup>4</sup>**

Each	\$ 0.560	QBRM, ea.	\$ 0.537	Double cards, each	\$ 1.120
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<sup>4</sup> The price for single-piece postcards also applies to sales of stamped cards marked with Forever postage, at the time the stamped cards are purchased. The price also applies to Forever postcard stamps. A handling charge of \$0.01 per piece applies to foreign-origin, inbound direct entry mail tendered by foreign postal operators, subject to the terms of an authorization arrangement. Such inbound direct entry mail cannot include single-piece Double Cards.

**Share Mail Letters and Postcards<sup>5</sup> (maximum weight 1 ounce)**

Share Mail letters, each	\$ 0.770	Share Mail postcards, each	\$ 0.600
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<sup>5</sup> To qualify for Share Mail, customers must meet and comply with all eligibility requirements of the program. Share Mail allows a qualifying customer to distribute pre-approved mailpieces that contain an Intelligent Mail barcode (IMb) and that can be mailed without prepayment of postage. Postage is collected when a pre-approved mailpiece is placed in the mailstream and scanned during processing. Customers that are party to a current Alternate Postage Marketing Agreement (Marketing Agreement) as of December 31, 2016, may continue to distribute Alternate Postage mailpieces for the duration of that agreement, per its terms. For all Marketing Agreements, the term "prevailing Alternate Postage rate" shall be synonymous with the prevailing Share Mail rate most recently approved by the Postal Regulatory Commission.

**PRESORTED (\$)**

**Application for permit imprint fee – \$ 350.00; Annual presort mailing fee – \$ 350.00**

Weight not over (oz.)	Letters									Flats				Non-automation
	Automation *			Presorted Machinable		Nonmachinable			Machinable Residual <sup>6</sup>	Automation *				
	5-Digit	AADC	Mixed AADC	AADC	Mixed AADC	5-Digit	3-Digit	Mixed ADC		5-Digit	3-Digit	ADC	Mixed ADC	
1	0.545	0.593	0.622	0.596	0.636	0.798	0.908	1.032	0.730	0.874	1.132	1.212	1.355	1.40
2	0.545	0.593	0.622	0.596	0.636	0.798	0.908	1.032	0.730	1.144	1.402	1.482	1.625	1.67
3	0.545	0.593	0.622	0.596	0.636	0.798	0.908	1.032	0.730	1.414	1.672	1.752	1.895	1.94
3.5	0.545	0.593	0.622	0.596	0.636	0.798	0.908	1.032	0.730	1.684	1.942	2.022	2.165	2.21
4										1.684	1.942	2.022	2.165	2.21
5										1.964	2.222	2.302	2.445	2.49
6										2.244	2.502	2.582	2.725	2.77
7										2.524	2.782	2.862	3.005	3.05
8										2.804	3.062	3.142	3.285	3.33
9										3.084	3.342	3.422	3.565	3.61
10										3.384	3.642	3.722	3.865	3.91
11										3.684	3.942	4.022	4.165	4.21
12										3.984	4.242	4.322	4.465	4.51
13										4.284	4.542	4.622	4.765	4.81

<sup>6</sup> This price applies only to residual machinable letters derived from a mixed weight presort mailing, and only when the residual mailing reflects the weight levels included in the mixed weight presort mailing. In all other cases, single-piece machinable metered letter rates apply.

**Postcards \***

Each	\$ 0.384	\$ 0.406	\$ 0.419	\$ 0.435
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\* Discount, for each automation postcard, letter, or flat that meets the standards for the full-service Intelligent Mail option, per piece, \$0.005. Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – \$0.002.

Move update assessment charge, pieces exceeding tolerance, per piece – \$0.08.

Picture Permit Imprint Indicia, per piece – \$0.01.

**USPS PROPOSED MARKET DOMINANT PRICES PLANNED TO BE EFFECTIVE JULY 14, 2024**

**USPS MARKETING MAIL PIECE RATES**

Commercial Rates	ENTRY				Nonprofit Rates	ENTRY			
	Origin	NDC	SCF	DDU		Origin	NDC	SCF	DDU
<b>PIECE RATES – LETTERS – Pieces weighing 3.5 oz. (0.21875 lb.) or less – \$ per piece</b>									
<i>Nonauto Saturation, HD Plus, and High Density letters weighing 4.0 oz. or less, and CR letters weighing more than 4.0 oz., must pay the applicable piece prices for Saturation (not EDDM), HD Plus, High Density, and CR flats weighing 4.0 oz. or less. These pieces cannot be entered at a DDU and must be prepared as letters.</i>									
<b>CARRIER ROUTE</b>									
Basic	0.610	0.586	0.583		Basic	0.443	0.419	0.416	
Basic (SCF/finer pallet)	0.607	0.583	0.580		Basic (SCF/finer pallet)	0.440	0.416	0.410	
High Density	0.338	0.314	0.311		High Density	0.171	0.147	0.144	
High Density (SCF/finer pltt)	0.335	0.311	0.308		High Density (SCF/finer pltt)	0.168	0.144	0.141	
High Density Plus	0.264	0.240	0.237		High Density Plus	0.168	0.144	0.141	
HD Plus (SCF/finer pallet)	0.261	0.237	0.234		HD Plus (SCF/finer pallet)	0.165	0.141	0.138	
Saturation	0.237	0.213	0.210		Saturation	0.148	0.124	0.121	
Saturation (SCF/finer pltt)	0.234	0.210	0.207		Saturation (SCF/finer pltt)	0.145	0.121	0.118	
<b>AUTOMATION</b>									
Mixed AADC	0.402	0.378			Mixed AADC	0.230	0.206		
AADC	0.380	0.356	0.353		AADC	0.208	0.184	0.181	
AADC (SCF/finer pallet)	0.377	0.353	0.350		AADC (SCF/finer pallet)	0.205	0.181	0.178	
5-digit	0.345	0.321	0.318		5-digit	0.173	0.149	0.146	
5-Digit (SCF/finer pallet)	0.342	0.318	0.315		5-Digit (SCF/finer pallet)	0.170	0.146	0.143	
<b>NONAUTOMATION MACHINABLE –</b>									
<i>Nonauto nonmach ltrs weighing 4.0 oz. or less must pay the prices shown for Nonauto flats. These pieces cannot be entered at a DDU and must be prepared as ltrs.</i>									
Mixed AADC	0.408	0.384			Mixed AADC	0.236	0.212		
AADC	0.380	0.356	0.353		AADC	0.208	0.184	0.181	
AADC (SCF/finer pallet)	0.377	0.353	0.350		AADC (SCF/finer pallet)	0.205	0.181	0.178	
<b>PIECE RATES – FLATS and Nonautomation Letters – Pieces weighing 4.0 oz. (0.25 lb.) or less – \$ per piece</b>									
<b>CARRIER ROUTE</b> (incl nonauto Sat., HD Plus, and HD ltrs weighing 4 oz. or less; and CR ltrs weighing more than 3.5 oz. but not more than 4 oz.; these pcs cannot be entered at a DDU and must be prepared as letters.) * CR pieces in a container (tray/sack/pallet) entered at DDU or that can be cross-docked if entered at SCF/NDC.									
Basic CR	0.502	0.436	0.432	0.421	Basic CR	0.419	0.353	0.349	0.338
Basic CR ltrs (SCF/finer plt)	0.498	0.433	0.429	0.418	Basic CR ltrs (SCF/finer plt)	0.416	0.350	0.346	0.335
Basic CR flats (SCF pallet)	0.481	0.415	0.411	0.400	Basic CR flats (SCF pallet)	0.398	0.332	0.328	0.317
Basic CR flats (5-d/sch plt) *	0.471	0.405	0.401	0.390	Basic CR flats (5-d/sch plt) *	0.388	0.322	0.318	0.307
High Density flats #	0.419	0.353	0.349	0.338	High Density flats #	0.336	0.270	0.266	0.255
HD letters (SCF/finer plt)	0.416	0.350	0.346	0.335	HD letters (SCF/finer plt)	0.333	0.267	0.263	0.252
High Density flats (SCF plt) #	0.404	0.338	0.334	0.323	High Density flats (SCF plt) #	0.321	0.265	0.251	0.238
HD flats (5-d/sch plt) #	0.392	0.326	0.322	0.311	HD flats (5-d/sch plt) #	0.309	0.243	0.239	0.228
High Density Plus flats #	0.342	0.276	0.272	0.261	High Density Plus flats #	0.231	0.165	0.161	0.150
HD Plus letters (SCF/finer plt)	0.339	0.273	0.269	0.258	HD Plus letters (SCF/finer plt)	0.228	0.162	0.158	0.147
HD Plus flts (SCF plt) #	0.328	0.262	0.258	0.247	HD Plus flts (SCF plt) #	0.217	0.151	0.147	0.136
HD Plus flats (5-d/sch plt) #	0.320	0.254	0.250	0.239	HD Plus flats (5-d/sch plt) #	0.209	0.143	0.139	0.128
Saturation flats #	0.299	0.233	0.229	0.218	Saturation flats #	0.196	0.130	0.126	0.115
Sat letters (SCF/finer plt)	0.296	0.230	0.226	0.215	Sat letters (SCF/finer plt)	0.193	0.127	0.123	0.112
Saturation flats (SCF plt) #	0.294	0.228	0.224	0.213	Saturation flats (SCF plt) #	0.191	0.125	0.121	0.110
Sat flts (5-d/sch plt) #	0.282	0.216	0.212	0.201	Sat flts (5-d/sch plt) #	0.179	0.113	0.109	0.098
Saturation EDDM flats #	0.300	0.234	0.230	0.219	Saturation EDDM flats #	0.197	0.131	0.127	0.116
Sat EDDM flts (SCF plt) #	0.295	0.229	0.225	0.214	Sat EDDM flts (SCF plt) #	0.192	0.126	0.122	0.111
Sat EDDM flts (5-d/sch plt) #	0.283	0.217	0.213	0.202	Sat EDDM flts (5-d/sch plt)#	0.180	0.114	0.110	0.099
Saturation EDDM Retail				0.223	Saturation EDDM Retail				
# -Surcharge – detached address labels, each – \$0.080 (w/o ads); \$0.110 (w/ads)					# -Surcharge – detached address labels, each – \$0.080 (w/o ads); \$0.110 (w/ads)				
<b>AUTOMATION</b>									
Mixed ADC	1.041	0.975			Mixed ADC	0.805	0.739		
ADC	0.971	0.905	0.901		ADC	0.735	0.669	0.665	
ADC (SCF pallet)	0.945	0.879	0.875		ADC (SCF pallet)	0.709	0.643	0.639	
3-digit	0.864	0.798	0.794		3-digit	0.628	0.562	0.558	
3-digit (SCF pallet)	0.838	0.772	0.768		3-digit (SCF pallet)	0.602	0.536	0.532	
5-digit	0.687	0.621	0.617		5-digit	0.451	0.385	0.381	
5-digit (SCF pallet)	0.661	0.595	0.591		5-digit (SCF pallet)	0.425	0.359	0.355	
<b>NONAUTOMATION</b> (incl. nonmach. letters weighing 4 oz. (0.25 lb) or less; these pieces cannot be entered at a DDU and must be prepared as letters.)									
Mixed ADC	1.072	1.006			Mixed ADC	0.836	0.770		
ADC	0.981	0.915	0.911		ADC	0.745	0.679	0.675	
ADC ltrs (SCF/finer pallet)	0.978	0.912	0.908		ADC ltrs (SCF/finer pallet)	0.742	0.676	0.672	
ADC flats (SCF pallet)	0.955	0.889	0.885		ADC flats (SCF pallet)	0.719	0.653	0.649	
3-digit	0.917	0.851	0.847		3-digit	0.681	0.615	0.611	
3-digit ltrs (SCF/finer plt)	0.914	0.848	0.844		3-digit ltrs (SCF/finer plt)	0.678	0.612	0.608	
3-digit flats (SCF pallet)	0.891	0.825	0.821		3-digit flats (SCF pallet)	0.655	0.589	0.585	
5-digit	0.770	0.704	0.700		5-digit	0.534	0.468	0.464	
5-digit ltrs (SCF/finer plt)	0.767	0.701	0.697		5-digit ltrs (SCF/finer plt)	0.531	0.465	0.461	
5-digit flats (SCF pallet)	0.744	0.678	0.674		5-digit flats (SCF pallet)	0.508	0.442	0.438	
<b>PIECE RATES – PARCELS – Pieces weighing 3.3 oz. (0.2063 lb.) or less</b> * Surcharge, nonbarcoded pieces, unless sorted to 5-digit ZIPs, each – \$0.042									
<b>MARKETING</b>									
Mixed NDC *	3.835				Mixed NDC *	3.703			
NDC *	3.411	3.273			NDC *	3.279	3.141		
SCF *		3.058	3.048		SCF *		2.926	2.916	
5-digit		2.186	2.176	2.108	5-digit		2.054	2.044	1.976
<b>IRREGULAR</b>									
Commercial rate Standard Mail regular and irregular parcels are now among the competitive products.					Mixed NDC *	4.170			
					NDC *	3.995	3.851		
					SCF *		3.522	3.504	
					5-digit		2.559	2.541	2.473

**USPS PROPOSED MARKET DOMINANT PRICES PLANNED TO BE EFFECTIVE JULY 14, 2024**

**USPS MARKETING MAIL**

Application for permit imprint fee – \$350.00; Annual permit mailing fee – \$350.00  
 Customized MarketMail, per piece – \$0.673 (Commercial), \$0.498 (Nonprofit); Catalog Incentive, per qualifying piece – \$0.001  
 Picture Permit Imprint Indicia, per piece – \$0.021; Plus One card mailed with a Saturation letter marriage mail “host” mailpiece, each – \$0.115  
 Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – \$0.002  
 Auto letters or auto, HD, or CR flats that meet the standards for the Intelligent Mail Full-Service option, discount per piece – \$0.005  
 Subtract 10% of the per-piece price (rounded to the 10<sup>th</sup> of a cent) in a mailing that complies with Marriage Mail eligibility requirements.  
 Move update: Assessment charge, per piece – \$0.08

Commercial Rates (\$)	per pc.+	ENTRY				Nonprofit Rates (\$)	per pc.+	ENTRY			
		Origin	DNDC	DSCF	DDU			Origin	DNDC	DSCF	DDU
		per lb.	per lb.	per lb.	per lb.			per lb.	per lb.	per lb.	per lb.

**PIECE/POUND RATE – FLATS – Pieces weighing more than 4.0 oz. (0.25 lb.) – \$ per piece + \$ per pound**

**CARRIER ROUTE**

*(Including carrier route letters weighing over 4.0 ounces; not eligible for DDU entry; preparation as letters required)*

Basic CR flats/letters	0.263	1.183	0.735	0.705	0.632	Basic CR flats/letters	0.217	1.038	0.590	0.560	0.487
Basic CR letters (SCF/finer pallet)	0.260	1.183	0.735	0.705	0.632	Basic CR letters (SCF/finer pallet)	0.214	1.038	0.590	0.560	0.487
Basic CR flats (SCF pallet)	0.242	1.183	0.735	0.705	0.632	Basic CR flats (SCF pallet)	0.196	1.038	0.590	0.560	0.487
Basic CR flats (5-digit/scheme pallet)	0.232	1.183	0.735	0.705	0.632	Basic CR flats (5-digit/scheme pallet)	0.186	1.038	0.590	0.560	0.487
High Density flats/letters #	0.184	1.167	0.719	0.689	0.616	High Density flats/letters #	0.162	0.948	0.500	0.470	0.397
High Density ltrs (SCF/finer pallet)	0.181	1.167	0.719	0.689	0.616	High Density ltrs (SCF/finer pallet)	0.159	0.948	0.500	0.470	0.397
High Density flats (SCF plt)	0.169	1.167	0.719	0.689	0.616	High Density flats (SCF plt)	0.147	0.948	0.500	0.470	0.397
High Density flats (5-d/sch pallet)	0.157	1.167	0.719	0.689	0.616	High Density flats (5-d/sch pallet)	0.135	0.948	0.500	0.470	0.397
HD Plus flats/letters #	0.139	1.040	0.592	0.562	0.489	HD Plus flats/letters #	0.093	0.803	0.355	0.325	0.252
HD Plus letters (SCF/finer pallet) #	0.136	1.040	0.592	0.562	0.489	HD Plus letters (SCF/finer pallet) #	0.090	0.803	0.355	0.325	0.252
High Density Plus flats (SCF plt)	0.125	1.040	0.592	0.562	0.489	High Density Plus flats (SCF plt)	0.079	0.803	0.355	0.325	0.252
HD Plus flats (5-digit/scheme pallet)	0.117	1.040	0.592	0.562	0.489	HD Plus flats (5-digit/scheme pallet)	0.071	0.803	0.355	0.325	0.252
Saturation flats/letters #	0.096	1.040	0.592	0.562	0.489	Saturation flats/letters #	0.052	0.803	0.355	0.325	0.252
Saturation letters (SCF/finer pallet) #	0.093	1.040	0.592	0.562	0.489	Saturation letters (SCF/finer pallet) #	0.049	0.803	0.355	0.325	0.252
Saturation flats (SCF pallet)	0.091	1.040	0.592	0.562	0.489	Saturation flats (SCF pallet)	0.047	0.803	0.355	0.325	0.252
Saturation flats (5-digit/sch pallet)	0.079	1.040	0.592	0.562	0.489	Saturation flats (5-digit/sch pallet)	0.035	0.803	0.355	0.325	0.252
Saturation EDDM flats #	0.097	1.040	0.592	0.562	0.489	Saturation EDDM flats #	0.053	0.803	0.355	0.325	0.252
Saturation EDDM flats (SCF pallet)	0.092	1.040	0.592	0.562	0.489	Saturation EDDM flats (SCF pallet)	0.048	0.803	0.355	0.325	0.252
Saturation EDDM flats (5-d/sch plt)	0.080	1.040	0.592	0.562	0.489	Saturation EDDM flats (5-d/sch plt)	0.036	0.803	0.355	0.325	0.252

# -Surcharge – detached address labels, each – \$0.080 (w/o ads); \$0.110 (w/ads) # -Surcharge – detached address labels, each – \$0.080 (w/o ads); \$0.110 (w/ads)

**AUTOMATION**

Mixed ADC	0.782	1.234	0.786			Mixed ADC	0.594	1.042	0.594		
ADC	0.712	1.234	0.786	0.756		ADC	0.524	1.042	0.594	0.564	
ADC flats (SCF pallet)	0.686	1.234	0.786	0.756		ADC flats (SCF pallet)	0.498	1.042	0.594	0.564	
3-digit	0.605	1.234	0.786	0.756		3-digit	0.417	1.042	0.594	0.564	
3-digit (SCF pallet)	0.579	1.234	0.786	0.756		3-digit (SCF pallet)	0.391	1.042	0.594	0.564	
5-digit	0.428	1.234	0.786	0.756		5-digit	0.240	1.042	0.594	0.564	
5-digit (SCF pallet)	0.402	1.234	0.786	0.756		5-digit (SCF pallet)	0.214	1.042	0.594	0.564	

**NONAUTOMATION**

*(Including nonmachinable letters weighing over 4.0 ounces; and nonautomation Saturation, High Density Plus, and High Density letters weighing over 4.0 ounces; not eligible for DDU entry; preparation as letters required)*

Mixed ADC	0.813	1.234	0.786			Mixed ADC	0.625	1.042	0.594		
ADC	0.722	1.234	0.786	0.756		ADC	0.534	1.042	0.594	0.564	
ADC letters (SCF/finer pallet)	0.719	1.234	0.786	0.756		ADC letters (SCF/finer pallet)	0.531	1.042	0.594	0.564	
ADC flats (SCF pallet)	0.696	1.234	0.786	0.756		ADC flats (SCF pallet)	0.505	1.042	0.594	0.564	
3-digit	0.658	1.234	0.786	0.756		3-digit	0.470	1.042	0.594	0.564	
3-digit letters (SCF/finer pallet)	0.655	1.234	0.786	0.756		3-digit letters (SCF/finer pallet)	0.467	1.042	0.594	0.564	
3-digit flats (SCF pallet)	0.629	1.234	0.786	0.756		3-digit flats (SCF pallet)	0.444	1.042	0.594	0.564	
5-digit	0.511	1.234	0.786	0.756		5-digit	0.323	1.042	0.594	0.564	
5-digit letters (SCF/finer pallet)	0.508	1.234	0.786	0.756		5-digit letters (SCF/finer pallet)	0.320	1.042	0.594	0.564	
5-digit flats (SCF pallet)	0.482	1.234	0.786	0.756		5-digit flats (SCF pallet)	0.297	1.042	0.594	0.564	

**POUND RATES – PARCELS – \* Surcharge, nonbarcoded pieces, unless sorted to 5-digit ZIPs, each – \$0.042**

**MACHINABLE – Pieces weighing 3.5 oz. or more (0.21875 lb.)**

Commercial rate machinable parcels are now among the competitive products.	Mixed NDC *	3.570	2.420		
	NDC *	3.007	2.420	1.721	
	5-digit	2.204		1.721	1.636 1.303

**MARKETING – Pieces weighing more than 3.3 oz. (0.2063 lb.)**

Mixed NDC *	3.283	2.674				Mixed NDC *	3.197	2.451		
NDC *	2.859	2.674	2.009			NDC *	2.773	2.451	1.786	
SCF *	2.644		2.009	1.960		SCF *	2.558		1.786	1.737
5-digit	1.772		2.009	1.960	1.630	5-digit	1.686		1.786	1.737 1.407

**IRREGULAR – Pieces weighing not more than 3.3 oz. (0.2063 lb.)**

Commercial rate irregular parcels are now among the competitive products.	Mixed NDC *	3.671	2.420		
	NDC *	3.496	2.420	1.721	
	SCF *	3.167		1.721	1.636
	5-digit	2.204		1.721	1.636 1.303

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**USPS PROPOSED MARKET DOMINANT PRICES PLANNED TO BE EFFECTIVE JULY 14, 2024**

**PERIODICALS**

**Application Fees: Original entry – \$1,040.00; Reentry – \$135.00; News agents – \$135.00  
Ride-Along items, each – \$0.191**

	<i>Outside County; Nonprofit; Classroom; Limited Circulation</i>	<i>Science-of-Agriculture</i>	<i>Within County</i>	
<b>Pound rates – Advertising portion (per pound) (\$)</b>			<b>Pound Rates (per pound) (\$)</b>	
DDU entry	0.122	0.092	Delivery Unit (Auto/nonauto)	0.156
DSCF entry	0.180	0.135	All other zones (Auto/nonauto)	0.204
DADC entry	0.192	0.144	<b>Piece rates (each) (\$) **</b>	
All Zones	0.300	0.225	Automation letter *	
			5-digit	0.059
			3-digit	0.083
			Basic	0.093
			Automation flat *	
			5-digit	0.340
			3-digit	0.424
			Basic	0.492
			Nonautomation (all shapes)	
			5-digit	0.393
			3-digit	0.505
			Basic	0.574
<b>Pound rates – Nonadvertising portion (per pound) (\$)</b>			Carrier route (all shapes) *	
	<i>Outside County; Science-of-Agriculture</i>	<i>Nonprofit; Classroom; Limited Circulation</i>	Basic	0.124
DDU entry	0.092	0.087	High density	0.083
DSCF entry	0.135	0.128	Saturation	0.041
DADC entry	0.144	0.137	Discount – DDU entry	0.023
Other entry (all zones)	0.205	0.197		

<b>Piece rates (\$) each, sorted in...</b>	<i>Outside Cty, Sci/Agr.</i>	<i>N/P; C'm Ltd. Circ.</i>	<b>Bundle rates (\$) each, sorted to...</b>	<i>Outside Cty Sci/Agr.</i>	<i>N/P; C'm; Ltd. Circ.</i>
Auto letter * **	5-digit bundle 0.342	0.325	Firm bundle	CR sack/pallet 0.205	0.195
	SCF/3-digit bundle 0.366	0.348		5-digit sack/pallet 0.205	0.195
	ADC bundle 0.374	0.355		SCF/3-digit sack/pallet 0.546	0.519
	Mixed ADC bundle 0.393	0.373		ADC sack/pallet 0.657	0.624
				Mixed ADC sack/pallet 0.852	0.809
Auto flat (Mach, b/c) * **	5-digit bundle 0.526	0.500	CR bundle	CR sack/pallet 0.203	0.193
	SCF/3-digit bundle 0.657	0.624		5-digit sack/pallet 0.203	0.193
	ADC bundle 0.706	0.671		SCF/3-digit sack/pallet 0.738	0.701
	Mixed ADC bundle 0.770	0.732		ADC sack/pallet 0.998	0.948
Mach non-b/c letters or flats	5-digit bundle 0.553	0.525		Mixed ADC sack/pallet 1.280	1.216
	SCF/3-digit bundle 0.702	0.667	5-D bundle	5-digit/CR sack/pallet 0.427	0.406
	ADC bundle 0.761	0.723		SCF/3-digit sack/pallet 0.506	0.481
	Mixed ADC bundle 0.842	0.800		ADC sack/pallet 0.656	0.623
Nonmach b/c flat * **	5-digit bundle 0.814	0.773		Mixed ADC sack/pallet 0.971	0.922
	SCF/3-digit bundle 0.922	0.876	SCF/3-D bundle	SCF/3-digit sack/pallet 0.462	0.439
	ADC bundle 0.975	0.926		ADC sack/pallet 0.622	0.591
	Mixed ADC bundle 1.106	1.051		Mixed ADC sack/pallet 0.925	0.879
Nonmach non-b/c flats and parcels	5-digit bundle 0.816	0.775	ADC bundle	ADC sack/pallet 0.501	0.476
	SCF/3-digit bundle 0.922	0.876		Mixed ADC sack/pallet 0.814	0.773
	ADC bundle 0.980	0.931	MXD ADC bundle	Mixed ADC sack/pallet 0.264	0.251
	Mixed ADC bundle 1.106	1.051			
All shapes * **	Basic CR bundle 0.289	0.275			
	HD CR bundle 0.248	0.236			
	Saturation CR bundle 0.205	0.195			
	Firm bundle, each 0.232	0.220			
Adjustment per 1% nonadvertising content	0.00112	0.00106			

<b>Tray rates (\$) each, entered at ...</b>		<i>Out.Cty, Sci/Agr.</i>	<i>N/P; C'm Ltd. Circ.</i>	<b>Sack rates (\$) each, entered at ...</b>		<i>Out. Cty, Sci/Agr.</i>	<i>N/P; C'm Ltd. Circ.</i>	<b>Pallet rates (\$) each, entered at...</b>		<i>Out. Cty, Sci/Agr.</i>	<i>N/P; C'm Ltd. Circ.</i>	
5-digit/CR tray	Origin	4.687	4.453	5-digit/CR sack	Origin	5.220	4.959	CR pallet	Origin	85.792	81.502	
	DNDC	3.673	3.489		DNDC	4.623	4.392		DNDC	61.442	58.370	
	DADC	3.297	3.132		DADC	4.291	4.076		DADC	60.804	57.764	
	DSCF	2.313	2.197		DSCF	2.544	2.417		DSCF	33.498	31.823	
	DDU	1.515	1.439		DDU	1.702	1.617		DDU	3.062	2.909	
SCF/3-digit tray	Origin	3.906	3.711	SCF/3-digit sack	Origin	4.186	3.977	5-digit pallet	Origin	100.692	95.657	
	DNDC	2.812	2.671		DNDC	3.806	3.616		DNDC	76.342	72.525	
	DADC	2.776	2.637		DADC	3.676	3.492		DADC	75.704	71.919	
	DSCF	1.423	1.352		DSCF	1.599	1.519		DSCF	48.398	45.978	
ADC tray	Origin	4.037	3.835	ADC sack	Origin	4.214	4.003	SCF/3-digit pallet	Origin	79.417	75.446	
	DNDC	2.677	2.543		DNDC	3.728	3.542		DNDC	57.086	54.232	
	DADC	1.489	1.415		DADC	2.121	2.015		DADC	56.763	53.925	
		Origin	1.680		1.596		Origin		2.253	2.140		DSCF
MXD ADC tray								ADC pallet	Origin	81.949	77.852	
									DNDC	57.024	54.173	
									DADC	31.302	29.737	
									MXD ADC pallet	Origin	32.037	30.435

\* Discount, for each barcoded or carrier route letter or flat that meets the standards for the Full-Service Intelligent Mail option, per piece, \$0.001.  
\*\* Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – \$0.001.

**USPS PROPOSED MARKET DOMINANT PRICES PLANNED TO BE EFFECTIVE JULY 14, 2024**

**PACKAGE SERVICES**

**Bound Printed Matter**

Annual destination Entry fee: \$350 (Fee does not apply to Full-Service IMB mailings or to mailers using BPM only for parcels.)  
 Permit application fee: \$350 (Fee does not apply to mailers using eVS) or using a permit imprint only for BPM parcels.)

**Parcels<sup>1</sup>, irregular parcels, and other pieces**

**Flats<sup>2, 3, 4</sup>**

**Nonpresorted (single-piece)**

Weight (lbs.)	All Zones
1.0	\$3.87
1.5	3.96
2.0	4.07
2.5	4.24
3.0	4.42
3.5	4.62
4.0	4.80
4.5	4.98
5.0	5.16
6.0	5.53
7.0	5.91
8.0	6.27
9.0	6.65
10.0	7.00
11.0	7.41
12.0	7.75
13.0	8.12
14.0	8.50
15.0	8.88

Weight (lbs.)	All Zones
1.0	\$2.46
1.5	2.59
2.0	2.74
2.5	2.89
3.0	3.04
3.5	3.21
4.0	3.40
4.5	3.57
5.0	3.78
6.0	3.98
7.0	4.21
8.0	4.44
9.0	4.68
10.0	4.93
11.0	5.21
12.0	5.49
13.0	5.80
14.0	6.10
15.0	6.45

**Presorted**

Rate	DDU	DSCF	DNDC	Origin
Per Piece	\$1.014	\$1.454	\$2.078	\$2.204
+ Per pound	0.072	0.072	0.135	0.272

Rate	DDU <sup>5</sup>	DSCF	DNDC	Origin
Per Piece	\$0.485	\$0.908	\$1.547	\$1.673
+ Per pound	0.053	0.053	0.053	0.053

**Carrier Route**

Rate	DDU	DSCF	DNDC	Origin
Per Piece	\$0.854	\$1.294	\$1.918	\$2.044
+ Per pound	0.072	0.072	0.135	0.272

Rate	DDU	DSCF	DNDC	Origin
Per Piece	\$0.325	\$0.748	\$1.387	\$1.513
+ Per pound	0.053	0.053	0.053	0.053

- <sup>1</sup> Pickup on Demand Service, per stop: \$26.50.
- <sup>2</sup> Discount, for each presorted or carrier route barcoded flat that meets the standards for the full-service Intelligent Mail option, per piece, \$0.001.
- <sup>3</sup> Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – \$0.001.
- <sup>4</sup> Catalog incentive, discount per qualifying piece: \$0.001.
- <sup>5</sup> Not available for pieces weighing one pound or less.

**Media Mail<sup>1</sup>**

<b>First pound or fraction</b>	
Single-piece rate	\$ 4.63
5-digit presort rate	3.26
Basic presort rate	4.40
<b>Each additional pound or fraction, up to 7 lbs.</b>	0.75
Over 7, up to 70 lbs.	0.75

**Library Mail<sup>1</sup>**

<b>First pound or fraction</b>	
Single-piece rate	\$ 4.40
5-digit presort rate	3.10
Basic presort rate	4.18
<b>Each additional pound or fraction, up to 7 lbs.</b>	0.71
Over 7, up to 70 lbs.	0.71

**Alaska Bypass Service**  
(per 70 pounds or fraction)

Zones 1&2	\$ 35.57
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**Overweight Item Charge**  
(Items exceeding 70 pounds)

Each	\$ 100.00
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FIRST-CLASS MAIL								
SINGLE-PIECE (\$)								
Weight not over (oz.)	Letters <sup>1, 2</sup>						Flats <sup>2</sup>	Keys & ID Devices
	Machinable Stamped	Machinable Metered	Residual Machinable <sup>3</sup>	Non-mach. Stamped	Non-mach. Metered	QBRM		
1	7.353%	7.812%	7.353%	6.250%	6.481%	7.284%	7.914%	0.000%
2	9.783%	10.227%	7.353%	8.088%	8.333%	7.284%	8.589%	0.911%
3	11.207%	11.607%	7.353%	9.375%	9.615%	7.284%	9.091%	1.728%
3.5	12.143%	12.500%	7.353%	10.326%	10.556%	7.284%	9.479%	2.464%
4							9.479%	2.464%
5							10.213%	3.131%
6				=>-10%			10.811%	3.738%
7				=>-5%			11.307%	4.293%
8				>-0%			11.726%	4.803%
9				=0%			12.085%	5.272%
10				>+0%			12.958%	5.705%
11				=>+5%			13.720%	6.107%
12				=>+10%			14.392%	6.480%
13							14.988%	6.828%
14								<1 lb or <2 lbs. applicable
15								Priority Mail Retail
< 16								Zone 4 rate +7.477%

<sup>1</sup> The price for single-piece, one, two, or three ounce letters also applies to sales of Forever stamps and Forever Print-on-Demand indicia at the time of purchase, as specified by the Postal Service. The price for a Forever additional ounce stamp is the difference between the 2-ounce price and the 1-ounce price.  
<sup>2</sup> A handling charge of \$0.01 per piece applies to foreign-origin, inbound direct entry mail tendered by foreign postal operators, subject to the terms of an authorization arrangement.  
<sup>3</sup> This price applies only to residual machinable letters derived from a mixed weight presort mailing, and only when the residual mailing reflects the weight levels included in the mixed weight presort mailing. In all other cases, single-piece machinable metered letter rates apply.

Postcards <sup>4</sup>			
Each	5.660%	QBRM, ea.	5.501%
		Double cards, each	5.660%

<sup>4</sup> The price for single-piece postcards also applies to sales of stamped cards marked with Forever postage, at the time the stamped cards are purchased. The price also applies to Forever postcard stamps. A handling charge of \$0.01 per piece applies to foreign-origin, inbound direct entry mail tendered by foreign postal operators, subject to the terms of an authorization arrangement. Such inbound direct entry mail cannot include single-piece Double Cards.

Share Mail Letters and Postcards <sup>5</sup> (maximum weight 1 ounce)			
Share Mail letters, each	6.944%	Share Mail postcards, each	5.263%

<sup>5</sup> To qualify for Share Mail, customers must meet and comply with all eligibility requirements of the program. Share Mail allows a qualifying customer to distribute pre-approved mailpieces that contain an Intelligent Mail barcode (IMb) and that can be mailed without prepayment of postage. Postage is collected when a pre-approved mailpiece is placed in the mailstream and scanned during processing. Customers that are party to a current Alternate Postage Marketing Agreement (Marketing Agreement) as of December 31, 2016, may continue to distribute Alternate Postage mailpieces for the duration of that agreement, per its terms. For all Marketing Agreements, the term "prevailing Alternate Postage rate" shall be synonymous with the prevailing Share Mail rate most recently approved by the Postal Regulatory Commission.

PRESORTED (\$)														
Annual presort mailing fee – 9.375%														
Weight not over (oz.)	Letters									Flats				
	Automation *			Presorted Machinable		Nonmachinable			Machinable Residual <sup>6</sup>	Automation *				Non-automation
	5-Digit	AADC	Mixed AADC	AADC	Mixed AADC	5-Digit	3-Digit	Mixed ADC		5-Digit	3-Digit	ADC	Mixed ADC	
1	7.495%	8.410%	8.932%	7.776%	8.532%	11.453%	10.328%	9.438%	7.353%	3.924%	8.118%	9.386%	8.923%	7.692%
2	7.495%	8.410%	8.932%	7.776%	8.532%	11.453%	10.328%	9.438%	7.353%	5.828%	8.936%	9.941%	9.501%	8.442%
3	7.495%	8.410%	8.932%	7.776%	8.532%	11.453%	10.328%	9.438%	7.353%	7.040%	9.496%	10.327%	9.919%	8.989%
3.5	7.495%	8.410%	8.932%	7.776%	8.532%	11.453%	10.328%	9.438%	7.353%	7.880%	9.904%	10.613%	10.234%	9.406%
4										7.880%	9.904%	10.613%	10.234%	9.406%
5										9.051%	10.713%	11.315%	10.935%	10.177%
6										9.946%	11.348%	11.872%	11.498%	10.800%
7										10.653%	11.862%	12.323%	11.960%	11.314%
8										11.226%	12.285%	12.697%	12.346%	11.745%
9										11.699%	12.639%	13.012%	12.674%	12.112%
10										12.762%	13.564%	13.892%	13.543%	13.006%
11										13.669%	14.360%	14.652%	14.297%	13.784%
12										14.450%	15.053%	15.315%	14.959%	14.467%
13										15.130%	15.661%	15.898%	15.543%	15.072%

<sup>6</sup> This price applies only to residual machinable letters derived from a mixed weight presort mailing, and only when the residual mailing reflects the weight levels included in the mixed weight presort mailing. In all other cases, single-piece machinable metered letter rates apply.

Postcards *			
Each	7.563%	7.407%	7.436%
			7.143%

\* Discount, for each automation postcard, letter, or flat that meets the standards for the full-service Intelligent Mail option, per piece, 66.667%.  
 Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – 100.0%.  
 Move update assessment charge, pieces exceeding tolerance, per piece – 0.0%.  
 Picture Permit Imprint Indicia, per piece – 0.0%.

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PERCENT CHANGE BY CELL – USPS PROPOSED MARKET DOMINANT PRICES PLANNED TO BE EFFECTIVE 7/14/2024

USPS MARKETING MAIL PIECE RATES

Commercial Rates	ENTRY				Nonprofit Rates	ENTRY			
	Origin	NDC	SCF	DDU		Origin	NDC	SCF	DDU
<b>LETTERS – Pieces weighing 3.5 oz. (0.21875 lb.) or less – \$ per piece</b>									
<i>Nonauto Saturation, HD Plus, and High Density letters weighing 4.0 oz. or less, and CR letters weighing more than 3.5 oz. but not more than 4.0 oz., must pay the applicable piece prices for Saturation (not EDDM), HD Plus, High Density, and CR flats weighing 4.0 oz. or less. These pieces cannot be entered at a DDU and must be prepared as letters.</i>									
<b>CARRIER ROUTE</b>									
Basic	11.517%	12.692%	13.867%	=>-10% =>-5% >-0% =0% >+0%	Basic	11.869%	13.550%	15.235%	=>-10% =>-5% >-0% =0% >+0%
Basic (SCF/finer pallet)	11.581%	12.766%	13.949%		Basic (SCF/finer pallet)	11.959%	13.661%	14.525%	
High Density	5.296%	6.803%	8.741%		High Density	0.588%	2.797%	6.667%	
High Density (SCF/finer pltt)	5.346%	6.873%	8.834%		High Density (SCF/finer pltt)	0.599%	2.857%	6.818%	
High Density Plus	0.000%	1.266%	3.493%		High Density Plus	0.000%	2.128%	6.015%	
HD Plus (SCF/finer pallet)	0.000%	1.282%	3.540%		HD Plus (SCF/finer pallet)	0.000%	2.174%	6.154%	
Saturation	3.493%	5.446%	8.247%		Saturation	0.680%	3.333%	8.036%	
Saturation (SCF/finer pltt)	3.540%	5.528%	8.377%		Saturation (SCF/finer pltt)	0.694%	3.419%	8.257%	
Mixed AADC	4.416%	5.587%			Mixed AADC	0.877%	2.488%		
AADC	4.110%	5.325%	6.970%		AADC	0.000%	1.657%	4.624%	
AADC (SCF/finer pallet)	4.144%	5.373%	7.034%	AADC (SCF/finer pallet)	0.000%	1.685%	4.706%		
5-digit	4.545%	5.941%	7.797%	5-digit	0.000%	2.055%	5.797%		
5-Digit (SCF/finer pallet)	4.587%	6.000%	7.877%	5-Digit (SCF/finer pallet)	0.000%	2.098%	5.926%		
<b>AUTOMATION</b>									
Mixed AADC	4.416%	5.587%		Mixed AADC	0.877%	2.488%			
AADC	4.110%	5.325%	6.970%	AADC	0.000%	1.657%	4.624%		
AADC (SCF/finer pallet)	4.144%	5.373%	7.034%	AADC (SCF/finer pallet)	0.000%	1.685%	4.706%		
5-digit	4.545%	5.941%	7.797%	5-digit	0.000%	2.055%	5.797%		
5-Digit (SCF/finer pallet)	4.587%	6.000%	7.877%	5-Digit (SCF/finer pallet)	0.000%	2.098%	5.926%		
<b>NONAUTOMATION MACHINABLE –</b>									
<i>Nonauto nonmach ltrs weighing 4.0 oz. or less must pay the prices shown for Nonauto flats. These pieces cannot be entered at a DDU and must be prepared as ltrs.</i>									
Mixed AADC	4.348%	5.495%	6.970%	Mixed AADC	0.855%	2.415%	4.624%		
AADC	4.110%	5.325%	6.970%	AADC	0.000%	1.657%	4.624%		
AADC (SCF/finer pallet)	4.144%	5.373%	7.034%	AADC (SCF/finer pallet)	0.000%	1.685%	4.706%		
<b>FLATS – Pieces weighing 4.0 oz. (0.25 lb.) or less – \$ per piece</b>									
<i>CARRIER ROUTE (incl nonauto Sat., HD Plus, and HD ltrs weighing 4 oz. or less; and CR ltrs weighing more than 3.5 oz. but not more than 4 oz.; these pcs cannot be entered at a DDU and must be prepared as letters.) * CR pieces in a container (tray/sack/pallet) entered at DDU or that can be cross-docked if entered at SCF/NDC.</i>									
Basic CR	3.505%	5.314%	9.645%	10.499%	Basic CR	9.115%	12.780%	19.113%	20.714%
Basic CR ltrs (SCF/finer pltt)	3.320%	5.353%	9.719%	10.582%	Basic CR ltrs (SCF/finer pltt)	9.186%	12.903%	19.310%	20.939%
Basic CR flats (SCF pallet)	2.778%	4.534%	9.019%	9.890%	Basic CR flats (SCF pallet)	8.447%	12.162%	18.841%	20.532%
Basic CR flats (5-d/sch pltt) *	2.838%	4.651%	9.264%	10.169%	Basic CR flats (5-d/sch pltt) *	8.683%	12.587%	19.549%	21.344%
High Density flats #	2.948%	5.060%	10.443%	11.551%	High Density flats #	9.804%	14.894%	23.721%	26.238%
HD letters (SCF/finer pltt)	2.970%	5.105%	10.543%	11.667%	HD letters (SCF/finer pltt)	9.901%	15.086%	24.057%	26.633%
High Density flats (SCF pltt) #	2.278%	4.321%	9.868%	10.997%	High Density flats (SCF pltt) #	9.184%	18.834%	23.645%	25.263%
HD flats (5-d/sch pltt) #	1.818%	3.822%	9.524%	10.676%	HD flats (5-d/sch pltt) #	8.803%	14.085%	23.834%	26.667%
High Density Plus flats #	2.395%	4.943%	11.934%	13.478%	High Density Plus flats #	-3.750%	-2.367%	8.054%	10.294%
HD Plus letters (SCF/finer pltt)	2.417%	5.000%	12.083%	13.656%	HD Plus letters (SCF/finer pltt)	-3.797%	-2.410%	8.219%	10.526%
HD Plus flts (SCF pltt) #	1.548%	3.968%	11.207%	12.785%	HD Plus flts (SCF pltt) #	-5.240%	-4.430%	6.522%	8.800%
HD Plus flats (5-d/sch pltt) #	1.266%	3.673%	11.111%	12.736%	HD Plus flats (5-d/sch pltt) #	-5.856%	-5.298%	6.107%	8.475%
Saturation flts #	-1.967%	-0.427%	7.009%	8.458%	Saturation flts #	-8.411%	-9.091%	2.439%	4.545%
Sat letters (SCF/finer pltt)	-1.987%	-0.433%	7.109%	8.586%	Sat letters (SCF/finer pltt)	-8.531%	-9.286%	2.500%	4.673%
Saturation flats (SCF pltt) #	-2.326%	-0.870%	6.667%	8.122%	Saturation flats (SCF pltt) #	-9.048%	-10.072%	1.681%	3.774%
Sat flts (5-d/sch pltt) #	-3.093%	-1.818%	6.000%	7.487%	Sat flts (5-d/sch pltt) #	-10.500%	-12.403%	0.000%	2.083%
Saturation EDDM flts #	-1.961%	-0.426%	6.977%	8.416%	Saturation EDDM#	-8.372%	-9.028%	2.419%	4.505%
Sat EDDM flts (SCF pltt) #	-2.318%	-0.866%	6.635%	8.081%	Sat EDDM flts (SCF pltt) #	-9.005%	-10.000%	1.667%	3.738%
Sat EDDM flts (5-d/sch pltt) #	-3.082%	-1.810%	5.970%	7.447%	Sat EDDM flts (5-d/sch pltt) #	-10.448%	-12.308%	0.000%	2.062%
Saturation EDDM Retail				9.852%	Saturation EDDM Retail				
# -Surcharge – detached address labels, ea – 0.000% (w/o ads); 5.263% (w/ads)					# -Surcharge – detached address labels, ea – 0.000% (w/o ads); 5.263% (w/ads)				
<b>AUTOMATION</b>									
Mixed ADC	3.479%	4.278%			Mixed ADC	4.954%	6.178%		
ADC	5.200%	6.221%	8.293%		ADC	7.456%	9.135%	12.142%	
ADC (SCF pallet)	4.767%	5.776%	7.891%		ADC (SCF pallet)	6.938%	8.615%	11.713%	
3-digit	-4.213%	-3.971%	-2.096%		3-digit	-5.279%	-5.068%	-2.448%	
3-digit (SCF pallet)	2.696%	3.624%	5.931%		3-digit (SCF pallet)	4.333%	5.929%	9.465%	
5-digit	-13.585%	-14.227%	-12.358%		5-digit	-18.885%	-20.619%	-18.065%	
5-digit (SCF pallet)	3.443%	4.754%	7.847%		5-digit (SCF pallet)	6.250%	9.119%	14.887%	
<b>NONAUTOMATION (incl. nonmach. letters weighing 4 oz. (0.25 lb) or less; these pieces cannot be entered at a DDU and must be prepared as letters.)</b>									
Mixed ADC	3.375%	4.141%			Mixed ADC	4.762%	5.915%		
ADC	3.700%	4.571%	6.550%		ADC	5.375%	6.761%	9.578%	
ADC ltrs (SCF/finer pallet)	3.712%	4.587%	6.573%		ADC ltrs (SCF/finer pallet)	5.398%	6.793%	9.625%	
ADC flats (SCF/finer pallet)	3.243%	4.098%	6.115%		ADC flats (SCF/finer pallet)	4.810%	6.179%	9.076%	
3-digit	-2.757%	-2.408%	-0.587%		3-digit	-3.267%	-2.844%	-0.326%	
3-digit ltrs (SCF/finer pltt)	-1.189%	-0.703%	1.199%		3-digit ltrs (SCF/finer pltt)	-1.166%	-0.488%	2.185%	
3-digit flats (SCF pallet)	1.020%	1.726%	3.793%		3-digit flats (SCF pallet)	1.866%	2.972%	5.978%	
5-digit	-12.400%	-12.871%	-11.168%		5-digit	-16.563%	-17.750%	-15.483%	
5-digit ltrs (SCF/finer pltt)	-10.918%	-11.266%	-9.481%		5-digit ltrs (SCF/finer pltt)	-14.630%	-15.608%	-13.183%	
5-digit flats (SCF pallet)	1.224%	2.108%	4.658%		5-digit flats (SCF pallet)	2.419%	4.000%	8.148%	
<b>PARCELS – Pieces weighing 3.3 oz. (0.2063 lb.) or less * Surcharge, nonbarcoded pieces, unless sorted to 5-digit ZIPs, each – 0.000%</b>									
<b>MARKETING</b>									
Mixed NDC *	2.376%				Mixed NDC *	3.436%			
NDC *	6.229%	4.037%			NDC *	7.685%	5.403%		
SCF *		5.267%	5.797%		SCF *		6.827%	7.403%	
5-digit		13.973%	14.889%	13.578%	5-digit		17.237%	18.287%	16.923%
<b>IRREGULAR</b>									
Commercial rate Standard Mail regular and irregular parcels are now among the competitive products.					Mixed NDC *	3.116%			
					NDC *	4.856%	2.885%		
					SCF *		8.973%	9.500%	
					5-digit		16.903%	17.803%	16.651%

PERCENT CHANGE BY CELL – USPS PROPOSED MARKET DOMINANT PRICES PLANNED TO BE EFFECTIVE 7/14/2024										Caution: The rate structure for MKT flats is different than that in use before July 14, 2024, so direct comparison of cells may be misleading.	
USPS MARKETING MAIL POUND RATES											
Application for permit imprint fee – 3.226%; Annual permit mailing fee – 3.226%											
Customized MarketMail, per piece – 2.239% (Commercial), 2.247% (Nonprofit)											
Picture Permit Imprint Indicia, per piece – 0.000%; Plus One card mailed with a Saturation letter marriage mail “host” mailpiece, each – 0.000%											
Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – 0.000%											
Auto letters or auto, HD, or CR flats that meet the standards for the Intelligent Mail Full-Service option, discount per piece – 0.000%											
Subtract 10% of the per-piece price (rounded to the 10 <sup>th</sup> of a cent) in a mailing that complies with Marriage Mail eligibility requirements.											
Move update: Assessment charge, per piece – 0.000%											
Commercial Rates (\$)	per pc.+	ENTRY				Nonprofit Rates (\$)	per pc.+	ENTRY			
		Origin	DNDC	DSCF	DDU			Origin	DNDC	DSCF	DDU
		per lb.	per lb.	per lb.	per lb.			per lb.	per lb.	per lb.	per lb.
<b>PIECE/POUND RATE – FLATS – Pieces weighing more than 4.0 oz. (0.25 lb.) – \$ per piece + \$ per pound</b>											
<b>CARRIER ROUTE</b>											
<i>(Including carrier route letters weighing over 4.0 ounces; not eligible for DDU entry; preparation as letters required)</i>											
Basic CR flats/letters	--	56.481%	-2.778%	-6.746%	-16.402%	Basic CR flats/letters	--	107.60%	18.000%	12.000%	-2.600%
Basic CR letters (SCF/finer pallet)	--	56.481%	-2.778%	-6.746%	-16.402%	Basic CR letters (SCF/finer pallet)	--	107.60%	18.000%	12.000%	-2.600%
Basic CR flats (SCF pallet)	--	56.481%	-2.778%	-6.746%	-16.402%	Basic CR flats (SCF pallet)	--	107.60%	18.000%	12.000%	-2.600%
Basic CR flats (5-digit/scheme pallet)	--	56.481%	-2.778%	-6.746%	-16.402%	Basic CR flats (5-digit/scheme pallet)	--	107.60%	18.000%	12.000%	-2.600%
High Density flats/letters #	--	54.365%	-4.894%	-8.862%	-18.519%	High Density flats/letters #	--	89.600%	0.000%	-6.000%	-20.600%
High Density ltrs (SCF/finer pallet)	--	54.365%	-4.894%	-8.862%	-18.519%	High Density ltrs (SCF/finer pallet)	--	89.600%	0.000%	-6.000%	-20.600%
High Density flats (SCF plt)	--	54.365%	-4.894%	-8.862%	-18.519%	High Density flats (SCF plt)	--	89.600%	0.000%	-6.000%	-20.600%
High Density flats (5-d/sch pallet)	--	54.365%	-4.894%	-8.862%	-18.519%	High Density flats (5-d/sch pallet)	--	89.600%	0.000%	-6.000%	-20.600%
HD Plus flats/letters #	--	62.500%	-7.500%	-12.188%	-23.594%	HD Plus flats/letters #	--	100.75%	-11.250%	-18.750%	-37.000%
HD Plus letters (SCF/finer pallet) #	--	62.500%	-7.500%	-12.188%	-23.594%	HD Plus letters (SCF/finer pallet) #	--	100.75%	-11.250%	-18.750%	-37.000%
High Density Plus flats (SCF plt)	--	62.500%	-7.500%	-12.188%	-23.594%	High Density Plus flats (SCF plt)	--	100.75%	-11.250%	-18.750%	-37.000%
HD Plus flats (5-digit/scheme pallet)	--	62.500%	-7.500%	-12.188%	-23.594%	HD Plus flats (5-digit/scheme pallet)	--	100.75%	-11.250%	-18.750%	-37.000%
Saturation flats/letters #	--	62.500%	-7.500%	-12.188%	-23.594%	Saturation flats/letters #	--	100.75%	-11.250%	-18.750%	-37.000%
Saturation letters (SCF/finer pallet) #	--	62.500%	-7.500%	-12.188%	-23.594%	Saturation letters (SCF/finer pallet) #	--	100.75%	-11.250%	-18.750%	-37.000%
Saturation flats (SCF pallet)	--	62.500%	-7.500%	-12.188%	-23.594%	Saturation flats (SCF pallet)	--	100.75%	-11.250%	-18.750%	-37.000%
Saturation flats (5-digit/sch pallet)	--	62.500%	-7.500%	-12.188%	-23.594%	Saturation flats (5-digit/sch pallet)	--	100.75%	-11.250%	-18.750%	-37.000%
Saturation EDDM flats #	--	62.500%	-7.500%	-12.188%	-23.594%	Saturation EDDM flats #	--	100.75%	-11.250%	-18.750%	-37.000%
Saturation EDDM flats (SCF pallet)	--	62.500%	-7.500%	-12.188%	-23.594%	Saturation EDDM flats (SCF pallet)	--	100.75%	-11.250%	-18.750%	-37.000%
Saturation EDDM flats (5-d/sch plt)	--	62.500%	-7.500%	-12.188%	-23.594%	Saturation EDDM flats (5-d/sch plt)	--	100.75%	-11.250%	-18.750%	-37.000%
# -Surcharge – detached address labels, each – \$0.080 (w/o ads); \$0.110 (w/ads)						# -Surcharge – detached address labels, each – \$0.080 (w/o ads); \$0.110 (w/ads)					
<b>AUTOMATION</b>											
Mixed ADC	--	37.723%	-12.277%	-15.625%		Mixed ADC	--	0.476	-0.159		
ADC	--	37.723%	-12.277%	-15.625%		ADC	--	0.476	-0.159	-0.201	
ADC flats (SCF pallet)	--	37.723%	-12.277%	-15.625%		ADC flats (SCF pallet)	--	0.476	-0.159	-0.201	
3-digit	--	37.723%	-12.277%	-15.625%		3-digit	--	0.476	-0.159	-0.201	
3-digit (SCF pallet)	--	37.723%	-12.277%	-15.625%		3-digit (SCF pallet)	--	0.476	-0.159	-0.201	
5-digit	--	37.723%	-12.277%	-15.625%		5-digit	--	0.476	-0.159	-0.201	
5-digit (SCF pallet)	--	37.723%	-12.277%	-15.625%		5-digit (SCF pallet)	--	0.476	-0.159	-0.201	
<b>NONAUTOMATION</b>											
<i>(Including nonmachinable letters weighing over 4.0 ounces; and nonautomation Saturation, High Density Plus, and High Density letters weighing over 4.0 ounces; not eligible for DDU entry; preparation as letters required)</i>											
Mixed ADC	--	37.723%	-12.277%	-15.625%		Mixed ADC	--	0.476	-0.159		
ADC	--	37.723%	-12.277%	-15.625%		ADC	--	0.476	-0.159	-0.201	
ADC letters (SCF/finer pallet)	--	37.723%	-12.277%	-15.625%		ADC letters (SCF/finer pallet)	--	0.476	-0.159	-0.201	
ADC flats (SCF pallet)	--	37.723%	-12.277%	-15.625%		ADC flats (SCF pallet)	--	0.476	-0.159	-0.201	
3-digit	--	37.723%	-12.277%	-15.625%		3-digit	--	0.476	-0.159	-0.201	
3-digit letters (SCF/finer pallet)	--	37.723%	-12.277%	-15.625%		3-digit letters (SCF/finer pallet)	--	0.476	-0.159	-0.201	
3-digit flats (SCF pallet)	--	37.723%	-12.277%	-15.625%		3-digit flats (SCF pallet)	--	0.476	-0.159	-0.201	
5-digit	--	37.723%	-12.277%	-15.625%		5-digit	--	0.476	-0.159	-0.201	
5-digit letters (SCF/finer pallet)	--	37.723%	-12.277%	-15.625%		5-digit letters (SCF/finer pallet)	--	0.476	-0.159	-0.201	
5-digit flats (SCF pallet)	--	37.723%	-12.277%	-15.625%		5-digit flats (SCF pallet)	--	0.476	-0.159	-0.201	
<b>POUND RATES – PARCELS – * Surcharge, nonbarcoded pieces, unless sorted to 5-digit ZIPs, each – \$0.042</b>											
<b>MACHINABLE – Pieces weighing 3.5 oz. or more (0.21875 lb.)</b>											
Commercial rate machinable parcels are now among the competitive products.						Mixed NDC *	1.971%	23.975%			
						NDC *	8.088%	23.975%	5.778%		
						5-digit	18.942%		5.778%	11.141%	0.696%
<b>MARKETING – Pieces weighing more than 3.3 oz. (0.2063 lb.)</b>											
Mixed NDC *	0.000%	19.109%				Mixed NDC *	1.075%	21.217%			
NDC *	4.039%	19.109%	4.039%			NDC *	5.518%	21.217%	4.567%		
SCF *	5.465%		4.039%	8.168%		SCF *	7.164%		4.567%	9.314%	
5-digit	16.579%		4.039%	8.168%	0.000%	5-digit	20.429%		4.567%	9.314%	0.000%
<b>IRREGULAR – Pieces weighing not more than 3.3 oz. (0.2063 lb.)</b>											
Commercial rate irregular parcels are now among the competitive products.						Mixed NDC *	0.824%	23.975%			
						NDC *	2.612%	23.975%	5.778%		
						SCF *	9.358%		5.778%	11.141%	
						5-digit	18.942%		5.778%	11.141%	0.696%

**PERCENT CHANGE BY CELL – USPS PROPOSED MARKET DOMINANT PRICES PLANNED TO BE EFFECTIVE 7/14/2024**

**PERIODICALS**

**Application Fees: Original entry – 9.474%; Reentry – 8.000%; News agents – 8.000%**  
**Ride-Along items, each – 0.000%**

	<i>Outside County; Nonprofit; Classroom; Limited Circulation</i>	<i>Science-of-Agriculture</i>	<i>Within County</i>	
<b>Pound rates – Advertising portion (per pound) (\$)</b>			<b>Pound Rates (per pound) (\$)</b>	
DDU entry	0.000%	=>-10%	Delivery Unit (Auto/nonauto) 0.000%	
DSCF entry	0.000%		All other zones (Auto/nonauto) 0.000%	
DADC entry	0.000%	=>-5%	<b>Piece rates (each) (\$) **</b>	
Zones 1&2	0.000%		Automation letter *	
Zone 3	0.000%	>-0%	5-digit 0.000%	
Zone 4	0.000%	=0%	3-digit 0.000%	
Zone 5	0.000%		Basic 2.198%	
Zone 6	0.000%	>+0%	Automation flat *	
Zone 7	0.000%		5-digit 20.141%	
Zone 8	0.000%	=>+5%	3-digit 16.804%	
Zone 9	0.000%	=>+10%	Basic 23.000%	
<b>Pound rates – Nonadvertising portion (per pound) (\$)</b>			Nonautomation (all shapes)	
			5-digit 14.726%	
			3-digit 17.991%	
			Basic 19.087%	
			Carrier route (all shapes) *	
			Basic 12.727%	
			High density 9.211%	
			Saturation 0.000%	
			Discount – DDU entry 27.778%	

<b>Piece rates (\$) each, sorted in...</b>	<i>Outside Cty, Sci/Agr.</i>	<i>N/P; C'm Ltd. Circ.</i>	<b>Bundle rates (\$) each, sorted to...</b>	<i>Outside Cty Sci/Agr.</i>	<i>N/P; C'm; Ltd. Circ.</i>
Auto letter * **			Firm bundle		
5-digit bundle	7.210%	7.261%	CR sack/pallet	0.000%	0.000%
SCF/3-digit bundle	6.706%	6.748%	5-digit sack/pallet	0.000%	0.000%
ADC bundle	7.163%	6.928%	SCF/3-digit sack/pallet	0.000%	0.000%
Mixed ADC bundle	6.793%	6.571%	ADC sack/pallet	0.000%	0.000%
			Mixed ADC sack/pallet	0.000%	0.000%
Auto flat (Mach, b/c) * **			CR bundle		
5-digit bundle	13.118%	13.122%	CR sack/pallet	0.000%	0.000%
SCF/3-digit bundle	10.235%	10.247%	5-digit sack/pallet	0.000%	0.000%
ADC bundle	11.006%	11.093%	SCF/3-digit sack/pallet	0.000%	0.000%
Mixed ADC bundle	10.000%	10.075%	ADC sack/pallet	0.000%	0.000%
Mach non-b/c letters or flats			Mixed ADC sack/pallet	0.000%	0.000%
5-digit bundle	14.021%	13.883%	5-D bundle		
SCF/3-digit bundle	10.726%	10.797%	5-digit sack/pallet	0.000%	0.000%
ADC bundle	11.420%	11.402%	SCF/3-digit sack/pallet	0.000%	0.000%
Mixed ADC bundle	10.354%	10.345%	ADC sack/pallet	0.000%	0.000%
Nonmach b/c flat * **			Mixed ADC sack/pallet	0.000%	0.000%
5-digit bundle	12.899%	12.847%	SCF/3-D bundle		
SCF/3-digit bundle	12.165%	12.164%	SCF/3-digit sack/pallet	0.000%	0.000%
ADC bundle	12.069%	11.971%	ADC sack/pallet	0.000%	0.000%
Mixed ADC bundle	11.156%	11.217%	Mixed ADC sack/pallet	0.000%	0.000%
Nonmach non-b/c flats and parcels			ADC bundle		
5-digit bundle	12.863%	12.809%	ADC sack/pallet	0.000%	0.000%
SCF/3-digit bundle	12.165%	12.164%	Mixed ADC sack/pallet	0.000%	0.000%
ADC bundle	11.872%	11.899%	MXD ADC bundle		
Mixed ADC bundle	11.156%	11.217%	MXD ADC sack/pallet	0.000%	0.000%
All shapes * **					
Basic CR bundle	9.470%	9.562%			
HD CR bundle	7.826%	7.763%			
Saturation CR bundle	5.670%	5.978%			
Firm bundle, each	2.655%	2.326%			
Adjustment per 1% nonadvertising content	0.000%	0.000%	0.000%		

<b>Tray rates (\$) each, entered at ...</b>	<i>Out. Cty, Sci/Agr.</i>	<i>N/P; C'm Ltd. Circ.</i>	<b>Sack rates (\$) each, entered at ...</b>	<i>Out. Cty, Sci/Agr.</i>	<i>N/P; C'm Ltd. Circ.</i>	<b>Pallet rates (\$) each, entered at...</b>	<i>Out. Cty, Sci/Agr.</i>	<i>N/P; C'm Ltd. Circ.</i>
5-digit/CR tray			5-digit/CR sack			CR pallet		
Origin	0.000%	0.000%	Origin	0.000%	0.000%	Origin	0.000%	0.000%
DNDC	0.000%	0.000%	DNDC	0.000%	0.000%	DNDC	0.000%	0.000%
DADC	0.000%	0.000%	DADC	0.000%	0.000%	DADC	0.000%	0.000%
DSCF	0.000%	0.000%	DSCF	0.000%	0.000%	DSCF	0.000%	0.000%
DDU	0.000%	0.000%	DDU	0.000%	0.000%	DDU	0.000%	0.000%
SCF/3-digit tray			SCF/3-digit sack			5-digit pallet		
Origin	0.000%	0.000%	Origin	0.000%	0.000%	Origin	0.000%	0.000%
DNDC	0.000%	0.000%	DNDC	0.000%	0.000%	DNDC	0.000%	0.000%
DADC	0.000%	0.000%	DADC	0.000%	0.000%	DADC	0.000%	0.000%
DSCF	0.000%	0.000%	DSCF	0.000%	0.000%	DSCF	0.000%	0.000%
ADC tray			ADC sack			SCF/3-digit pallet		
Origin	0.000%	0.000%	Origin	0.000%	0.000%	Origin	0.000%	0.000%
DNDC	0.000%	0.000%	DNDC	0.000%	0.000%	DNDC	0.000%	0.000%
DADC	0.000%	0.000%	DADC	0.000%	0.000%	DADC	0.000%	0.000%
MXD ADC tray			MXD ADC sack			DSCF	0.000%	0.000%
Origin	0.000%	0.000%	Origin	0.000%	0.000%	Origin	0.000%	0.000%
						DNDC	0.000%	0.000%
						DADC	0.000%	0.000%
						MXD ADC pallet	Origin	0.000%

\* Discount, for each barcoded or carrier route letter or flat that meets the standards for the Full-Service Intelligent Mail option, per piece, 0.0%.  
 \*\* Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – 0.0%.

**PERCENT CHANGE BY CELL – USPS PROPOSED MARKET DOMINANT PRICES PLANNED TO BE EFFECTIVE 7/14/2024**

**PACKAGE SERVICES**

**Bound Printed Matter**

Annual destination Entry fee: **9.375%** (Fee does not apply to Full-Service IMB mailings or to mailers using BPM only for parcels.)  
 Permit application fee: **9.375%** (Fee does not apply to mailers using eVS) or using a permit imprint only for BPM parcels.)

**Parcels<sup>1</sup>, irregular parcels, and other pieces**

**Flats<sup>2,3</sup>**

**Nonpresorted (single-piece)**

Weight (lbs.)	All Zones		Weight (lbs.)	All Zones
1.0	0.000%	BPM prices no longer vary by zone. Nonpresorted prices are based only on weight. Presorted and Carrier Route prices are based on entry and weight.	1.0	0.000%
1.5	0.000%		1.5	0.000%
2.0	0.000%		2.0	0.000%
2.5	0.000%		2.5	0.000%
3.0	0.000%		3.0	0.000%
3.5	0.000%		3.5	0.000%
4.0	0.000%		4.0	0.000%
4.5	0.000%		4.5	0.000%
5.0	0.000%		5.0	0.000%
6.0	0.000%		6.0	0.000%
7.0	0.000%		7.0	0.000%
8.0	0.000%		8.0	0.000%
9.0	0.000%		9.0	0.000%
10.0	0.000%		10.0	0.000%
11.0	0.000%		11.0	0.000%
12.0	0.000%	12.0	0.000%	
13.0	0.000%	13.0	0.000%	
14.0	0.000%	14.0	0.000%	
15.0	0.000%	15.0	0.000%	

**Presorted**

Rate	DDU	DSCF	DNDC	Origin
Per Piece	0.396%	16.227%	10.827%	10.145%
+ Per pound	2.857%	-10.000%	-8.784%	-11.111%

Rate	DDU *	DSCF	DNDC	Origin
Per Piece	-18.624%	10.597%	5.959%	5.485%
+ Per pound	-15.873%	-15.873%	-15.873%	-15.873%

**Carrier Route**

Rate	DDU	DSCF	DNDC	Origin
Per Piece	-0.117%	18.066%	11.512%	10.726%
+ Per pound	2.857%	-10.000%	-8.784%	-11.111%

Rate	DDU *	DSCF	DNDC	Origin
Per Piece	-26.304%	12.312%	6.284%	5.730%
+ Per pound	-15.873%	-15.873%	-15.873%	-15.873%

- <sup>1</sup> Pickup on Demand Service, per stop: 0.000%.
- <sup>2</sup> Discount, for each presorted or carrier route barcoded flat that meets the standards for the full-service Intelligent Mail option, per piece, 0.000%.
- <sup>3</sup> Pieces eligible for Seamless Acceptance and prepared under the Full-Service Intelligent Mail option, discount per piece – 0.000%.

**Media Mail <sup>1</sup>**

<b>First pound or fraction</b>	
Single-piece rate	12.107%
5-digit presort rate	16.429%
Basic presort rate	11.675%
<b>Each additional pound or fraction, up to 7 lbs.</b>	
Over 7, up to 70 lbs.	1.351%
	0.000%

**Library Mail <sup>1</sup>**

<b>First pound or fraction</b>	
Single-piece rate	12.245%
5-digit presort rate	16.541%
Basic presort rate	11.765%
<b>Each additional pound or fraction, up to 7 lbs.</b>	
Over 7, up to 70 lbs.	1.429%
	0.000%

**Alaska Bypass Service**  
(per 70 pounds or fraction)

Zones 1&2 **4.772%**

**Overweight Item Charge**  
(Items exceeding 70 pounds)

Each **0.000%**

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